

Agricultural Business

on particular problems in the field of agricultural economics and business. Consult department policies and procedures governing undergraduate research. Approved for *RP* grading. (Formerly AGECE 180)

AGBS 185T. Topics in Agricultural Business (1-3; max total 9)

Prerequisite: AGBS 1. Agricultural economics, farm management, agribusiness management, financial planning, agricultural development, public policy, product marketing, and decision analysis. Topics may require lab hours. May require field trips. (Formerly AGECE 185T)

Industry Relations (AGBS)

AGBS 192. Agricultural Business Field Studies (2)

Prerequisite: AGBS 1. Business and economic functions performed by specialized agricultural agencies with emphasis on physical operating patterns. Field trips to production, marketing, and finance firms. Workshops with agribusiness managers. (1 lecture, 2 lab hours) (Field trip fee, \$75) (Formerly AGECE 192)

AGBS 194. Agribusiness Internship (1-3; max total 6)

Prerequisites: junior standing. Emphasis on development of decision-making ability through industrial experience integrated with basic principles acquired in the classroom. Only 3 units of internship allowable in the major. *CR/NC* grading only. (Formerly AGECE 194)

GRADUATE COURSES

(See *Catalog Numbering System and Eligibility*.)

Agricultural Business (AGBS)

AGBS 210. Agribusiness Industry Analysis (3)

Prerequisite: classified standing or permission of instructor. Analysis of characteristics unique to agricultural institutions; practices in financing, producing, and marketing food and fiber products; integration of economic principles with management techniques for optimum decision-making under risk and uncertainty; crop/livestock enterprise budgeting; policy environment impact on agriculture.

AGBS 220. Food Processing and Distribution Management (3)

Prerequisite: AGBS 210. Classified standing or permission of instructor. Analysis of strategic management decisions involving pricing relationships, processing and packaging systems, supply channel management, transportation modes and distribution logistics for agricultural products in domestic and global markets; applications to food industry case problems including international food marketing firms. (Formerly AGBS 225)

AGBS 240. International Trade and Agriculture (3)

Analysis of global markets and national trade policies; economic principles underlying free trade and World Trade Organization; regional integration for growth/development; protectionism/preferences impact on capital investment flows, firm productivity, and industry competitiveness; domestic farm programs, international commodity agreements, and agricultural trade distortions.

AGBS 250. Agricultural Policy Analysis (3)

Classified standing or permission of instructor. Examination of policy-making processes; evaluation of government farm and food programs; determination of industry responses and firm adjustments to changing market structures and government policies; urbanization and other land, air, water resource issues impacting agriculture; geopolitics and agricultural trade policy.

AGBS 260. Commodity and Food Market Analysis (3)

Prerequisite: AGBS 210. Classified standing or permission of instructor. Economic and institutional relationships in food and fiber markets; commodity futures trading and risk management; derived demand by agribusiness for raw commodities; food industry marketing margins and market price determination; distribution and merchandising strategies; spatial and intertemporal price equilibrium models.

AGBS 280T. Topics in Agricultural Business (3; max total 6)

Prerequisite: AGBS 210. Classified standing or permission of instructor. Fields of study include farm management, agribusiness management, financial planning, international agriculture, public policy, and product marketing.

AGBS 290. Independent Study (1-3; max total 6)

See *Academic Placement — Independent Study*. Approved for *RP* grading.

IN-SERVICE COURSE

(See *Catalog Numbering System*.)

Agriculture (AGRI)

AGRI 300. Topics in Agriculture (1-3; max total 6)

Topics may require lab hours. In-service professional training in selected areas of agriculture.