

2021-22 Philanthropic Report Appendix  
Philanthropic Productivity

Peer Group	Campus	2019/2020 Total Gift Commitments	2020/2021 Total Gift Commitments	2021/2022 Total Gift Commitments	Three Year Average	2019/2020 Total Gift Receipts	2020/2021 Total Gift Receipts	2021/2022 Total Gift Receipts	Three Year Average
1	Bakersfield	\$10,341,426	\$8,463,053	\$5,190,070	\$7,998,183	\$6,904,718	\$6,460,258	\$6,842,882	\$6,735,953
	Channel Islands	\$3,991,065	\$20,170,347	\$16,457,735	\$13,539,716	\$1,961,368	\$18,527,188	\$13,408,579	\$11,299,045
	Dominguez Hills	\$4,501,133	\$8,320,365	\$9,073,244	\$7,298,247	\$3,004,161	\$4,531,020	\$9,793,191	\$5,776,124
	East Bay	\$12,582,245	\$7,007,649	\$12,456,315	\$10,682,070	\$9,390,912	\$5,033,071	\$12,456,315	\$8,960,099
	Humboldt	\$4,173,396	\$9,339,953	\$11,602,881	\$8,372,077	\$5,788,046	\$7,138,729	\$6,155,507	\$6,360,761
	Maritime Academy	\$7,100,761	\$12,050,663	\$10,655,821	\$9,935,748	\$6,127,826	\$11,891,028	\$10,535,571	\$9,518,142
	San Bernardino	\$9,712,809	\$9,067,292	\$15,924,605	\$11,568,235	\$5,753,785	\$4,007,700	\$6,650,748	\$5,470,744
	San Marcos	\$4,769,464	\$5,501,845	\$6,094,975	\$5,455,428	\$4,543,783	\$4,327,650	\$4,455,483	\$4,442,305
	Stanislaus	\$1,476,291	\$1,744,478	\$3,216,780	\$2,145,850	\$1,710,306	\$1,777,294	\$3,116,070	\$2,201,223
2		\$58,648,590	\$81,665,645	\$90,672,426	\$76,995,554	\$45,184,905	\$63,693,938	\$73,414,346	\$60,764,396
	Chico	\$11,679,053	\$15,500,668	\$15,329,098	\$14,169,606	\$7,806,299	\$13,609,454	\$10,494,237	\$10,636,663
	Los Angeles	\$12,370,856	\$10,419,585	\$17,067,935	\$13,286,125	\$7,755,367	\$10,127,396	\$8,528,414	\$8,803,726
	Monterey Bay	\$40,255,321	\$7,555,779	\$12,266,507	\$20,025,869	\$40,824,876	\$6,707,002	\$7,702,640	\$18,411,506
	Pomona	\$9,381,403	\$53,247,763	\$23,884,768	\$28,837,978	\$11,393,006	\$49,966,995	\$12,841,968	\$24,733,990
	Sacramento	\$50,462,097	\$30,159,756	\$14,830,728	\$31,817,527	\$22,851,458	\$18,212,998	\$45,111,628	\$28,725,361
	Sonoma	\$7,542,624	\$9,624,259	\$10,029,757	\$9,065,547	\$4,195,175	\$6,975,912	\$8,347,886	\$6,506,324
		\$131,691,354	\$126,507,810	\$93,408,793	\$117,202,652	\$94,826,181	\$105,599,757	\$93,026,773	\$97,817,570
	Fresno	\$32,949,805	\$28,397,838	\$28,244,432	\$29,864,025	\$25,177,931	\$26,416,541	\$27,040,551	\$26,211,674
3	Fullerton	\$37,012,931	\$62,437,326	\$31,197,282	\$43,549,180	\$26,680,435	\$60,584,690	\$20,143,815	\$35,802,980
	Long Beach	\$37,687,176	\$44,539,565	\$35,716,392	\$39,314,378	\$28,417,444	\$19,937,046	\$35,716,392	\$28,023,627
	Northridge	\$22,157,446	\$72,864,893	\$48,125,861	\$47,716,067	\$20,905,900	\$62,069,496	\$24,705,238	\$35,893,545
	San Diego	\$105,849,850	\$123,540,150	\$112,238,202	\$113,876,067	\$82,747,912	\$106,551,004	\$96,890,132	\$95,396,349
	San Francisco	\$31,658,503	\$16,576,113	\$21,193,972	\$23,142,863	\$19,018,161	\$21,052,864	\$16,251,816	\$18,774,280
	San José	\$23,632,010	\$34,377,015	\$25,138,139	\$27,715,721	\$15,421,497	\$20,617,140	\$17,088,604	\$17,709,080
	San Luis Obispo	\$157,423,672	\$37,366,758	\$80,311,475	\$91,700,635	\$46,547,354	\$62,029,261	\$70,911,338	\$59,829,318
		\$448,371,393	\$420,099,658	\$382,165,755	\$416,878,935	\$264,916,634	\$379,258,042	\$308,747,886	\$317,640,854
	Chancellor's Office	\$2,965,993	\$3,869,483	\$5,092,449	\$3,975,975	\$3,856,362	\$4,234,389	\$3,080,949	\$3,723,900
Grand Total		\$641,677,330	\$632,142,596	\$571,339,423	\$615,053,116	\$408,784,082	\$552,786,126	\$478,269,954	\$479,946,721

Note: Gift Commitments include new gifts, new pledges and revocable deferred commitments. Gift Receipts reflect assets received by the University in the form of new gifts and pledge payments.

Note: Chancellor's Office decreased 2020-2021 gift commitments by \$2,127,574 due to an error in pledge reporting.

2021-22 Philanthropic Report Appendix  
Charitable Gift Commitments

Peer Group	Campus	New Charitable Gifts	New Pledges	Revocable Deferred Gifts (Face Value)	Native American & Government Contributions	Total Gift Commitments	2021/2022 General Fund Allocation	Gift Commitments as a Percent of the General Fund
1	Bakersfield	\$2,947,710	\$2,014,018	\$228,342	\$0	\$5,190,070	\$94,089,000	6%
	Channel Islands	\$11,706,925	\$4,450,810	\$300,000	\$0	\$16,457,735	\$91,327,000	18%
	Dominguez Hills	\$3,553,310	\$5,401,743	\$100,000	\$18,191	\$9,073,244	\$119,296,000	8%
	East Bay	\$7,724,394	\$3,497,921	\$1,234,000	\$0	\$12,456,315	\$114,575,000	11%
	Humboldt	\$3,183,269	\$4,486,612	\$3,790,000	\$143,000	\$11,602,881	\$90,475,000	13%
	Maritime Academy	\$10,477,021	\$178,800	\$0	\$0	\$10,655,821	\$36,840,000	29%
	San Bernardino	\$6,176,921	\$6,088,182	\$3,534,089	\$125,413	\$15,924,605	\$142,926,000	11%
	San Marcos	\$3,432,609	\$1,388,347	\$1,250,000	\$24,019	\$6,094,975	\$105,648,000	6%
	Stanislaus	\$2,459,253	\$757,527	\$0	\$0	\$3,216,780	\$88,196,000	4%
		<b>\$51,661,412</b>	<b>\$28,263,960</b>	<b>\$10,436,431</b>	<b>\$310,623</b>	<b>\$90,672,426</b>	<b>\$883,372,000</b>	<b>10%</b>
2	Chico	\$7,923,352	\$1,457,032	\$5,948,714	\$0	\$15,329,098	\$140,098,000	11%
	Los Angeles	\$6,092,685	\$820,250	\$10,155,000	\$0	\$17,067,935	\$189,741,000	9%
	Monterey Bay	\$6,592,507	\$5,574,000	\$100,000	\$0	\$12,266,507	\$88,135,000	14%
	Pomona	\$9,651,893	\$12,148,375	\$1,980,000	\$104,500	\$23,884,768	\$178,513,000	13%
	Sacramento	\$6,131,349	\$1,129,379	\$7,570,000	\$0	\$14,830,728	\$199,798,000	7%
	Sonoma	\$6,155,890	\$2,028,158	\$1,499,688	\$346,021	\$10,029,757	\$80,612,000	12%
		<b>\$42,547,676</b>	<b>\$23,157,194</b>	<b>\$27,253,402</b>	<b>\$450,521</b>	<b>\$93,408,793</b>	<b>\$876,897,000</b>	<b>11%</b>
3	Fresno	\$22,366,787	\$4,474,145	\$945,000	\$458,500	\$28,244,432	\$183,812,000	15%
	Fullerton	\$17,409,111	\$4,237,771	\$9,515,417	\$34,983	\$31,197,282	\$233,000,000	13%
	Long Beach	\$24,133,900	\$4,676,492	\$6,906,000	\$0	\$35,716,392	\$247,996,000	14%
	Northridge	\$18,888,563	\$24,233,698	\$5,003,600	\$0	\$48,125,861	\$251,356,000	19%
	San Diego	\$80,554,698	\$19,772,223	\$8,904,681	\$3,006,600	\$112,238,202	\$227,025,000	49%
	San Francisco	\$9,738,503	\$9,767,659	\$1,687,810	\$0	\$21,193,972	\$198,812,000	11%
	San José	\$11,317,343	\$2,587,634	\$11,233,162	\$0	\$25,138,139	\$193,186,000	13%
	San Luis Obispo	\$45,753,954	\$13,552,521	\$21,005,000	\$0	\$80,311,475	\$159,965,000	50%
		<b>\$230,162,859</b>	<b>\$83,302,143</b>	<b>\$65,200,670</b>	<b>\$3,500,083</b>	<b>\$382,165,755</b>	<b>\$1,695,152,000</b>	<b>23%</b>
	Chancellor's Office	\$3,080,949	\$2,005,500	\$0	\$6,000	\$5,092,449	\$157,188,000	3%
<b>Grand Total</b>		<b>\$327,452,896</b>	<b>\$136,728,797</b>	<b>\$102,890,503</b>	<b>\$4,267,227</b>	<b>\$571,339,423</b>	<b>\$3,612,609,000</b>	<b>16%</b>

Note: Group I campuses generally have less than 5,000 individual donors, less than 10 full-time professional fundraisers, and less than \$25 million in endowment market value. Group II campuses generally have between 5,000 and 10,000 individual donors, between 10 and 20 full-time professional fundraisers, and between \$25 million and \$50 million in endowment market value. Group III campuses generally have over 10,000 individual donors, over 20 full-time professional fundraisers, and over \$50 million in endowment market value.

**2021-22 Philanthropic Report Appendix**
**Gift Receipts by Source**

Peer Group	Campus	Individuals		Organizations				Gift Receipts Total	Total Number Individual Donors
		Alumni	NonAlumni	Foundations	Corporations	Donor-Advised Funds	Other Organizations		
1	Bakersfield	\$463,806	\$989,640	\$2,877,250	\$2,323,993	\$90,500	\$97,693	\$6,842,882	849
	Channel Islands	\$10,546	\$1,279,872	\$9,259,728	\$2,574,426	\$26,100	\$257,907	\$13,408,579	997
	Dominguez Hills	\$3,141,216	\$561,596	\$376,199	\$5,486,889	\$62,178	\$165,113	\$9,793,191	1,522
	East Bay	\$4,940,839	\$3,831,126	\$2,519,017	\$584,501	\$331,614	\$249,218	\$12,456,315	2,132
	Humboldt	\$1,783,442	\$1,351,398	\$701,483	\$1,174,176	\$783,653	\$361,355	\$6,155,507	3,107
	Maritime Academy	\$932,866	\$1,761,419	\$130,325	\$7,596,950	\$0	\$114,011	\$10,535,571	506
	San Bernardino	\$277,060	\$3,282,650	\$953,444	\$1,542,435	\$142,251	\$452,908	\$6,650,748	3,282
	San Marcos	\$171,497	\$1,736,532	\$1,335,980	\$757,750	\$266,600	\$187,124	\$4,455,483	2,419
	Stanislaus	\$359,447	\$1,458,267	\$734,236	\$367,306	\$0	\$196,814	\$3,116,070	468
		\$12,080,719	\$16,252,500	\$18,887,662	\$22,408,426	\$1,702,896	\$2,082,143	\$73,414,346	15,282
2	Chico	\$2,585,511	\$2,799,190	\$1,238,502	\$3,152,962	\$229,100	\$488,972	\$10,494,237	6,333
	Los Angeles	\$1,566,674	\$1,740,431	\$2,106,828	\$1,576,123	\$310,699	\$1,227,659	\$8,528,414	2,292
	Monterey Bay	\$62,931	\$2,129,578	\$3,033,217	\$1,110,545	\$329,749	\$1,036,620	\$7,702,640	10,095
	Pomona	\$6,087,433	\$2,408,026	\$580,061	\$2,579,921	\$1,087,683	\$98,844	\$12,841,968	5,154
	Sacramento	\$1,362,590	\$12,509,360	\$726,715	\$29,983,788	\$356,008	\$173,167	\$45,111,628	43,714
	Sonoma	\$405,737	\$2,852,075	\$1,645,128	\$2,013,344	\$1,387,415	\$44,187	\$8,347,886	1,914
		\$12,070,876	\$24,438,660	\$9,330,451	\$40,416,683	\$3,700,654	\$3,069,449	\$93,026,773	69,502
3	Fresno	\$6,540,679	\$6,462,220	\$5,165,702	\$5,054,401	\$186,230	\$3,631,319	\$27,040,551	10,516
	Fullerton	\$3,547,787	\$5,679,945	\$4,941,470	\$3,802,974	\$1,420,132	\$751,507	\$20,143,815	16,613
	Long Beach	\$6,982,498	\$15,370,296	\$5,354,630	\$3,720,679	\$3,648,597	\$639,692	\$35,716,392	14,642
	Northridge	\$3,516,511	\$2,975,270	\$5,606,225	\$10,304,082	\$2,107,150	\$196,000	\$24,705,238	16,776
	San Diego	\$16,612,996	\$30,636,159	\$14,449,424	\$11,192,006	\$9,902,398	\$14,097,149	\$96,890,132	34,202
	San Francisco	\$2,222,962	\$3,143,016	\$4,122,099	\$4,610,311	\$707,186	\$1,446,242	\$16,251,816	3,915
	San José	\$3,909,327	\$4,548,739	\$2,702,596	\$4,220,208	\$1,170,933	\$536,801	\$17,088,604	5,590
	San Luis Obispo	\$6,277,672	\$10,008,438	\$10,266,434	\$8,949,409	\$3,710,596	\$31,698,789	\$70,911,338	8,356
		\$49,610,432	\$78,824,083	\$52,608,580	\$51,854,070	\$22,853,222	\$52,997,499	\$308,747,886	110,610
	Chancellor's Office	\$0	\$45,266	\$2,767,000	\$215,232	\$52,200	\$1,251	\$3,080,949	35
<b>Grand Total</b>		<b>\$73,762,027</b>	<b>\$119,560,509</b>	<b>\$83,593,693</b>	<b>\$114,894,411</b>	<b>\$28,308,972</b>	<b>\$58,150,342</b>	<b>\$478,269,954</b>	<b>195,429</b>

Note: Number of Individual Donors includes alumni, parents, faculty, staff, students, and friends of the University.

**2021-22 Philanthropic Report Appendix**

## Gift Receipts by Purpose

Peer Group	Campus	Current Programs		Capital Purposes			Irrevocable Deferred Gifts	Gift Receipts Total
		Unrestricted	Restricted	Campus Improvements	Endowment		Face Value	
				Property, Buildings and Equipment	Unrestricted	Restricted		
1	Bakersfield	\$60,188	\$2,927,116	\$1,594,936	\$0	\$2,260,642	\$0	\$6,842,882
	Channel Islands	\$394,675	\$4,269,906	\$1,425,000	\$35,000	\$7,283,998	\$0	\$13,408,579
	Dominguez Hills	\$474,647	\$4,105,060	\$100,000	\$16,400	\$5,097,084	\$0	\$9,793,191
	East Bay	\$30,824	\$3,655,708	\$6,400,992	\$0	\$2,368,791	\$0	\$12,456,315
	Humboldt	\$302,093	\$3,727,564	\$0	\$0	\$2,125,850	\$0	\$6,155,507
	Maritime Academy	\$8,972,987	\$778,919	\$353,894	\$500	\$429,271	\$0	\$10,535,571
	San Bernardino	\$34,449	\$5,609,621	\$333,189	\$0	\$673,489	\$0	\$6,650,748
	San Marcos	\$7,388	\$3,448,000	\$290,150	\$0	\$709,945	\$0	\$4,455,483
	Stanislaus	\$14,267	\$1,428,029	\$1,092,293	\$0	\$581,481	\$0	\$3,116,070
		\$10,291,518	\$29,949,923	\$11,590,454	\$51,900	\$21,530,551	\$0	\$73,414,346
2	Chico	\$300,386	\$7,306,441	\$230,560	\$350,695	\$2,306,155	\$0	\$10,494,237
	Los Angeles	\$153,235	\$5,428,732	\$581,327	\$0	\$2,365,120	\$0	\$8,528,414
	Monterey Bay	\$46,580	\$6,800,831	\$0	\$0	\$855,229	\$0	\$7,702,640
	Pomona	\$230,625	\$6,817,505	\$313,936	\$0	\$5,419,902	\$60,000	\$12,841,968
	Sacramento	\$1,381,326	\$12,075,231	\$28,927,162	\$0	\$2,727,909	\$0	\$45,111,628
	Sonoma	\$31,097	\$5,627,649	\$357,541	\$0	\$1,851,599	\$480,000	\$8,347,886
	\$2,143,249	\$44,056,389	\$30,410,526	\$350,695	\$15,525,914	\$540,000	\$93,026,773	
3	Fresno	\$5,960	\$16,474,239	\$2,238,105	\$253,584	\$7,756,845	\$311,818	\$27,040,551
	Fullerton	\$1,649,355	\$11,260,653	\$183,099	\$110,000	\$6,940,708	\$0	\$20,143,815
	Long Beach	\$434,010	\$13,687,924	\$3,923,281	\$0	\$17,671,177	\$0	\$35,716,392
	Northridge	\$178,386	\$18,054,880	\$33,000	\$391,632	\$5,882,099	\$165,241	\$24,705,238
	San Diego	\$66,492	\$64,378,558	\$10,237,604	\$0	\$18,745,228	\$3,462,250	\$96,890,132
	San Francisco	\$200,333	\$13,095,496	\$9,360	\$24,066	\$2,922,561	\$0	\$16,251,816
	San José	\$849,441	\$13,081,637	\$1,300	\$47,893	\$3,108,333	\$0	\$17,088,604
	San Luis Obispo	\$359,683	\$34,867,655	\$27,176,799	\$0	\$8,357,201	\$150,000	\$70,911,338
	\$3,743,660	\$184,901,042	\$43,802,548	\$827,175	\$71,384,152	\$4,089,309	\$308,747,886	
	Chancellor's Office	\$60,700	\$2,979,499	\$0	\$0	\$40,750	\$0	\$3,080,949
Grand Total		\$16,239,127	\$261,886,853	\$85,803,528	\$1,229,770	\$108,481,367	\$4,629,309	\$478,269,954



2022-21 Philanthropic Report Appendix  
Endowment

Peer Group	Campus	2019/2020	2020/2021	2021/2022	2020/2021 to 2021/2022		2021/2022	Three	Five	Ten	2021/2022	2021/2022
		Market	Market	Market	Comparison		Investment	Year	Year	Year	Gifts to	Endowment
		Value	Value	Value	Amount	Percentage	Return Rate	Average	Average	Average	Endowment	Distribution
1	Bakersfield	\$26,944,055	\$36,234,619	\$35,096,739	-\$1,137,880	-3.14%	-11.60%	6.62%	6.03%	6.09%	\$2,260,642	\$979,933
	Channel Islands	\$15,625,255	\$19,808,229	\$32,528,669	\$12,720,440	64.22%	-11.59%	7.27%	6.33%	7.10%	\$7,318,998	\$796,271
	Dominguez Hills	\$13,067,588	\$18,285,969	\$20,043,378	\$1,757,409	9.61%	-13.08%	4.71%	5.76%	6.68%	\$5,113,484	\$633,972
	East Bay	\$16,876,939	\$20,704,912	\$22,448,788	\$1,743,876	8.42%	-11.30%	4.27%	4.08%	6.06%	\$2,368,791	\$796,326
	Humboldt	\$32,059,529	\$42,188,227	\$38,642,161	-\$3,546,066	-8.41%	-8.50%	7.83%	6.76%	7.54%	\$2,125,850	\$1,384,270
	Maritime Academy	\$10,726,358	\$13,514,934	\$12,264,913	-\$1,250,021	-9.25%	-10.80%	2.63%	2.99%	4.17%	\$429,771	\$159,430
	San Bernardino	\$44,939,032	\$55,591,997	\$46,895,980	-\$8,696,017	-15.64%	-13.70%	4.30%	4.60%	6.05%	\$673,489	\$1,724,956
	San Marcos	\$27,957,341	\$35,766,462	\$31,187,653	-\$4,578,809	-12.80%	-10.80%	7.87%	7.02%	7.64%	\$709,945	\$1,118,089
	Stanislaus	\$16,131,357	\$19,952,255	\$17,521,345	-\$2,430,910	-12.18%	-12.21%	5.73%	4.95%	4.76%	\$581,481	\$282,188
		<b>\$204,327,454</b>	<b>\$262,047,604</b>	<b>\$256,629,626</b>	<b>-\$5,417,978</b>	<b>-2.07%</b>	<b>-11.51%</b>	<b>5.69%</b>	<b>5.39%</b>	<b>6.27%</b>	<b>\$21,582,451</b>	<b>\$7,875,435</b>
2	Chico	\$62,941,713	\$87,222,880	\$79,302,699	-\$7,920,181	-9.08%	-8.80%	8.43%	6.92%	7.39%	\$2,656,850	\$2,518,544
	Los Angeles	\$46,190,859	\$59,435,334	\$53,844,055	-\$5,591,279	-9.41%	-13.53%	4.54%	4.92%	5.95%	\$2,365,120	\$2,372,812
	Monterey Bay	\$27,497,544	\$35,272,666	\$32,208,908	-\$3,063,758	-8.69%	-9.40%	5.90%	5.84%	6.99%	\$855,229	\$1,100,331
	Pomona	\$105,450,164	\$166,520,297	\$149,091,829	-\$17,428,468	-10.47%	-11.80%	7.70%	6.78%	6.77%	\$5,419,902	\$3,683,102
	Sacramento	\$57,172,334	\$76,741,606	\$68,052,831	-\$8,688,775	-11.32%	-11.64%	8.24%	7.65%	6.66%	\$2,727,909	\$2,368,685
	Sonoma	\$52,739,462	\$64,536,295	\$60,783,189	-\$3,753,106	-5.82%	-10.50%	7.23%	6.36%	6.07%	\$1,851,599	\$1,753,603
3		<b>\$351,992,076</b>	<b>\$489,729,078</b>	<b>\$443,283,511</b>	<b>-\$46,445,567</b>	<b>-9.48%</b>	<b>-10.95%</b>	<b>7.01%</b>	<b>6.41%</b>	<b>6.61%</b>	<b>\$15,876,609</b>	<b>\$13,797,077</b>
	Fresno	\$170,750,351	\$218,892,189	\$208,734,552	-\$10,157,637	-4.64%	-11.19%	6.11%	6.39%	6.44%	\$8,010,429	\$7,755,501
	Fullerton	\$81,744,364	\$104,414,541	\$131,405,420	\$26,990,879	25.85%	-8.51%	7.57%	6.90%	6.52%	\$7,050,708	\$24,731,000
	Long Beach	\$85,616,503	\$109,666,865	\$108,177,617	-\$1,489,248	-1.36%	-12.60%	5.52%	5.90%	6.67%	\$17,671,177	\$4,476,005
	Northridge	\$126,263,497	\$158,814,759	\$182,829,384	\$24,014,625	15.12%	-8.82%	5.65%	6.17%	6.84%	\$6,273,731	\$4,739,300
	San Diego	\$330,278,508	\$399,709,864	\$396,350,218	-\$3,359,646	-0.84%	-6.30%	5.80%	5.62%	6.96%	\$18,745,228	\$13,496,561
	San Francisco	\$140,759,249	\$183,539,721	\$156,232,834	-\$27,306,887	-14.88%	-12.00%	7.07%	6.16%	6.85%	\$2,946,627	\$4,407,534
	San Jose	\$148,747,339	\$197,133,502	\$167,381,341	-\$29,752,161	-15.09%	-11.60%	6.87%	6.34%	7.09%	\$3,156,226	\$6,578,932
	San Luis Obispo	\$226,105,393	\$287,263,400	\$243,030,195	-\$44,233,205	-15.40%	-13.50%	5.87%	6.02%	6.73%	\$8,357,201	\$9,618,565
		<b>\$1,310,265,204</b>	<b>\$1,659,434,841</b>	<b>\$1,594,141,561</b>	<b>-\$65,293,280</b>	<b>-3.93%</b>	<b>-10.57%</b>	<b>6.31%</b>	<b>6.19%</b>	<b>6.78%</b>	<b>\$72,211,327</b>	<b>\$75,803,398</b>
Grand Total	Chancellor's Office	\$27,828,185	\$35,285,110	\$31,300,849	-\$3,984,261	-11.29%	-11.29%	8.42%	7.38%	7.25%	\$40,750	\$1,178,808
		<b>\$1,894,412,919</b>	<b>\$2,446,496,633</b>	<b>\$2,325,355,547</b>	<b>-\$121,141,086</b>	<b>-4.95%</b>	<b>-11.04%</b>	<b>6.34%</b>	<b>5.99%</b>	<b>6.55%</b>	<b>\$109,711,137</b>	<b>\$98,654,718</b>

Note: Investment returns are reported as net of investment fees.

Note: Peer Group and Systemwide investment returns are presented as equal-weighted averages.

2021-22 Philanthropic Report Appendix

Planned Giving

Peer Group	Campus	Irrevocable Deferred Gifts		Revocable Deferred Gifts	
		Face Value	Present Value	Face Value	Present Value
1	Bakersfield	\$0	\$0	\$228,342	\$173,906
	Channel Islands	\$0	\$0	\$300,000	\$227,773
	Dominguez Hills	\$0	\$0	\$100,000	\$98,000
	East Bay	\$0	\$0	\$1,234,000	\$942,229
	Humboldt	\$0	\$0	\$3,790,000	\$3,200,132
	Maritime Academy	\$0	\$0	\$0	\$0
	San Bernardino	\$0	\$0	\$3,534,089	\$1,909,837
	San Marcos	\$0	\$0	\$1,250,000	\$905,978
	Stanislaus	\$0	\$0	\$0	\$0
		\$0	\$0	\$10,436,431	\$7,457,855
2	Chico	\$0	\$0	\$5,948,714	\$3,479,506
	Los Angeles	\$0	\$0	\$10,155,000	\$9,642,381
	Monterey Bay	\$0	\$0	\$100,000	\$82,027
	Pomona	\$60,000	\$26,263	\$1,980,000	\$810,443
	Sacramento	\$0	\$0	\$7,570,000	\$5,332,500
	Sonoma	\$480,000	\$445,000	\$1,499,688	\$1,275,870
		\$540,000	\$471,263	\$27,253,402	\$20,622,727
3	Fresno	\$311,818	\$98,420	\$945,000	\$829,455
	Fullerton	\$0	\$0	\$9,515,417	\$7,179,983
	Long Beach	\$0	\$0	\$6,906,000	\$5,767,175
	Northridge	\$165,241	\$74,896	\$5,003,600	\$2,196,380
	San Diego	\$3,462,250	\$1,972,989	\$8,904,681	\$29,593,013
	San Francisco	\$0	\$0	\$1,687,810	\$1,408,404
	San José	\$0	\$0	\$11,233,162	\$9,179,570
	San Luis Obispo	\$150,000	\$73,568	\$21,005,000	\$14,551,070
		\$4,089,309	\$2,219,873	\$65,200,670	\$70,705,050
	Chancellor's Office	\$0	\$0	\$0	\$0
Grand Total		\$4,629,309	\$2,691,136	\$102,890,503	\$98,785,632

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Alumni

Peer Group	Campus	Number of Contactable Alumni	Alumni Solicited	Alumni Donors	Total Alumni Contributions
1	Bakersfield	50,224	29,904	338	\$463,806
	Channel Islands	23,168	20,544	606	\$10,546
	Dominguez Hills	110,664	106,447	1,170	\$3,141,216
	East Bay	155,665	10,000	810	\$4,940,839
	Humboldt	64,547	44,389	1,727	\$1,783,442
	Maritime Academy	5,141	5,137	324	\$932,866
	San Bernardino	112,118	106,483	2,286	\$277,060
	San Marcos	61,085	45,930	849	\$171,497
	Stanislaus	64,126	31,863	236	\$359,447
		646,738	400,697	8,346	\$12,080,719
2	Chico	163,861	47,896	3,256	\$2,585,511
	Los Angeles	183,910	122,700	1,845	\$1,566,674
	Monterey Bay	24,337	20,146	364	\$62,931
	Pomona	212,413	140,088	3,217	\$6,087,433
	Sacramento	262,244	160,413	5,128	\$1,362,590
	Sonoma	65,300	62,034	687	\$405,737
		912,065	553,277	14,497	\$12,070,876
3	Fresno	231,466	196,714	6,103	\$6,540,679
	Fullerton	301,803	230,275	10,234	\$3,547,787
	Long Beach	346,100	154,608	4,498	\$6,982,498
	Northridge	375,288	283,669	8,228	\$3,516,511
	San Diego	492,016	217,421	8,991	\$16,612,996
	San Francisco	349,032	78,776	1,889	\$2,222,962
	San José	283,471	224,697	2,870	\$3,909,327
	San Luis Obispo	216,082	115,260	4,027	\$6,277,672
		2,595,258	1,501,420	46,840	\$49,610,432
Grand Total		4,154,061	2,455,394	69,683	\$73,762,027

Note: Contactable Alumni are individuals which the university has a means to contact and who have not opted out of all communications.