

00:00:08:21 - 00:00:36:10

Speaker 1

Video take the whole thing. But you know, technical difficulties, the afternoon snow. And one of the things we have some board members here today, this afternoon. So I'm going to have them introduce themselves first and first would be the Alfred is our president. Continuous video? I think so. I am There are some people I think thought she was Delia.

00:00:36:10 - 00:00:52:29

Speaker 1

But I want to say I'm Olga because I'm the I just couldn't be here early this morning and I and I'm going to have to be leaving in about an hour. But I have to say, I'm really impressed with all of you. I mean, to come out in the rain, come on, on Saturday, I know you could be doing a lot of other things.

00:00:53:02 - 00:01:17:21

Speaker 1

And, you know, to be to be such attentive audience is just fantastic. And and this this inspires us. And to see your, you know, your attention and your desire to learn inspires us. Has has a board of directors to even try harder to do what we can to help to help other Latinas. Again, I'm Delia. All is the president of the board of directors of the Chicano Latino Foundation.

00:01:17:21 - 00:01:34:08

Speaker 1

And I'll say a few more things about the foundation. But first, I want to introduce other board members that are here today. And so I'll ask Maria Gallo to start and just say a little bit about yourself.

00:01:34:11 - 00:01:36:13

Speaker 2

I didn't know how much you wanted us to say, Well.

00:01:36:13 - 00:01:40:17

Speaker 1

We can't take up all the time. We have another board member. We could talk, we could talk all afternoon.

00:01:40:23 - 00:01:42:20

Speaker 2

You will let us know when we've talked.

00:01:42:22 - 00:01:46:18

Speaker 1

You know, I'm good at sharing.

00:01:46:20 - 00:02:06:16

Speaker 2

My name, money and I. I've been a board member with the General Latina Foundation. I think it's been about eight years now. And I live in Alameda. I'm an East Bay person where I live. I work in San Francisco. I work for Unionbank. And right now I'm deputy manager of a small business banking program for the bank, and we have about 200 offices in the state.

00:02:06:18 - 00:02:31:13

Speaker 2

I've been in commercial banking for about 13 years. I went to school in Modesto, which is spread throughout. I went to school at the junior college we have there. We affectionately call it University of Modesto. And I went to Cal Poly in San Sebastian where I got my bachelor's degree. And then I went down to Southern California to get a master's in business.

00:02:31:15 - 00:02:32:24

Speaker 1

Just got a promotion.

00:02:32:27 - 00:02:33:26

Speaker 2

Yeah, that was.

00:02:33:28 - 00:03:05:03

Speaker 1

I mean, that's just, you know, first of all, I'll say she's also the president of Alumni Resources, which is a major organization for women that's based out of San Francisco. So the new president, first Latina to be an executive director of Thank You Money. And then you met Olga. You got the introductions. So we got that access. Well, I was the founding one of the founding members of the Chicano Latina Foundation, which started here on the East Bay in 1979, 77.

00:03:05:05 - 00:03:34:05

Speaker 1

Get two more years. The caterer today was one of our board members starting out in her own business. It's Linda munoz from the U.S. Linda's out of Marin County, so I grew up in the Bay Area, also San Francisco and things of that nature. I mean, realize I wasn't to make a lot of money in Florida, so I went into a couple of different businesses and ended up in nonprofit.

00:03:34:07 - 00:03:59:01

Speaker 1

And that's my interest in terms of working with that kind of foundation. I've been a board member until the last two years, almost no year, I guess, year and a half. And it's great to see as many people come out of this state and you're all heart eaters. So the kind of people and the good that we did one last month and they were all.

00:03:59:03 - 00:04:01:07

Speaker 2

You know, dieting.

00:04:01:10 - 00:04:31:28

Speaker 1

You water, drinking water. Pleasure to see you all. And I'll see you soon. Thank you. Have a great company. She's I think she makes tortillas. Come in. She was talking about that. So, yeah, I quit at the

age of ten, so I, I another board member is going to be a presenter this afternoon. And that's Janice Cantu. She currently works for Apple along as a long career working in human resources.

00:04:31:28 - 00:04:36:04

Speaker 1

But Janice May you could say a little bit, right? It's really my.

00:04:36:04 - 00:04:58:08

Speaker 3

Pleasure to come and do this workshop and potluck. Whoever came to the sessions came because they were on what was called at that time the CEDA program, which was a government program. So in any case, what I'm going to do today is pick up on a lot of areas that hopefully some of you have been through before. Some of you may not have been through.

00:04:58:10 - 00:05:04:06

Speaker 1

Before you get started, maybe a little bit more. Okay. Okay. So I want.

00:05:04:06 - 00:05:33:24

Unknown

To say that I was my second year. I got like the foundation for to lead us to came out of that area and, you know, along with, you know, over there. And when I was hearing this talk right now, very interesting is the workforce is a lot of the skills that you got right here today that will really because we're coming to the top of the scholarships.

00:05:33:26 - 00:05:48:04

Unknown

How do you make it through the system and so I think you is because of this highly skilled and just, you know, is going to help you write whatever the quarterback or whatever you like to do.

00:05:48:06 - 00:05:49:00

Speaker 1

For five years as.

00:05:49:00 - 00:06:21:11

Unknown

Director of personnel design for all the last eight years, three years of the director of public office down in San Francisco back in the morning, all my life, a hundred years, I was an actor. But this was just a brief word about the foundation. It's a group of volunteers, a few of them, 14 members of directors. We have hundreds of supporters, all people that have contributed to different functions.

00:06:21:11 - 00:06:22:25

Unknown

The corporation is a.

00:06:22:25 - 00:06:23:20

Speaker 1

Major program.

00:06:23:20 - 00:06:43:18

Unknown

Of course, is a scholarship program. And then in the past year, the seed funding, in order to have the resources to help workshops such as this. And so we're starting with the Latino Leadership Institute so that we're formalizing this controversial this is a conference, this is the second workshop, and eventually we have something in the will which is in the federal law.

00:06:43:18 - 00:06:55:19

Unknown

It is the first time any kind of workshop in this country has ever been done. And so the next month we're going to be doing something in the Pacific and they are going to have a workshop for.

00:06:55:22 - 00:06:56:13

Speaker 1

Latinos who are.

00:06:56:13 - 00:07:15:09

Unknown

Just starting out in the workforce because those of us that are part of a lot and we want to share with you for this time out there has grown, as you know, a lot of obstacles just to get to school. And this and we learned a lot about the institute also, also really professional, whole lot of obstacles that you are just a fact of life, but you can make it.

00:07:15:12 - 00:07:44:14

Unknown

And as you can see from from the work, because everyone in their own way has done very well. So what's important is we come back. Okay, so the scholarship program is major. We all support from there with scholarships. So it is very competitive. It is a very complicated process, not all the scholarship. So how you present yourself and what you see.

00:07:44:14 - 00:07:55:10

Unknown

Wonderful advice this morning. I the guest out to you. And that's a better example despite all of foundation scholarship costs. And then of course, we.

00:07:55:10 - 00:07:56:07

Speaker 1

Have this attitude that.

00:07:56:07 - 00:08:06:29

Unknown

A major, major part of the foundation is a network and a support system that we have and has been visited this morning here, shared from here. It is ways to get a hold of this.

00:08:06:29 - 00:08:08:08

Speaker 1

That they know how.

00:08:08:10 - 00:08:28:19

Unknown

Difficult it is. I think I would college at least five times a year. But I always look back and this is this is a long time. It's very early. So it's really important help in terms of. So we're going to finish the series of workshops this year. We hope to get more funding so we can.

00:08:28:22 - 00:08:42:01

Speaker 1

Expand the workshop process because we're here to help you with. So the evaluations in philosophy are very important because you have to if you need to let us know what we need to do to help you more. And so we've got some really good.

00:08:42:04 - 00:09:19:21

Unknown

Suggestions here in a workshop that's just let me just do that. We will do one of those for. So please take the time before you can provide the evaluation for today. And we look at this as a nation and we look at the of also, I just want to make an announcement. We're going to have a reception you'll be hearing about as part of our Sunday school workshop series of really supportive reception for workshop participants such as yourself and the scholarship recipients.

00:09:19:24 - 00:09:46:03

Unknown

This will be you'll have a chance to say significantly more out of this. So if you do an opportunity to meet other Latinos related to some of the other projects and so with that, with you to just to say just these issues for accepting our invitation and I know that was extremely happy to talk to you.

00:09:46:05 - 00:09:49:29

Speaker 1

If you would recycle your can.

00:09:50:01 - 00:09:59:24

Speaker 3

Thanks to you. All right. So let's start with a little bit about what's going to happen. First of all, what I want to do is.

00:09:59:27 - 00:10:00:19

Speaker 1

Kind of.

00:10:00:21 - 00:10:21:11

Speaker 3

Sort of center what we're going to do today, because this is not going to be a lecture by me where you sit and listen to what I have to say, because, in fact, there's a lot that you have to say and a lot that we need to share with each other. And most importantly, I'd like for you to read the quote, because I think that's a lot about what we're really going to be doing today.

00:10:21:18 - 00:10:45:12

Speaker 3

It's a lot of exploration about yourself because that's going to be the most important asset when you do go for an interview, whether it's for a scholarship, for an informational interview or for a job, you really are more than just the resume. And so it's going to be important that we spend some time with that today. Okay, We started our introductions, so it's good to have an agenda.

00:10:45:16 - 00:11:08:12

Speaker 3

I like to have agendas just so I can break them because I'm not one of those people that likes to follow time. Precisely. But for those people who like to follow time, precisely. I put an agenda together. That way they're not disappointed that I didn't have one. So roughly speaking, what we're going to do today, we'll do introductions that we haven't finished yet because I haven't met you and I don't know anything about you and you're important.

00:11:08:15 - 00:11:28:20

Speaker 3



I'm just here. Facilitator So this is really about you. And we're going to have objectives and I'll talk about what those are. So those of you who need to know what's going to happen, you know, what am I going to get out of this and then what can I do with it? You'll get that. So we'll cover that and then we'll talk about informational interviews and then we'll also talk about job interviews.

00:11:28:20 - 00:11:53:16

Speaker 3

They're two different things. So it's really important to know which is which and when to use one versus the other. So we'll cover that. We'll go into some resume. I'm not sure how much yet. We'll see when we get there just how much we need to spend on that. But quite honestly, my opinion about resume writing is most of the work is done before you finally get to this paper and you'll see what I mean by that as we go through today.

00:11:53:19 - 00:12:17:26

Speaker 3

Then we'll talk a little bit about resources, resources in terms of places and information that can be available to you outside of the area of informational interviews. Then we'll obviously have closure on today and then what I like to call next steps. So we'll go through all those things now. Okay. What I'd like to do then is take a moment.

00:12:18:03 - 00:12:35:18

Speaker 3

I have some index cards. What I would like for you to do and I need some help with this so we can speed this up. If you could open up a packet. Yes, Maria. And maybe go to the back of the room. I'd like you to take at least three cards out of the stack. If there's not enough, I've got plenty more.

00:12:35:20 - 00:12:54:00

Speaker 3

And keep three cards and then I'll tell you what I'd like you to do Pourtant in any session. And my point of view is that you set expectations. So what I'd like to do is to have you take one of the cards, write your name across the top, and then I want you to write down what it is you want to get out of this session today.

00:12:54:02 - 00:13:15:04

Speaker 3

So take a minute. We're going to talk about that afterwards. Take the card. And I want you to turn to the person nearest to you. And I want you to give the card to that person. And I want the person that you give that card to to talk to you and ask you about your expectation. And also to find out a little bit about you.

00:13:15:04 - 00:13:27:05

Speaker 3

I don't know if you all know each other. I don't know how much time you've had to get acquainted. So I'd like to use this as that opportunity. Okay. So take 2 minutes and talk to each other.

00:13:27:07 - 00:13:29:06

Speaker 2

We have this on the table.

00:13:29:09 - 00:13:33:10

Speaker 3

Okay, Then you can switch with someone from another table.

00:13:33:12 - 00:13:36:01

Speaker 1

Okay.

00:13:36:03 - 00:13:44:22

Speaker 3

How about here? So I need you to stop talking and this will be easier said than done.

00:13:44:25 - 00:13:47:27

Speaker 1

Okay.

00:13:48:00 - 00:13:53:01

Speaker 3

I'm going to give you another chance to talk. I can tell it's pent up, so this is good.

00:13:53:04 - 00:13:53:22

Speaker 1

I wasn't here.

00:13:53:22 - 00:14:10:23

Speaker 3

Early this morning, so I don't know if you were just listening all day, but here's what I'd like to do now. So if I could get everybody to hold up, I'm going to start on this side of the room and I really want you to pay attention to what's being said. So if I could get your attention now, this would be helpful.

00:14:10:29 - 00:14:11:17

Speaker 1

That includes my.

00:14:11:17 - 00:14:35:06

Speaker 3

Colleagues on the left. Let's start on this side with Rosalia. Would you started introduce your partner to things here? Listen to what I want you to do. I want you to introduce the person that you're sitting next to. Ken Okay? And one of the reasons is that sometimes we're very embarrassed or modest about introducing ourselves. And so it's always interesting to hear what someone else says about us.

00:14:35:09 - 00:14:53:06

Speaker 3

So I'd like you to introduce the person you talk to and and also tell us what that person's expectation is and if you can't, please speak loudly enough so everyone can hear you in the back. If you can't hear me or you can't hear someone else in the room, please raise your hand so we'll know that we need to speak up.

00:14:53:08 - 00:15:06:00

Speaker 3

And it would also be helpful for those of you who are away in the back to come and fill up the front. It's okay. I don't smell and I don't bite. So. So. All right.

00:15:06:02 - 00:15:07:26

Speaker 2

Her name is Dallas.

00:15:07:29 - 00:15:09:15

Speaker 3

And let everybody here here she.

00:15:09:15 - 00:15:13:18

Speaker 1

Really is interested in joining.

00:15:13:20 - 00:15:22:04

Unknown

Us from Florida. And I think that we can look in the mirror, you know, we think that we are a country and seeing some.

00:15:22:04 - 00:15:24:14

Speaker 1

Changes of the process of changes.

00:15:24:17 - 00:15:25:02

Speaker 2

And we need.

00:15:25:02 - 00:15:32:02

Unknown

To be added and.

00:15:32:04 - 00:15:35:27

Speaker 2

Right here at the entrance to Mexico.

00:15:35:29 - 00:15:54:06

Speaker 1

She can get involved in that engagement. And she's like, You show me. So please, thank you. Meeting and you can fill out.

00:15:54:09 - 00:16:11:16

Unknown

Anything that we be together.

00:16:11:20 - 00:16:12:27

Speaker 1

Still on how to communicate.

00:16:12:27 - 00:16:29:26

Unknown

With your. I know you have some questions on how to interview the she want to.