



FAX

OXNARD COLLEGE

E-mail: [REDACTED]

FAX: (805) 983-0215

To: Dr. Jack P. Lipton
Vice Chancellor, Human Resources
Fax: [REDACTED]
Phone: [REDACTED]

From: Lupe Anguiano, Coordinator
Oxnard College Cisco Regional Networking Academy

Re: Brief Highlights of Work Accomplishments for Oxnard College

Date: March 17, 1999

The following attachments are brief highlights of the many work accomplishments/education services which I have enjoyed providing to Oxnard College. The attachments do not make note of the many hours spent in meetings (with the business and education community outside of Oxnard College). Team work hours spent on the phone, travel and serious strategic organizational sessions spent with Dr. Steven Arvizu, President of Oxnard College; Professor Ed Lynch, Chief Engineering Technology and head of the Oxnard College Cisco Regional Networking Academy is not documented. Nor are the many meetings and work sessions with the High School Cisco Local Academy Instructors; Cisco Academy students; Private Industry Partners, Cisco Systems, Inc., GTE, Xircom, Pacific Bell, Ventura County Star Newspaper and others. I am assuming that you as a Human Resources expert will see this immediately upon review.

To be honest with you I have worked over 40 hours each week – because I feel responsible for bringing the Cisco Regional Academy to Oxnard College. I enjoy a very good reputation in Private Industry, that is why private industry respond to the ideas I bring to them. The success of the Cisco program is a team effort; Dr. Arvizu and Ed Lynch have been my strong supporters. I always tell Cisco Systems, Inc. Headquarters that Dr. Arvizu works like 5, Ed Lynch like 11 and I like 7 Cisco team players.

You can see that, to be effective, a Coordinator of the Oxnard College Cisco Regional Networking Academy needs to be able to work 40 hours per week. I have been working with Cisco to develop a \$200,000 budget for Cisco Regional Academies.

Summary: Doing the groundwork to bring the Cisco Regional Academy to Oxnard College is a winner. So is developing partnerships with GTE and Xircom. Not successful is the groundwork I did to organize the first Customer Service program to Oxnard College. GTE and Blue Cross had agreed to hire about over 200 Oxnard College students trained in Customer Service. GTE even offered to pay for the continued education of students they hired. The excuse used was that Dr. Arvizu was moving too fast. As a result three private companies took over the training for the County of Ventura and Ventura College is

providing a customer service certificate program. The other unsuccessful start-up program that I developed was an English Language program. Dr. Arvizu and the English Dept. hosted a Ventura County Agriculture Company meeting to discuss English language classes for agricultural workers, over 200 agricultural workers had been made ready to attend Oxnard College classes. The companies had agreed to pay for the classes. Only a few (about 26) registered – why because of a lack of follow – up work or because as they told me – Dr. Arvizu is moving too fast. The truth of the matter is that Dr. Arvizu made sure that extra English teachers were hired – so that the demand by the agricultural companies would be met.

What we need at Oxnard College are five or more professors like Ed Lynch.

Hopefully I will be given an opportunity to talk to you.