

UNITED STATES STEEL PRODUCTS COMPANY

PACIFIC COAST DEPARTMENT

SELLERS OF THE PRODUCTS OF

CARNEGIE STEEL CO.
ILLINOIS STEEL CO.

AMERICAN STEEL & WIRE CO
AMERICAN SHEET & TIN PLATE CO
TENNESSEE COAL IRON & RAILROAD CO.

AMERICAN BRIDGE CO.
THE LORAIN STEEL CO.

NATIONAL TUBE CO.
SHELBY STEEL TUBE CO.
MINNESOTA STEEL CO.

RIALTO BUILDING, NEW MONTGOMERY AND MISSION STREETS

SAN FRANCISCO, CALIFORNIA April 25, 1927

ADDRESS YOUR REPLY TO
Wire Products Department

ALL AGREEMENTS CONTINGENT UPON STRIKES, ACCIDENTS AND OTHER CAUSES
BEYOND OUR CONTROL. PRICES SUBJECT TO CHANGE WITHOUT NOTICE.
ALSO SUBJECT TO THE APPROVAL OF OUR TREASURER AS TO CREDIT.

J. H. Le Feaver,
c/o Julia Morgan, Architect,
1135 Merchants Exchange Bldg.,
San Francisco.

Dear Sir:-

::FENCE FOR W. R. HEARST::

Referring to your inquiry for price on 1-1/2 miles Design No. 2382-6 in. stay Park & Paddock Fence, same as you have used before.

One and one-half miles of this fence would weigh approximately 22,464 pounds and on this quantity the price would be - \$2.91 per rod net. If you will increase the quantity so as to make up a minimum carload of 30,000 pounds, which would amount to two miles, we can make the price - \$2.63 per rod net.

Regarding the lot that requires three and one-half miles of the above style. The weight on this amount would be approximately 52,416 pounds, and the price on same would be \$2.585 per rod net.

The following prices would apply on Steel Posts mixed with fencing in a minimum carload of 30,000 pounds weight. On this mixture the railroad tariff will not permit of the steel posts weighing more than 33-1/3% of the total weight of the car.

| | | | |
|--------|--|-------|-----------------|
| 10 ft. | Galvanized American Tubular Steel Line Posts | ----- | \$1.265 ea. net |
| 11 ft. | " " " " " " | ----- | 1.40 " " |

(The tubular line posts measure $1\frac{3}{4}$ in. outside diameter and the 10 ft. posts weigh 16.7 lbs. each; the 11 ft. - 18.3 lbs. each)

| | | | |
|--------|---|-------|-----------------|
| 10 ft. | American End or Gate Posts with one long and one short brace each | ----- | \$7.62 ea. net |
| 11 ft. | ditto | ----- | 7.805 " " |
| 10 ft. | American Corner Posts - with two long and two short braces each | ----- | \$12.25 ea. net |
| 11 ft. | ditto | ----- | 12.44 " " |
| 10 ft. | American Smooth Steel Posts - without any fittings | ----- | \$ 2.92 " " |
| 11 ft. | " " " " " " | ----- | 3.20 " " |

(The American End, Corner and Smooth Steel Posts are made from No. 8 gauge steel with an outside diameter of 2-1/2 in. See weights on page six catalog enclosed)

UNITED STATES STEEL PRODUCTS COMPANY

PACIFIC COAST DEPARTMENT

SELLERS OF THE PRODUCTS OF

CARNEGIE STEEL CO.
ILLINOIS STEEL CO.
TENNESSEE COAL IRON & RAILROAD CO.

AMERICAN STEEL & WIRE CO
AMERICAN SHEET & TIN PLATE CO
RAILROAD CO.

AMERICAN BRIDGE CO.
THE LORAIN STEEL CO.
MINNESOTA STEEL CO.

NATIONAL TUBE CO.
SHELBY STEEL TUBE CO.

RIALTO BUILDING, NEW MONTGOMERY AND MISSION STREETS

SAN FRANCISCO, CALIFORNIA

ADDRESS YOUR REPLY TO
Wire Products Department

ALL AGREEMENTS CONTINGENT UPON STRIKES, ACCIDENTS AND OTHER CAUSES
BEYOND OUR CONTROL. PRICES SUBJECT TO CHANGE WITHOUT NOTICE.
ALSO SUBJECT TO THE APPROVAL OF OUR TREASURER AS TO CREDIT.

J. H. Le Feaver -2-

Terms: On all - 60 days net, or 2% cash discount if payment is made within 10 days from date of invoice.

Delivery: F.O.B. Dock, San Simeon, Calif.

Marine insurance from San Francisco to San Simeon would be at the rate of 17½¢ per \$100.00 valuation; this to be extra for your account.

Steel Posts will mix with Fencing in any amount in a 50,000-pound car at a slight reduction in prices.

We believe shipment could be made from the Eastern mill within a week after receipt of the order and it would take approximately three weeks additional time for a rail shipment to reach San Francisco.

We thank you for the inquiry and hope to be favored with your order, which will have our best attention.

Yours truly,

WIRE PRODUCTS DEPARTMENT,
W. H. SEAVER, Manager of Sales,

per: *W. H. Seaver*

ERB:KC
SP