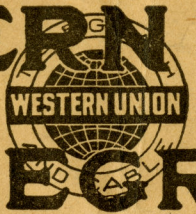


CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	Blue
Night Message	Nite
Night Letter	N L
If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.	

WESTERN UNION



TELEGRAM

CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	Blue
Night Message	Nite
Night Letter	N L
If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.	

NEWCOMB CARLTON, PRESIDENT

GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

RECEIVED AT 722 MARKET ST., SAN FRANCISCO

ALWAYS
OPEN

320B FG 148 BLUE 3 EXTRA

J-NEWYORK NY VIA SANLUISOBISPO CALIF MAY 17 1924

MISS JULIA MORGAN

069

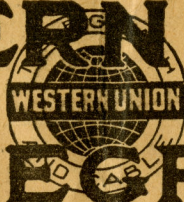
1135 MERCHANTS EXCHANGE SAN FRANCISCO CALIF

I THINK MR KEEPS AND MR WEBBS DEPARTMENTS COULD BE CONDUCTED WITH MORE SYSTEM AND ECONOMY IF THESE CAPABLE MEN WERE GIVEN MORE RESPONSIBILITY ABOUT NINE THOUSAND DOLLARS HAS BEEN SPENT IN NURSERY OBLIGATIONS IN PAST TEN MONTHS THIS IS LARGE AND CONDITIONS MAKE DIFFICULT PROPER HANDLIN SUCH QUANTITIES THERE SHOULD BE LESS MATERIAL AND MORE FACILITIES I ADVISE THAT MR WEBB AND MR KEEP BE GIVEN HOT HOUSES MACHINERY LIVE STOCK AND OTHER FACILITIES REQUIRED AND THAT MR KEEP AND MR WEBB MAKE WRITTEN REQUISITIONS FOR MATERIAL NEEDED TO CARRY OUT YOUR PLANS SUCH REQUISITIONS AS TO QUANTITY OF MATERIAL AND TIME OF DELIVERY

SERVICE	SYMBOL
Day Letter	Blue
Night Message	Nite
Night Letter	N L

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

WESTERN UNION TELEGRAM



NEWCOMB CARLTON, PRESIDENT

GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

CLASS OF SER.	
Telegram	
Day Letter	
Night Message	
Night Letter	N L

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

RECEIVED AT 722 MARKET ST., SAN FRANCISCO ALWAYS.
OPEN

SHEET2 NO 22 SAN LUISOBI SPO

TO BE SUBJECT TO APPROVAL BY YOUR OFFICE I BELIEVE THAT NURSERY
PURCHASES CAN BE REDUCED TO FOUR OR FIVE HUNDRED DOLLARS PER MONTH
AND THAT MONEY SAVED WILL BUY NECESSARY EQUIPMENT IF YOU AGREE
KINDLY SO PROCEED AND OBLIGE

W R HEARST

133P