

## Feinstein reads

Herbert Feinstein, assistant professor of English and journalism, will read selections from the work of Robert Browning in the Gallery Lounge at noon today.

Feinstein, one of the Monday Noon Poetry readers, will read from the "Ring and the Book," perhaps Browning's most ambitious undertaking. He will comment on the poet as well.

# Faculty balks at pay proposal

## AFT poll shows Dumke plan unpopular with lower ranks

It won't come here



St. Francis, Beniamino Bufano's controversial statue, as it appeared in Oakland. It's new home will be SF, not State as was expected, but the Longshoremen's headquarters.

SF State faculty members displayed their overwhelming dissatisfaction with Chancellor Glenn Dumke's proposal for faculty pay raises in a poll conducted of teachers on campus by the American Federation of Teachers.

Faculty members voted 186 to 70 against Dumke's plan which would increase the pay of a full professor by 12.5 per cent and that of associate professors by 7.5 per cent.

Full professors were the only group to approve the plan and by only a narrow 22-20 vote. Associate professors voted 56-21 against it, while teaching assistants and instructors cast their ballots 98-24 in the negative.

The specific argument against the proposal as outlined by Dr. Daniel Knapp, president of SF State's local of the AFT, is that Dumke has failed to hit the real problems in teachers' salaries and workloads while concerning himself with trying to compete with the University of California.

In effect Dumke's proposal would raise the salaries of both full professors and associate professors, while leaving those of teaching assistants and in-

structors at about the same level.

Knapp contends that this is not even the best way to attract top-flight teachers to the State college system which the SF State professor feels is he Chancellor's main aim in formulating the plan.

"Raising salaries at the top level is not the answer, most professors would prefer a reduction in workload to an increase in pay," stated Knapp.

An example of his philosophy is shown in a statement by an eminent SF State professor on the back of his ballot. "If we are to use the salary gimmick as meaningfully as possible as a recruitment device we must give equal raises. I know of several instructors and assistant professors who might leave for more money elsewhere, but I know of few professors who plan to leave for the same reason."

Knapp backed this up by saying, "Experience shows that reduction of teaching loads is a more profound problem in the question of recruitment than money."

The AFT plans to enter an alternate proposal at the meeting of the State College Board of Trustees December 6 and 7 in Fresno.

## Beni's St. Francis statue out of SF State's reach

SF State has "no chance" of winning the controversial St. Francis statue by Beniamino Bufano, according to AS President Jay Folberg.

Negotiations with Bufano came to an abrupt halt when Harry Bridges' International Longshoremen Workers Union gave the large "symbol of friendship and peace" a permanent home in front of the ILWU international headquarters in its namesake city.

Folberg and AS Treasurer Tom Ramsay met with Bufano throughout the summer and in the early fall months in an effort to bring St. Francis home to SF State.

According to Folberg, Bufano expected the statue to be accepted by the United Nations for the permanent display in front of the New York headquarters.

"If the original had gone to the UN," said Folberg, "Bufano agreed to make us a copy of the original for the campus. The copy would have been lighter and easier to manage."

"Bufano was so convinced that St. Francis would go to the UN," stated Folberg, "that he didn't even consider the possibility of us taking the original."

Folberg stated that Bufano would still make a copy "if we want it," but added that while a copy would have been financed with the original on

display at the UN, a copy of a statue already on display in San Francisco would add little to the campus.

Rumors of the ILWU's interest in St. Francis first came to light when Chronicle columnist Herb Caen published an "in one ear" item on alleged negotiations.

Ramsay was instructed by Folberg to investigate the rumor. Two weeks later, the statue was at its "new home" in front of the ILWU headquarters.

Folberg said that it is easy to understand why the ILWU obtained the statue so easily.

He explained that Bufano wanted "to give the statue to

the students of San Francisco State."

"When a state college accepts a gift," he continued, "it is the same as if the state was accepting it. This involves approval by the State Board of Trustees, state committees on college planning, architecture, etc."

According to Folberg, however, the most important consideration was that the state must accept the gift with "absolutely no strings attached."

"We couldn't even guarantee Bufano that the statue would not be moved, or that it would be on display for a week, much less permanently."

## Possibility still exists for original Bufano sculpture

Students of SF State may still have a Beniamino Bufano statue for the campus—and this one will be an original.

When the ILWU gave the wandering St. Francis a permanent home and destroyed the hope for obtaining that statue for the campus, AS President Jay Folberg reported that Bufano had offered to do an original work "for the students of San Francisco State College" several months ago.

"I still very much hope that he would do the original for

us," states President Folberg.

According to Folberg, Bufano offered to do the work if the Associated Students would pay for his materials.

Folberg added that this work would probably be smaller than the controversial St. Francis and would possibly be incorporated into the proposed institutional sign.

Folberg, however, has had no contact with Bufano in several months.

"Hopefully," he stated, negotiations can start before the end of the semester."

## CORE speaker:

### 'Negro most maligned, his education inferior'

"There is discrimination in every level of American society . . . and the Negro is the most maligned," charged Fredricka Teer, acting regional field secretary for the Congress on Racial Equality (CORE).

"Housing is virtually impossible to find. Education is inferior," Miss Teer declared concerning the plight of the Negro in America.

Miss Teer was one of three speakers featured at the second program in the Human Relations Commission's series on race relations. The speakers talked at the outdoor forum Thursday.

She offered three alternatives to the problem:

- The "pessimistic" pattern of the "separatists" in which the Negro withdraws to form his own society following repeated failures to integrate.

- The "naive" view that allows conditions to continue moving slowly, believing that the discrimination problem will eventually work itself out.

- The pattern of the "integrationists" who believe that it's only just that they receive their fair share of social benefits.

"The country as a whole is sick," Miss Teer continued. "The Negro will be the salvation; if there is a salvation," she declared with "tongue in cheek."

CORE has worked in every area opening many facilities such as restaurants and housing to Negroes, Miss Teer explained to the small scattered audience.

"To date, CORE's organized campaigns have been directed only toward the Negro," Miss Teer stated in answer to a question.

Douglas Stewart, a 1961 graduate of SF State, working with the Bay Area Urban League's Youth Motivation Project on a Coro Foundation fellowship, explained that the cultural and economic deprivation of today's working class youth was due to a lack of motivation.

Adonijah Ochieng, SF State student from Kenya, stated that what is done here in regard to racial discrimination affects American relations abroad.

He continued by telling of the friendly treatment afforded Caucasians by the Africans who consider all whites "Europeans." (Kenya is the home of the Mau-Maus.)

"Now I know better," he added. "I have learned to distinguish an American, a Yankee," he said, declaring he would not treat them as Europeans as he had before.

"Individuals should plead for more effective laws to fight discrimination," Ochieng concluded.

Editor's desk

# Used books mean savings

**THE DECISION BY** the Bookstore to buy used texts from outside sources is commendable. Miss Sally Wilde, manager of the Bookstore, and her staff will have more work because they must check each book when it comes in for damage, but the savings to students should be well worth the effort.

The Bookstore stands in no danger of losing money from this because the margin percentage on used books is greater than on new. This should make it worthwhile even to the extent of hiring extra help if necessary.

**THE ONLY HITCH** might come if someone sends a shipment of books, the majority of which are too damaged for use, and then refuse to give credit. But this is a business risk which the Bookstore can be legitimately expected to take.

As the Gater pointed out early this semester, if a student could buy all used books, his semester bill would be only three-fourths of what he would pay for new books.

**CONSIDERING THAT ONE** semester's books can easily cost more than \$40, and, according to a report made last year, four-

fifths of the students here are wage earners, then such a savings is meaningful.

We don't think that this is the only saving that could be made for the students on campus, but it is more than has been done previously. It would be done without sacrifice on the Foundation's part, or charging more money for something else.

**WE HOPE THAT** when the Foundation Board meets tomorrow to decide whether or not two more student members should be installed, they decide that such a move would be wise.

One argument that has been advanced against this is that there is not a student-faculty split on the Board now. This is not a reason to deny the extra representation; the statement merely affirms that the members are acting independently.

**ANOTHER ARGUMENT IS** that students don't show enough responsibility. We have proved responsible enough to have more independence in strictly student affairs than most college campuses in this country. Since the Foundation's customers are overwhelmingly students, we think they should be given the extra representation.



L. BERG (1962), LOS ANGELES TIMES

"Why, it's...No, it can't be... Richard Nixon...?"

## This Week at State

**MONDAY**

Faculty Poetry — Herbert Feinstein will read Robert Browning (Ring and the Book) in the Gallery Lounge at noon.

Wesley Student Fellowship in BSS 127 at 3 p.m., in ED 109 at 9 a.m., in HLL 250 at 7:30 p.m.

**TUESDAY**

Encore Film — "The Golden Coach" in ED 117 at 3:45 p.m. and 7:30 p.m.

Varsity Basketball — SF State vs. Santa Clara at San Jose at 8 p.m.

Student Recital — in the Little Theatre at 8:30 p.m.

Poetry — Brother Antonius reading his own works and Dr. Miksak reading Robinson Jeffers in the Gallery Lounge at 1 p.m.

William Mandel speaking in S 201 at 12:15 p.m., sponsored by the Student Peace Union.

Collegiate Christian Fellowship in PE 216 at 12:15 p.m.

Mu Phi Epsilon in CA 209 at 1 p.m.

Young Republicans in BSS 109 at 12:15 p.m.

Psych Forum in ED 301 at 12:15 p.m.

Hillel in HLL 101 at 12:15 p.m.

United Campus Christian Fellowship in ED 202 at 1 p.m.

Anvil Club in BSS 213 at 12:15 p.m.

AS Justice Court in ED 27 at noon.

Legislative Committee in Hut T-2 at 12:30 p.m.

Chi Kappa Omega in ED 128 at 1 p.m.

Unitarian Group in ED 24 at noon.

Inter Sorority Council in AD 162 at 1 p.m.

**WEDNESDAY**

Student Recital — in the Little Theatre at 8:30 p.m.

"What is a College Union" in the Gallery Lounge at noon.

Wesley Student Fellowship in BSS 118 at 4 p.m. and HLL 344 at 7:30 p.m.

Orientation Registration Board in AD 162 at 7 p.m.

**THURSDAY**

Varsity Basketball at San Jose at 8 p.m.

Christmas Sing in the Main Auditorium at 12:30 p.m.

SF State Dance Band in the Gallery Lounge at 12:30 p.m.

Chamber Music in the Gallery Lounge at 5 p.m.

Roger Williams Fellowship in BSS 106 at 12:15 p.m.

Wesley Student Fellowship in HLL 344 at 1 p.m.

SCTA in ED 141 at noon.

Hillel in HLL 313 at 12:15 p.m.

United Campus Christian Fellowship in ED 202 at noon.

STATE in BSS 109 at 12:15.

Alpine Club in HLL 101 at 1 p.m.

Student Peace Union in HLL 342 at 12:30 p.m.

AS Justice Court in ED 27 at 12:15 p.m.

Social Work Club in ED 301 at 12:30 p.m.

"How to Study" series in ED 117 at 12:30 p.m.

Lutheran Students Association in ED 34 at 1 p.m.

Board of Publications in AD 162 at 3 p.m.

Business Club in AD 162 at 12:30 p.m.

**FRIDAY**

Recital Hour in the Main Auditorium at 1 p.m.

"Where's Charlie" in the Main Auditorium at 8:30 p.m.

Inter-Collegiate Debate Tournament at 3 p.m. in HLL and BSS.

Chinese Student Organization in AD 162 at 12:30 p.m.

**SATURDAY**

"Where's Charlie" in the Main Auditorium at 8:30 p.m.

Northern Committee on Jr.

## Letters to the Editor

### Warden not answered

Editor:

In the Nov. 29 issue, both the Editor's Desk and the two letters to the editor were written apparently in opposition to Don Warden, the Negro speaker. Yet, with the exception of the letter by Mr. Heller, I could see no attempt to answer Mr. Warden's point of view. Mr. Warden was accused of hatred, of anti-knowledge, of intoler-

ance, of not answering questions; . . . even sinister cause of his persuasiveness. I must have been listening another speech. . . .

The development of respect . . . does not necessarily imply hatred of others. . . . To have a wish to improve the ghettos forced the black by the white is to advocate ghettos; a desire for more scholarships is anti-knowledge.

It is one thing to discredit a point of view by misrepresenting it or by making other charges or associations with such people as Nazis or White Citizens Councils. It is quite another thing to answer arguments.

James R. Chittick

High School in ED 117 at 9:2:30 p.m.

Residence Hall Dance at Residence Hall from 9 p.m.-1 a.m.

Oral Interpretation Contest in CA Building from 8 a.m.-6 p.m.

Inter-Collegiate Debate in HLL and BSS Buildings.

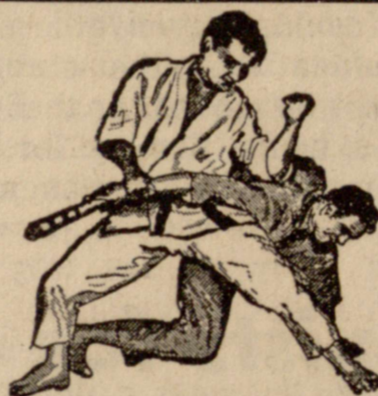
**SUNDAY**

Artists Series in Main Auditorium at 3 p.m.

Wassail Bowl in Redwood Room at 4:30 p.m.

Christmas Dinner in International Room at 5 p.m.

Christmas Dance in Gym 217 at 8 p.m.



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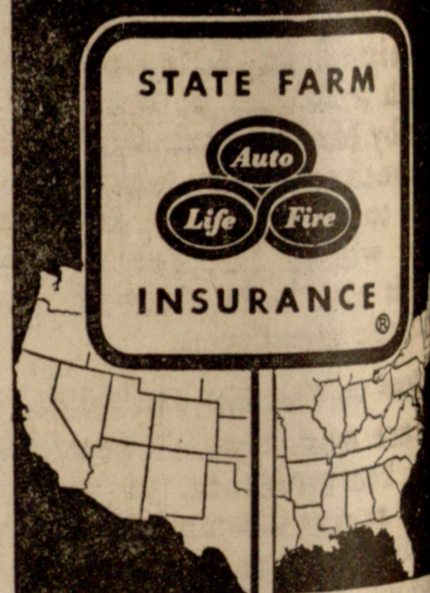
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# Al a father! by proxy?

By CAROL SHIPE

Albert I. Alligator is a father! At least—by proxy, that is.

When and if, Albert welcomes his new son into the long and distinguished Alligator family, "Junior" will be the fastest little Alligator in the world. At least, AS President Jay Folberg hopes so.

To explain Papa Al's highly unusual family dilemma, we must start at the egg, or, that is, the very beginning.

"With due respect to the rest of the animal world, we feel that the Alligator population of the United States deserves a name in the annals of American history . . ." began the letter to President Folberg.

Bewildered Folberg took a second look. It was true. Bakersfield College had invited SF State to enter the first Annual Intercollegiate Race of the Fleet-Footed, Low-Slung Alligators in the history of the world.

Still feeling the pangs of loneliness of missing the Pachyderm (elephant) Races at Orange State last year, Prexy Folberg jumped at the chance to

enter the SF State colors in the First Annual Intercollegiate Race of the Fleet-Footed, Low-Slung Alligators in the history of the world.

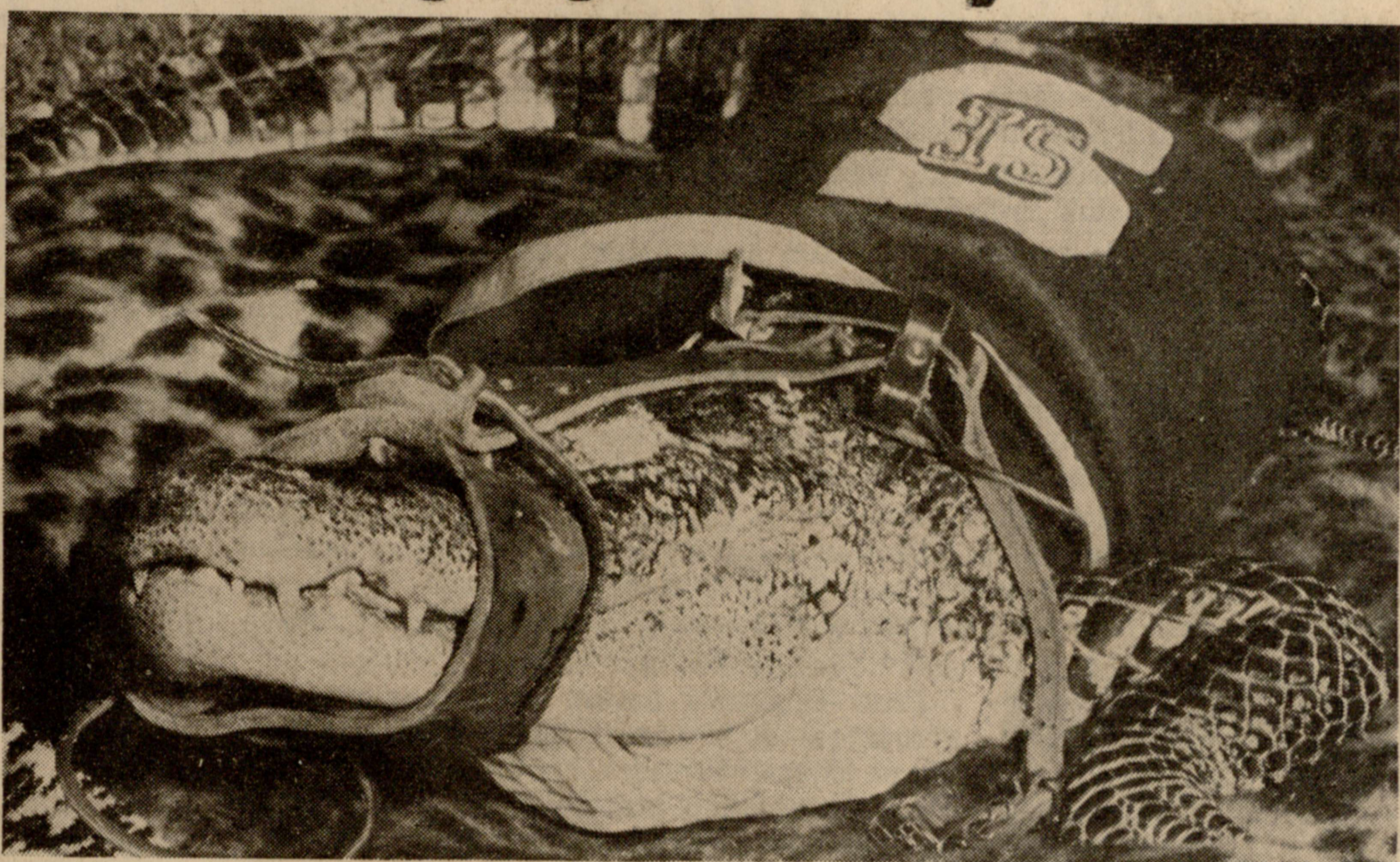
"What could be more befitting for the dignity and spirit of our college," he beamed as he dug out his faded purple and gold rooting pennant.

"We need something like this to boost the spirits of the students before finals begin," he happily explained as he rushed out to mail in the entry fee.

Visions of veteran athletic competitor, Al, sweeping all honors at the First Annual Intercollegiate Fleet-Footed, Low-Slung Alligator Race, raced through his mind as he whistled the SF State victory song.

"After all, didn't Al lead our football team to the Far Western Conference championship a mere two weeks ago. Why, he is still in training. Just wait until he meets those amateurs," predicted Folberg confidently.

A third reading of the letter wiped off the smiles of the gloating president.



ALBERT I. ALLIGATOR

"Let's start at the egg . . . the very beginning"

The entrants could only be EIGHT to TWENTY inches long.

"Oh well," sighed Folberg as he sank into his chair, "it would be unfair to let Al win by virtue of devouring his competition.

"Al is a little too big, his presence might present a danger to the other contestants."

Being an obliging host, Bakersfield College leaped to the rescue. They would secure and train an alligator. After the race, he would be returned to SF State.

The smile quickly re-appeared on Prexy Folberg's face. "Why, we can't lose," says he confidently. "Being related to a great ath-

lete such as Al is bound to give 'Junior' an insurmountable advantage over the other entries."

Once again Folberg is happily running around whipping up spirit to back the SF State entry in the First Annual Intercollegiate Fleet-Footed, Low-Slung Alligator Race. The big day is Dec. 5.

## Hobgood offers 9 'fast reading' hints

By JIM MILDON

A capacity crowd heard Dr. Alton Hobgood, assistant professor of English, list pointers and pitfalls in learning how to improve reading skills at last Thursday's "Y"-sponsored "How to Study" session.

"A good reader is one who likes to read and is curious about what he is reading," Hobgood said. "The important thing is to approach reading positively, to convince yourself you will enjoy or get something worthwhile out of the material."

When reading a dull book sometimes it is necessary to create interest artificially, he said.

"Bribe yourself if you have to. Divide the book into 10 or 15 page sections. Then when you tackle one, and understand it, reward yourself with coffee, or a cigarette, or some treat."

He also suggested, "read as much as you can; on any level - books, magazines, fiction, newspapers, anything. This will increase your vocabulary and add to your storehouse of information."

Hobgood listed three tips to improve the mechanical aspect of reading:

• Phase read. "Individual words mean nothing by themselves. The eye can easily see at least three words at a time. By looking at groups of words you can get their meaning as a total."

Three eye pauses per aver-

age 10-word line should be enough to grasp meanings and cuts reading time drastically, he said.

"For practice, try reading a newspaper column vertically," he added.

• Keep reading ahead. "Don't get into the habit of re-reading. Concentrate from the beginning and get it the first time."

Sliding a piece of paper over material already read will inhibit re-reading and aid faster reading, he said.

• Read silently. "If you move your lips this automatically slows you down."

Commenting on the intellectual part of reading, Hobgood stated, "Comprehension is the ability to relate new material to things one already knows. Only in this way is new material meaningful."

Methods to relate new material to personal experience include:

• Read actively. "Find parts that overlap your own experience and compare."

• Find situations in your own experience which illustrate what is being read. "Don't rely on author examples, see if you can parallel his with your own."

• Read questions — if any — at the end of chapters, then read to answer them.

• Preview before reading. "Scan the table of contents, preface, and index to get an idea of subject matter and approach."

### UNDER THE MISTLETOE

By Carol Baker

Have you ever been kissed under the mistletoe? And wondered why? Not because you were kissed, but why under the mistletoe? Actually the mistletoe was a sacred plant in the pagan religion of the Druids in Britain, believed to have all sorts of miraculous qualities, such as protection from witchcraft and great blessings! Even enemies of that time would lay down their arms and call a truce if they happened to meet beneath a mistletoe in the forest! And that is how our lovely custom grew — pledging our love and testing our luck under the mistletoe!

Now we may not always lay down our arms when we meet under the mistletoe, but we do stop long enough to enjoy a holiday kiss — and we can't help but feel either, that the kiss will bring us luck, and just maybe romance!

If you are thinking what I'm thinking — yes, it's time to get your holiday planning under way, time for the decorations and the mistletoe — and time to stock up on plenty of Spreckels Russell EGG Nog — a most welcome holiday treat among family and friends — all during the traditional buffet parties of the merry season! — sold in stores everywhere in the Bay Area, or delivered to your door.

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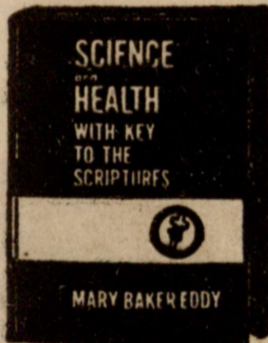
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San Francisco State College Meetings held Tuesdays 1:20 - 1:50 p.m. Stonestown YMCA 333 Eucalyptus

# Gator cagers fall 63-59 to Cal Poly; Carson's 18 leads SF State shooters

By GREG SPENCE

SF State's new-model cagers opened their basketball season on a promising (though losing) note Friday night at the Gator gym.

The loss, a near-meaningless one, was inflicted upon Paul Rundell's Gators by a meaty Cal Poly squad from San Luis Obispo. Final score was 63-59.

The promise, however, was one of a better season (last year the Gators were 7-17, and 5-7 in Far Western Conference play.) Personifying SF State's hopes for a brighter cage outlook was guard Mike Carson, who led the Gators' offense with 18 points.

Carson, a 5-9 senior, was second-team All-FWC two years past, but spent last year serving Uncle Sam. Mike was all over the court against the Mustangs on defense, plus sparking the Gators' traditional fast break.

Trailing 35-27 at halftime, the Gators (led by Carson's 12 points in the second half) twice pulled out one point ahead of Cal Poly, on field goals by Mahlon Harmon and Carson. Mike's bucket gave the SF Staters a 53-52 lead.

But Cal Poly came back with five straight to lead 58-53, helped by Ken Anderson's "three-point" field goal.

Brad Duggan's basket and Harmon's two charity shots made it 60-57 with 1:23 left. Norm Eliason tied up CP's lanky Glen Cooper for a center jump, but the 'Tangs took the ball and scored on Anderson's FG for a five-point margin.

Reserve Mike Mansfield came back with a Gator basket for 63-59, but it was too late.

Duggan, CCSF transfer and brother of Kevin Duggan (a former Gator cage star), took second in the SF State scoring derby with 16. Harmon, who played center instead of Tom Cleary throughout the second half, potted 11.

Cal Poly, 16-9 last year in the tough California Collegiate Athletic Association, was paced by guard Bob Horwath's 18. Anderson, an amazing 5-for-5 from the field, had 13 total.



MIKE CARSON  
... tallies 18 points



PAUL RUNDELL  
... head basketball coach

## Gators vs. Mustangs

	SF STATE			
	FG	FT	PF	TP
Cunningham	0	4	5	4
Duggan	7	2	2	16
Cleary	1	1	0	3
Carson	8	2	5	18
Nocetti	2	1	4	5
Harmon	4	3	2	11
Eliason	0	0	1	0
Mansfield	1	0	0	2
	23	13	19	59

	CAL POLY			
	FG	FT	PF	TP
Anderson	5	3	4	13
Cooper	2	1	4	5
Wilmot	3	6	1	12
Bangs	2	1	1	5
Horwath	6	6	2	18
Williams	0	0	1	0
Ferguson	3	2	1	8
Parry	1	0	0	2
	22	19	15	63

### Free throws missed

SF State (2)—Cunningham, Carson.

Cal Poly (9)—Anderson 3, Cooper, Wilmot, Bangs 2, Ferguson 2.

## JV's squelch Lincoln, 70-62

SF State's basketball JVs survived a late rally by Lincoln High to pull out a 70-62 win in their practice opener Friday night.

Forward Al Cox's 21 points, via nine field goals and three from the foul stripe, was the Gators' top offensive effort. Center Mike Ryan contributed 17 tallies, including eight from the field.

SF State held a commanding 18-point margin after three quarters, at 54-36. Then Lincoln surprised everyone, probably including themselves, by pulling within three points of the Gators (64-61) with 2:20 left.

Bob Rodrigo's squad pulled back away, with Wiley Word's two charity shots icing the game. Word netted 14, Dan Gonzales 8, Mike Davis 7, Bruce Kentera 2, and Grant Stephenson 1.

## Intramurals

# McCoy featured in weightlifting contest

Last year's most popular intramural contest, weightlifting, makes its fall debut on Tuesday, Dec. 11 at noon in the Men's Gym, with two divisions, senior and novice, making up the meet.

Last fall spectators were treated to a tremendous duel between Pat Warneche and Al Abraham which saw the former bench press 335 pounds to edge the latter by a scant five pounds. This year's meet will be no exception for action, with senior lifter, and middleweight record holder, Ralph McCoy one of the featured entrants in the military press, which will be the type of lift used in the senior division.

The novice division will stick to the bench press, the event which brought Warneche the top weightlifter award

last year. Trophies will be awarded to the top places in each division, according to student directors George Wilcox and Ben Shorum.

## Holiday hen to Haslam

First in a field of 19, Gerald Haslam ran off with a turkey dinner in the recently-held intramural cross country Turkey Run.

Results released by tourney director Mike Wedlake showed Haslam winning the 1½ mile race in a time of 7 minutes 37 seconds, ahead of second place finisher Bruce Bakeham. Ron Benevides finished third, with soccer All American Otto Bos garnering fourth spot.

## Baseball coach issues call to arms

Coach Tom Morgan has issued a call for all prospective candidates for Varsity and Junior Varsity baseball to meet in Gym 202 at 12:30 Monday and Tuesday for preliminary meetings.

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### RENTALS

**Male Sociology student** looking for room. Willing to share apartment \$35 to \$40. EV 6-2841. R12/3

**One or two men to share flat.** \$37.50. Call MA 6-2218 after 6 P.M. R12/6

**NEED two girls to share five-room apt.** View, good trans. \$40. MA 6-2996. R 12/7

### TRAVEL

**INTERNATIONAL STUDENT I.D. cards** for reduced transportation, accommodations in Europe; 22 study programs, tours. Student ship bookings. For details: U. S. National Student Assn., 216A Shattuck, Berkeley, Calif., or College Y. T 12/14

### AUTOMOTIVE

1961 Corvette Hdtp. Black. 4 speed trans. 4-11 Posi tract. 270 H. P. \$3300. Call Lee PL 5-4429. A12/5

### HELP WANTED

**YOUNG mens' dream** talking to single working girls and getting paid. Call WA 1-3956, 2-4 p.m. HW 12/7

**WANTED!** 2 bartenders, 2 cocktail waitresses, 1 doorman and entertainers to audition. Call THE OTHER PLACE, 834 Irving, LO 4-2338. HW 12/14

**Private room, bath, board, exchange child care, cooking.** 4-8 p.m., Weds, Thurs. off. Oriental family near campus. DE 3-5427. HW12/4

### TRANSPORTATION

**RIDE WANTED** vicinity Silver Ave.-San Bruno Ave. Hrs. 8-5. JU 4-2300, Ext. 408 or JU 6-3399 eves. T12/6

### FOR SALE

**Royal Portable typewriter.** Excellent condition. Good buy \$40.00. SK 1-5647. FS12/5

**28-POINT diamond solitaire engagement and wedding ring set,** \$125 or offer. Call "Hank." LO 4-3053. FS 12/7

### CONSULTING & SERVICES

Development of concepts into feasible designs. Surveys of basic requirements. Construction of working models. **CAMPAGNET SCIENTIFIC CONSULTANT.** 44 Cornwall Street San Francisco. SK 2-1494. C&S 12/3