

Meeting with Committee of Ranchers Cotton Oil Co.  
Bakersfield, California  
June 14, 1961

With constant rumors trickling in to us about statements that have been made at various places, we have been in the dark and as yet we do not know the purpose of your Committee.

Before entering into a discussion, it would appear that a few minutes spent in reviewing the purpose of the seed program would be worthwhile.

1. The U.S.D.A. started experimental planting of cotton in this Valley in 1917. These experiments proved that Acala was best suited to this Valley.
2. In the early 1920's several varieties were grown on ranches.
3. Our neighbors saved their own seed and sold it for planting seed at the highest possible figure. As late as 1929 when we were short of good seed, some 2,000 tons were saved in the valley by growers but by this time no one wanted gin run seed so they had to mill it at a loss. This was after we had only one variety.
4. The Shafter Station was established in 1922 to carry on experiments. The County of Kern purchased the ground and leased it to the U.S.D.A. for 99 years.
5. Following this, due to the fact that the U.S.D.A. cannot sell or distribute seed, an increase and distributing organization had to be formed as a liaison between the breeding blocks and the growers. This was the start of the Distributors, a producers' non-profit corporation.

It could not be organized under the Cooperative Marketing Act as that required that the produce of the members be sold for a profit. Planting seed is not sold for a profit.

6. The Distributors are charged with the duty of increasing 60 pounds of seed from the breeding blocks each year to a sufficient supply for every grower in the least possible time and at the lowest possible cost. This is done as seed in other areas sells at from \$50 and more per ton higher.
7. Certain fundamental principles were set out, such as proper isolation, keeping fields clean and cleaning gin machinery before running pure seed and seed had to be sacked.
8. The price of seed was to be the average of price paid growers at ginning time during the seed saving season plus extra cost of handling.

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9. The purpose was not to produce seed for a profit to any individual, group, or company regardless of the philosophy of operation. It is an industry-wide problem.
10. The extra costs were to be the average presented by all cooperators each year. The grower was to receive a return for his extra weeding costs and the cooperator for his out-of-pocket advances.
11. During the years and as late as 1951 we were short of planting seed at times. This caused loss to the growers in yield and stands. To get away from such losses, we provide for an ample surplus as an insurance policy.

One can justify a surplus but there is no excuse for a shortage if seed could have been saved.

We have tried various systems such as allocating a percentage of the total to each gin. We ran short of seed under this due to late picking or some gin decided they would not save at last minute.

The carrying of this surplus does not penalize the general grower as to price. ~~The producers of the seed stand on losses.~~

Suggestion that this surplus be carried over is not logical due to hazard of weevils and fungus in storage. Another reason is that there is a gradual improvement in seed each year.

12. The amount of surplus to obtain is not easy. When you stop and consider how difficult it is for one company to estimate their needs for seed and amount to treat and delint, one can imagine what it is to guess for 200 gins and 13,000 growers.

May 19, 1961

Mr. Dick Rathbone  
Ranchers Cotton Oil Company  
P.O. Box 248  
Fresno, California

Dear Dick:

Here is a list of questions I would like to have answered by the co-op gin managers if possible and members of my committee.

I tried to get you on the phone but found you on the go again.

Add whatever additional you think we need and let's see what we can recover. As you are aware, W. L. Smith is quite disturbed because of his allegiance to the planting seed distributors and the Board of Directors. That is good and I don't think there is a man in our group that is opposed to the one variety and the desired results.

W. L. called me the next day and he had been to see Larry. He said Larry told him the co-ops have 5,000 tons of planting seed and the others 21000. That means we have approximately 20% of the seed. Previously we were informed it was 40 to 60%.

Dick, I trust you are conscious of the fact that under a Ranchers planting seed program direct with the Shafter Station with a token payment to the California Planting Cotton Seed Distributors a very substantial saving could be made to our co-op growers in addition to amortizing any previous co-op seed processing units if they elected to close them out.

Ranchers could sell at the established seed price, take their mill profit and reflect additional dividend earnings to growers. There would be no surplus pool, no carry over or risk requirements set aside, etc.

With a one variety program, and since you mill your poor seed first, Ranchers would always have a big stock of prime seed in the stack as a reserve for replant in case of a disasterous spring of replanting. Furthermore, each year you would come up with a big "Zero" of planting stock seed carry over.

We not only would handle all our co-op growers' seed for them (in and out) but could sell seed in Ranchers branded bags to independents and even line company free lance growers. These are only friendly overtures to growers who might be a little unhappy at times?

These are only suggestions of possibilities of streamlining for the benefit of the cooperating planting seed producing grower and also the cooperating members.

At the moment I think we are interested in removing some inequities which should materially benefit planting seed growers and bring about some savings to all growers.

As I have worked with the Committee I have become aware that this planting seed problem has been ruled with an iron hand by some one not too friendly to co-ops or independents.

Sincerely,

S/ Waldo W. Weeth

CC: Tilford Cheney  
Lyman Griswold  
Kenneth Frick

WWW:jj

How many tons of planting seed do you handle?

How many tons of this is produced from White Tag seed?

How many tons from Purple Tag?

Are you required to sack your seed at gin?

If yes, why?

Is your gin required to make a cash payment to the Planting Seed Distributors?

If yes, how much?

Did you ever have any seed go in the surplus pool or was it sold to other Co-ops?

What are your actual extra ginning costs on planting seed:

On sacks and twine?

On Storage?

Interest?

Taxes?

On Hauling and Distribution?

Insurance?

Are your growers aware that a sizeable contribution has been made to the Shafter Station for research or some facility each year over a period of years and this has been incorporated in the cost of the planting seed?

What acreage percentage of your growers' fields are disqualified?

In the short year that I have been a director of Ranchers I have found the planting seed co-op grower is getting a fair shake compared to the independent or line Company grower but there still exists some discrepancies in handling requirements and restrictions that should be corrected for co-op gins.

We are anxious to accumulate this material and have a committee meeting prior to a possible meeting date of June 14 with Larry Nourse.

# Ranchers Cotton Oil

MANUFACTURERS OF COTTONSEED PRODUCTS

POST OFFICE BOX 240

PHONE Almond 8-2322

May 25, 1961

FRESNO, CALIFORNIA.

Mr. Number Gin Manager:

Ranchers Planting Seed Committee is anxious to obtain additional information on gin cooperators costs of handling planting seed.

Since some of the gin managers were not at the last Ranchers meeting, we would like the following information:

1. How many tons of planting seed do you handle? \_\_\_\_\_
2. How many tons of this is produced from White Tag seed? \_\_\_\_\_
3. How many tons from Purple Tag? \_\_\_\_\_
4. Are you required to sack your seed at the gin? \_\_\_\_\_
5. If yes, why? \_\_\_\_\_
  
6. Is your gin required to make a cash payment to planting seed distributors? \_\_\_\_\_
7. If yes, how much? \_\_\_\_\_
8. Did you ever have any seed go in the surplus pool? \_\_\_\_\_  
Or was it all sold to other co-ops? \_\_\_\_\_
9. What are your actual extra ginning costs on planting seed? \_\_\_\_\_
10. On Sacks and Twine? \_\_\_\_\_
11. On storage? \_\_\_\_\_
12. Interest? \_\_\_\_\_
13. Taxes? \_\_\_\_\_



14. On hauling and distribution? \_\_\_\_\_

15. Insurance? \_\_\_\_\_

16. Other costs? (Itemize) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

17. Are your growers aware that a sizeable contribution  
has been made to the Shafter Station for research or  
some facility, each year, over a period of years, and  
this has been incorporated in the cost of the planting  
seed?  
\_\_\_\_\_

18. What acreage percentage of your growers fields are  
disqualified? \_\_\_\_\_

In the short year that I have been a director of Ranchers, I have found  
the planting seed co-op grower is getting a fair shake compared to the  
independent or line company grower, but there still exists some discrepancies  
in handling requirements and restrictions that should be corrected for co-op  
gins.

We are anxious to assimilate this material and have a Committee meeting  
previous to a possible meeting date of June 14th with Larry Nourse.

Thank you for your cooperation.

Waldo W. Weeth  
Chairman  
Ranchers Planting Seed Committee

UNITED STATES DEPARTMENT OF AGRICULTURE  
AGRICULTURAL RESEARCH SERVICE  
CROPS RESEARCH DIVISION  
BELTSVILLE, MARYLAND

Cotton and Cordage Fibers  
Research Branch

June 6, 1961

AIR MAIL

Mr. Larry B. Nourse, Manager  
California Planting Cotton Seed Distributors  
2201 F Street  
Bakersfield, California

Dear Larry:

Thanks for your letter of May 29 and your usual promptness in keeping us advised of any moves or potential developments that may affect the smooth working of the cotton seed program you people have developed and that has functioned so effectively over many years.

We know of your demonstrated ability to keep all groups of the production industry there working harmoniously together, and we know that if there are any real or fancied problems which the Ranchers Planting Seed Committee have, you and your fellow officials of the Distributors will do your very best to work these out and keep the organization functioning as smoothly as it has in the past.

We join with your hope that nothing serious will develop from the situation you called to our attention.

Sincerely,



Henry D. Barker  
Chief of Branch

cc: M. W. Parker  
J. H. Turner

May 29, 1961

Dr. H. D. Barker, Head of Section  
Division Cotton & Other Fibre Crops  
U. S. Department of Agriculture  
Beltsville, Maryland

Dear Dr. Barker:

As has been our custom, this is to keep you informed of any moves that could be detrimental to our One Variety seed program before you are confronted with it from some other source.

Last year we added to our Price and Extra Charges Committee a large grower who had grown seed for years and is a producer of other certified seeds such as alfalfa. He expressed interest and last year he and some others formed a cooperative and built a gin. Due to the fact that they had only one unit and their area now is practically all sprinklered cotton, and we do not run sprinklered cotton through a gin that saves pure seed, he is no longer a producer of Green Tag seed. Perhaps he would have stopped growing seed anyway as he was rapidly going to sprinklers.

For some time now he has been talking at cooperative meetings expressing dissatisfaction with the way we operate the seed program and has written the attached letter regarding the matter. I am informed that these questions have been sent to cooperative gins that purchase planting seed, so since I received a copy of the letter and questions and one gin called me after receiving the questions, I do not feel they are confidential.

I do not feel that his suggestions will be carried out but it has a potential danger and they would never work out having two seed programs such as he suggests. In other words, our mutual agreement with your department is to serve all cotton growers and companies regardless of their color, creed, or philosophy of operation. It cannot be for one group or another. I refer to his letter from paragraph five on.

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Y

Dr. H. D. Barker

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May 29, 1961

We have never claimed that a program cannot be changed in some details but there are fundamental principles upon which our program was based that have to be adhered to.

This copy of a letter so far is the expression of an individual and perhaps some of his committees but as I said, it might go farther.

I can assure you that our Board is still firm in the belief that our mutual agreement is sound and that the principles on which we operate have to be followed closely and that they appreciate your department's support in the One Variety seed program.

Hoping that nothing serious will develop from this, I am

Yours truly,

L. B. Nourse, Manager

vmf  
Enc.

cc: Dr. Marion Parker  
John Turner

SEED DATA  
1959-1960

1. Members.
2. Acreage reproduction fields approved and rejected.
3. Tons produced.
4. Tons surplus.
5. Tons sacked.
6. Tons bulked.
7. Pool settlement billed and received.
8. Deduction for sacks not used on bulk seed.

1959-60

Seed Data Totals

1960-61

	Coops	Independent	Total	Coops	Ind	Total
Growers, Members	96	204	300			
Acreage Purple Tag	8694	50098	58792	10038	48296	58334
Approved	5453	36361	41814	7340	35574	42854
Rejected	3241	13737	16978	2198	12782	15480
% Rejected	37.2%	27.7%	28.8%	26.8%	26.4%	26.5%
Acreage White Tag	2015	2824	4839	1686	2412	4098
Approved	1857	2579	4436	1216	2372	3988
Rejected	158	245	403	70	40	110
% Rejected	7.8	8.6		4.1%	1.6%	2.6%

## Tons Seed Produced

White Tag	162	162		142	142
Purple Tag	892	1612	2504	918	1657
Green Tag	3423	18968	22391	4357	19525
Total seed	4315	20742	25057	5275	21328

Tons Surplus milled 58-59  
- - Reserves 59-60

58-59  
00  
00  
482

5489  
1979  
1193  
1900

Purchased by Ranchers 78.5% SACOMP took their share  
Purchased by Producers & SACOMP 5.0%

Gern Ranchers \$3000 for damage to oil run due to trash in bulk seed.

## Tons Sacked

~ Bulk

1900	9013	10913
2103	12303	14406

## Companies Sacking

~ Bulking

5	10	15
5	7	12

## Amt Billed Pool Settlement

~ Retained ~

27133	15221
42424	177698

## Dedicated for seeds not

used - Put into Reserve

in 1958-59

00	5118
00	16139

large figures are 1959-60  
small figures are 1960-61

May 27-61

59-60

59-60 60-61

	Purple Tag	Green Tag	Total	White Tag	Purple Tag	Green Tag	Total	
Arvin Coop	645 918	560 416	1256 1334	—	—	184 1369	184 1369	
Boswell	—	—	—	—	—	572	572	
Bu-Hamilton Farm	—	—	—	—	400 449	171 11267	2111 1716	
SA Coop	—	—	—	—	—	—	—	
Central Valley Coop	—	462 556	462 556	—	—	—	—	
Coberry West	—	—	—	—	—	—	—	
Farmers Coop	—	156 157	156 157	—	—	—	—	
Farmers Firebaugh	—	—	—	—	—	301 282	301 282	
Golden State	—	53 175	53 175	—	—	53	53	
H + H	—	—	—	—	—	125 186	125 186	
Hamburg	—	—	—	—	—	611	611	
Kaneah Delta Coop	—	297 382	297 382	—	—	—	—	
Kerman Coop	—	—	—	—	—	285 222	285 222	
Kingsburg Calalina	—	—	—	162 142	597 757	2089 1198	2848 2096	
Madera Coop	—	110 98	110 98	—	—	—	—	
Maple Leaf	—	—	—	—	—	208 142	208 142	
Mc Farland Coop	197	—	825 929	1022 929	—	—	—	
Producers COOP	—	—	—	—	615 445	555 527185	5397 7630	
Pachland Coop	—	88 312	88 312	—	—	—	—	
San Joaquin COOP	—	—	—	—	—	4069 4201	4069 4201	
Shafter Farming Coop	—	—	—	—	—	505 373	505 373	
Shafter Maricopa Coop	—	167 147	167 147	—	—	—	—	
Stratford Coop	—	54 227	54 227	—	—	—	—	
Tule River Coop	—	462 439	462 439	—	—	—	—	
Tulare Coop	—	186 197	186 197	—	—	—	—	
Wheat Patch Farming Coop	892	3423 4357	4316 5275	—	—	533 308	533 308	
West Valley Coop	—	3423 328	4315 328	162 142	1612 1651	18968 1825	20742 21318	
	892 918	3423 4357	4316 5275	162 142	1612 1651	18968 1825	20742 21318	

Your Seed Distributors is a California Non-Profit-Producers Corporation. It is considered as operating as a true Cooperative, by the Bureau of Internal Revenue, and the Berkeley Bank for Cooperatives.

The only difference between our operation and yours is -- that by our written agreement with the U. S. D. A. we are obligated to deal with all cotton gins and companies, and make available an ample supply of pure planting seed for every grower, in the least possible time and at the lowest possible cost.

The success of our 4:42 cotton is due to many things, but six in particular:

1. The Breeding and Research at the Shafter Experimental Station.
2. The Seed Increase Program.
3. Our One Variety Law under which we have operated for 35 years until it has become a way of life.
4. The excellent ginning practices being carried on by John and others.
5. The efficient selling that Russell and others are doing and the part that Ranchers Cotton Oil and other Companies are playing.
6. The 100% cooperation you as growers - give to - and receive from - the industry as a whole, the U. S. Department of Agriculture, the University of California, the State Department of Agriculture and County Government.

COUNTY OWNERSHIP I refer to Kern County, in particular, as they own the land upon which the Shafter Station is located and lease it to the U. S. D. A. for 99 years. The other Counties receive a benefit from this without putting up any money.

(might refer to fact that no Kern County Tax money is used)

Any one of these, by itself, would be of little value, but - combined - they have made this Valley the envy of every cotton growing area. This is the only place in the Nation, where all of these agencies cooperate 100% under a One Variety Law.

Due to Breeding and Research, our cotton is in demand by the mills - both Domestic and Foreign. It has the greatest strength, uniformity of fiber, and best spinning qualities of any cotton in the 1-1/16th and 1-3/32nd inch class in the world.

This uniformity is important to your gin, the oil and cotton mills. It makes for a smooth operation, thereby reducing their costs.

In 1955, our average yield per acre was 774 pounds, and in 1959, 1050 and Mr. Turner believes 1250 pounds is possible in the foreseeable future, with some gains in quality and staple.

Now highly bred seed and the resulting product - are no accident.

Station Staff It takes a staff of 22 technical, and 20 non-technical men and women at the Shafter Station, who have spent years in training, and have had years of practical experience in breeding and research, to produce our 4-42 and keep it ahead of other varieties - with improvements each year. IT BECOMES MORE IMPORTANT EACH YEAR THAT WE KEEP THE LEAD.

Their work presents many interesting problems - but two things are little known.

1. The blooms on all plants that are selected for breeding, are tied up each morning before they open, to prevent cross pollination by insects. This is why they can experiment with some 18 varieties on the same acreage, and still keep our strain pure.

2. When selected and approved plants are harvested, the seeds are sent to the U. S. D. A. Winter Garden, south of Mexico City. Due to their different growing season, these seeds are planted, and the increase is shipped back to Shafter in time to be planted the following April. This saves from 1 to 3 years in their breeding work.

INCREASE Your Seed Distributors take 60 pounds of the improved seed from the breeding blocks each year - and through a system of contracts with your gin, and others, increase this to 25,000 tons in four years. An ample supply for every grower.

LEASED ACRES The Distributors own 40 acres and lease another 58 acres close to the Station, and release it to the U. S. D. A., but pay all of the operating costs. Any funds, derived from the sale of surplus crops, go into the Research Fund.

Research To carry on this work, the Distributors contribute between \$60,000 and \$100,000 to the Station each year, and from \$25,000 to \$40,000 to the University of California, for research in Fertilization, Irrigation, Weed Control and Nematode studies.

COST DOLLARS CONTRIBUTED

In addition to these amounts the U. S. D. A. supplies some \$100,000 - the University of California some \$60,000, and the crop surplus fund some \$20,000 - or a rough total of \$300,000, to keep our 4-42 cotton ahead.

PAST RESEARCH FUNDS

To date, the amount of money contributed by the Distributors, has not been added to the price of Planting Seed. We have secured these funds -- from the sale of from 1000 to 1500 tons of Reserve seed -- carried over as an insurance against a bad season, and sold Out-of-State the following year.

Of late, Mexico, Arizona and some other States are trying to develop One Variety Programs and use their own seed, bred for their conditions. Therefore, our sales have dropped. If this continues, we may have to add a little to the price of Planting Seed, for Breeding and Research. In this way, each grower will pay a little toward the program. It might mean from three to seven cents per acre. I'm sure you couldn't spend this amount anywhere else, and get a larger return.

We have recently sent some 1500 letters to cotton mills about our 4-42 with a map, showing the San Joaquin Valley One Variety, and where other varieties are grown in California.

Nearly every day we receive letters from the mills, urging us to stay with our One Variety 4-42. Let me read you one. American Thread one of the largest Companies. R E A D. Others say that if we start mixing varieties, they will pull their buyers out of the Valley - we can't have this happen. This is why -- no matter what the cost, we must stay ahead in research, to maintain their confidence.

Now, Imperial Valley is not under the One Variety Law. They are growing a Rain Belt cotton, which has less strength, uniformity of fiber, and inferior spinning qualities than our 4-42, by actual test.

Beginning last year, a great deal has been said about this cotton, "Deltapine." Under the peculiar conditions they have in Imperial of climate, long growing seasons and an abundance of water, it does a little better than our 4-42.

One man in particular is obtaining unusual yields. HOWEVER, REMEMBER THIS: HE IS CONNECTED WITH A COMMERCIAL SEED BREEDING COMPANY - WHOSE ONLY INTEREST IN THIS VALLEY IS TO SELL SEED FOR PROFIT.

Last year you paid approximately \$167 per ton for mechanical delinted and treated seed. They were selling a seed - that produces an inferior product - for \$285 per ton F.O.B. and Arizona tells us, it went as high as \$350 there.

ANOTHER POINT TO BE REMEMBERED IS THAT -- OFFICIAL FIGURES SHOW, THAT THE AVERAGE YIELD PER ACRE, IN IMPERIAL COUNTY, WAS ONLY ~~2-3~~ BALES ON SOME 60,000 ACRES. WE HAVE THREE AND FOUR BALE

YIELDS IN THIS VALLEY, WITH OUR OWN 4-42, AND OUR AVERAGE YIELD WAS ONLY A FEW POUNDS UNDER THIS ON SOME 833,000 ACRES.

There are 6 Official Tests, supervised by Mr. Turner and his staff, on various ranches, with replicated plots of Deltapine Smooth Leaf, and one observational planting in the Valley this year.

This cotton will be hauled to the Coachella Valley to be ginned, and sold. You can see these plots by contacting your gin manager or Farm Advisor, and see the cotton growing under your own conditions. There are 7 other tests with our own 4-42.

Official tests for the past four years in this Valley show that Deltapine has produced from .4 tenths to .8 tenths of a bale less per acre on Non-Wilt Ground, and from .8 tenths to 1 and .4 tenths bales less per acre on Wilt Ground, than our 4-42, and as you know, we have a great deal of WILT in this Valley and particularly in this area.

Last year, several thousand bales of 4-42 were purchased here, directly by the Mills to be ginned by their own specifications. If this should continue, and I understand it may, the Grade and Staple system -- that encourages the grower to demand higher grades at the gin -- to meet an unrealistic Government Loan value, even though some spinning qualities might be lost, may be on its way out. If this should happen -- inferior cottons will be in serious trouble -- whereas our One Variety 4-42, will always command a premium price.

These are some of the men that urge us to stay with our One Variety, and who ultimately determine what you receive for your cotton.

I hope, and feel sure, that we will be able to tell them that we are still 100% ACALA 4-42.

Now, in conclusion, Mr. Chairman, I'd like to mention two things: First, last week and yesterday, we took trial runs over some cotton fields by plane to locate off-color cottons. Now is flying. I do not ~~suspect~~ that we could say that, that field - or this field - is another variety -- but there is a difference in color, and we can spot the field on a map and drive directly to it, instead of going up and down each fence row as we did last year, after we discovered two growers out of 13,000 that tried to damage your sales of cotton.

There are only five of us, trying to protect your cotton reputation. We need your help. If you see any field that looks peculiar, give us a ring and we will do the rest.

Someons may say, I won't tell on a neighbor. Well, that neighbor is attempting to destroy your chances to make the most out of your cotton. He might just as well have entered your home and taken your valuables.

Second: we have something here that no other place in the world has -- A One Variety Community, with a high grade cotton, where a Mill may buy 5 bales or 50,000 and know what they are getting.

Mention this to your News Editors and Chambers of Commerce and urge them to talk about it when they mention cotton. It is good and cheap advertising.

When you buy a shirt or a dress, ask your merchant if it has California 4-42 in it. If enough people do this, he will eventually ask the people he buys from and I believe, we would be surprised how rapidly this would spread and how much it would help. We can each be an Ambassador for our One Variety 4-42.

It's been a pleasure to be here, Mr. Chairman.

EXTRA CHARGES COMMITTEE

1. Analysis of charges.
2. Tax rates.
3. Average costs from gins.
4. Information.
5. Pool breakdown 1948-1960.
6. Comparative seed prices 1953-1960.
7. Estimate of pool settlement based on tonnage.

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS

SPECIAL COMMITTEE  
on  
EXTRA CHARGES  
1960 - 1961

Bakersfield, California  
January 4, 1961

Extra cost of handling planting seed	\$ 47.10
Average price of cotton seed to grower	45.23
Grower's Incentive & Pool Risk	<u>35.67</u>
SELLING PRICE OF SEED 1959-1960.....	\$ 128.00

1. The figures on the tabulated sheet attached were presented by our Cooperators.
2. The figures below are not all average figures. Some are presented for Committee's information and are based on cost figures available from various sources.
3. Attached to this report are the following:
  - a. Cooperators' cost figures. Names are deleted.
  - b. Information sheets.
  - c. Sheet showing pool settlement figures from 1948-49 through 1959-60.
  - d. Projection of pool settlement to growers if sales of planting seed are 20,000 tons, 18,000 tons, 17,000 tons, based on price of seed including \$10 for research, increase in oil mill seed price, and increase in extra charges and grower's incentive and pool risk.

\* \* \* \* \*

A. EXTRA GINNING:

Figured on the basis of 7 bales per hour, 2.8 tons of seed, and allowance of 1 hour for cleanup, loss of regular ginning charge, 1 hour or 7 bales at 50¢ per cwt, and 1,400 lbs. of seed cotton per bale..... \$ 49.00

Cost of labor for 5 men for 1 hour at an average of \$2.07 per hour (rates run from \$1.90 to \$2.25)..... 10.35  
\$ 59.35

At \$7.75 per ton, ginning 2.8 tons of planting seed per hour, a gin will pay for the above loss in approximately  $2\frac{1}{2}$  hours.

This year's average is..... \$ 7.63  
Last year's charge was..... \$ 7.50

This could be raised to..... \$ 7.75

Special Committee on Extra Charges  
Page 2  
January 4, 1961

B. SACKS AND TWINE:

Actual cost of sacks based on 31 per ton.....	\$ 7.16
Trucking on sacks.....	.25
Twine.....	.30
Possible loss of sacks.....	.23
Labor - average of 4 men at an average rate of \$1.90 per hour (2.8 tons per hour),.....	2.71
Actual cost.....	\$10.65

This year's average is..... \$10.43  
Last year's charge was..... 10.00

This could be left at actual cost..... \$ 10.65

The question of bulking planting seed in bulk containers came up at the last Extra Charges Committee meeting. During the seed saving season, the Distributors had their trucker weigh a container load of cotton seed in a 4' x 4' x 4' alfalfa seed container. The trucker was able to get 1,320 lbs. of fuzzy seed in this container. Cost of this wallboard container was \$35.00. It has been estimated that the cost of containers such as these, in a number sufficient to store 1,500 tons of fuzzy seed, would be \$80,000.

C. HAULING AND DISTRIBUTION:

The Distributors trucking charge includes one haul to, and one from storage plus handling Reserve Seed. Our cost averages \$7.50 per ton total.

Some Cooperators handle seed one more time. Others have little or no cost. This year all Cooperators submitted last year's \$10.00 per ton charge.

This year's average is..... \$ 10.00  
Last year's charge was..... 10.00

This should remain the same..... \$ 10.00

D. STORAGE:

Storage figures were obtained from five locations -- three in Kern County and two in Fresno County.

1. 75¢ in - 75¢ out - 25¢ per month per ton for 9 months..... \$ 3.75
2. A flat \$4.00 per ton
3. A flat \$3.50 per ton
4. A flat \$3.50 per ton
5. 4¢ per square foot per month. One ton would cost \$6.00 per month. 25 tons stacked over a one-ton area, or 150 square feet, would be 24¢ per ton per month.

Special Committee on Extra Charges

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January 4, 1961

Storage (continued)

This year's average is..... \$ 3.70

Last year's charge was..... 3.75

This figure should remain the same..... \$ 3.75

E. INTEREST

Average price of cotton seed paid to grower (this year).....	\$ 52.39
Sacks (this year's charge).....	10.65
Hauling (last year's charge).....	10.00
Storage (last year's charge).....	3.75
Taxes (last year's charge).....	2.50
Insurance (last year's charge).....	3.75
Interest (last year's charge).....	3.60
Cash paid out per ton of seed.....	<u>\$ 86.64</u>

6-1/2% for 8 months..... \$ 3.71

This year's average is..... \$ 3.62

Last year's charge was..... 3.60

The seed price is up. This should be raised to..... \$ 3.70

F. INSURANCE:

The Distributors' insurance policy is a floater policy with a valuation of \$707,500.00 covering all locations and transit with a rate of \$1.56.

Outlying rates on specific locations run from \$3.00 to \$3.75.

This year's average is..... \$ 3.66

Last year's charge was..... 3.75

This could remain the same..... \$ 3.75

## Special Committee on Extra Charges

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G. TAXES:

Our assessor and the Fresno County assessor have set a valuation of \$35.00 per ton for 1961. Last year other counties were higher than Kern. They will not set the assessment value until February.

VARIOUS TAX RATES FOR 1961 BASED ON ASSESSED VALUATION - \$35/TON

LOCATION	TAX RATE	COST PER TON
Tule River Cooperative, Woodville	6.49	2.27
Kimberlina Whse.	6.78	2.37
Gosford Warehouse	5.03	1.76
Conner Station Warehouse	5.55	1.94
Shafter-Wasco Gin	7.45	2.61
Maple Leaf Gin	7.47	2.61
Shafter Co-op	7.45	2.61
Minter Field	7.45	2.61
Buttonwillow Warehouse	6.79	2.38
Farmers Co-op	6.79	2.38
Producers Comanche	7.61	2.66
Arvin Co-op	7.61	2.66
Coberly-West Wheeler Ridge	6.12	2.14
SJCO - Lakeview and Sunset	6.13	2.15
SJCO - Bakersfield	7.49	2.62
SJCO - Chowchilla	6.901	2.42
SJCO - Cartmill	6.28	2.20
SJCO - Poplar	6.76	2.37
Weedpatch Ginning Company	7.57	2.65
Producers Fresno	5.87	2.05
Farmers Firebaugh	5.282	1.85
H & H Cotton Company	5.772	2.02
Kerman Cooperative	6.128	2.14
Golden State	5.683	1.99
Visalia Cooperative	6.05	2.12
J. G. Boswell	5.945	2.08
Central Valley Cooperative	6.3875	2.24
Stratford Cooperative	5.6425	1.97
J. H. Brothers Whse.	7.4925	2.62
Kaweah Delta Cooperative	6.81	2.38
Richland Cooperative	7.45	2.61
S. A. Camp - Wasco	7.87	2.75
S. A. Camp - Cawelo	7.93	2.78
S. A. Camp - Shafter	7.45	2.61
McFarland Cooperative	8.11	2.84
Driab Whse. - Fowler	5.29	1.85
Madera Cooperative	5.861	2.05

Special Committee on Extra Charges

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Taxes (continued)

Average of these figures..... \$ 2.33

This year's average as reported by Cooperators.... \$ 2.55

Last year's charge was..... 2.50

This could remain the same..... \$ 2.50

H. RESEARCH:

Because of loss of Reserve out-of-State sales of planting cotton seed, where in past years the Distributors have been able to obtain adequate monies for Research, a necessity now arises where an additional charge must be added to the price of planting seed. Total tons saved in 1960-61 is 27,000. Monies necessary for Research \$180,000. This will necessitate adding to the cost of planting seed in the extra charges, an amount of \$10 per ton. This amount will be pro-rated at seed pool settlement time in the same manner as the Distributors' Handling Charge and will give the growers and Cooperators an increase in the Grower's Incentive and Pool Risk.

I. HANDLING CHARGE:

This will have to remain the same, or even be increased, due to the fact that we are continuing our surveys and our publicity program will have to continue to counteract propaganda from outsiders. If we have any trouble at the Legislature this year, this could increase costs considerably.

If we do not sell 18,000 tons of seed, the \$6 will not be sufficient.

Last year's charge was..... \$ 6.00

It would be safer to make this \$ 6.50 per ton for 1960-61.

J. GROWER'S INCENTIVE AND POOL RISK:

Based strictly on assumption that 18,000 tons of seed will be sold this next season, the Grower's Incentive and Pool Risk will have to be increased \$3.34 per ton. This increase will make available, at seed pool settlement time, from the Grower's Incentive and Pool Risk item, approximately a \$10 per ton return to the grower, and a \$2.50 return to the Cooperator. Attached are explanation sheets showing the end result on the Grower's Incentive and Pool Risk item figured on the basis of seed sales of 17,000 tons, 18,000 tons, and 20,000 tons at \$150 per ton and using an oil mill crushing price of \$53 per ton and a Reserve

Special Committee on Extra Charges

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January 4, 1961

Grower's Incentive and Pool Risk (continued)

price of \$51 per ton. Also, results are shown on the basis of sales using \$147 per ton, which would be the minimum with today's suggested Extra Charges. These items are figured on the basis of pro-rating the Research item and the Handling Charge item across all tons of seed produced.

K. SEED PRICE:

The average price of seed paid to grower increased by \$7.16 over 1959.

If we add a Research item to the Extra Charges in the amount of \$10.00, increase Extra Ginning 25¢, Sacks 65¢, Interest 10¢, Handling Charge 50¢, and Grower's Incentive and Pool Risk \$3.34, the seed price for 1960-61 could be:

Extra cost of handling planting seed.....	\$ 58.60
Average price of cotton seed paid grower.....	52.39
Grower's Incentive and Pool Risk.....	<u>39.01</u>
	\$ 150.00

	<u>1960</u>	<u>1961</u>
Extra Ginning.....	\$ 7.50	\$ 7.75
Sacks and Twine.....	10.00	10.65
Hauling.....	10.00	10.00
Storage.....	3.75	3.75
Interest.....	3.60	3.70
Taxes.....	2.50	2.50
Insurance.....	3.75	3.75
Research.....	---	10.00
Distributors' Handling Charge.....	6.00	6.50
	<u>\$ 47.10</u>	<u>\$ 58.60</u>

Average price of cotton seed paid grower.....	\$ 45.23	\$ 52.39
Grower's Incentive and Pool Risk.....	<u>35.67</u>	<u>39.01</u>
	\$ 128.00	\$ 150.00

**CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
1960-61 EXTRA CHARGES QUESTIONNAIRE**

Extra Ginning	Sacks and Twine		Hauling		Storage		Interest		Taxes		Insurance		Distributors Handling Charge		Company Remarks	
	1959-60	Extra Charges														
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
8.00	11.00	10.00			3.75		3.80		2.50		3.75		6.00		48.80	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
7.50	10.35	10.00			4.00		3.96		2.50		3.75		6.25		48.31	
7.50	10.50	10.00			3.75		3.60		2.50		3.75		6.00		47.60	
7.50	10.36	10.00			3.75		3.60		2.50		3.75		6.00		47.46	
7.50	14.37	10.00			3.75		3.60		2.50		3.75		6.00		51.47	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	O.K.
8.00	13.00	10.00			3.75		3.60		2.60		3.75		6.00		50.70	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	1959-60 figures satisfactory
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
8.25	10.35	10.00			3.75		3.60		2.50		3.75		6.00		48.20	Make spread \$35 to \$36
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	Have no cost figures
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	Costs listed reflect our costs
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
7.75	10.43	10.00			3.75		3.27		2.52		1.05		6.00		44.77	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	Satisfied to use average
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	of other cooperators
7.50	10.00	10.00			3.75		3.60		2.75		3.75		7.00		48.35	
8.00	10.00	10.00			4.00		3.60		2.75		4.00		6.00		48.35	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
7.50	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.10	
7.50	12.00	10.00			3.75		3.80		3.20		3.75		6.00		50.00	
8.00	10.00	10.00			3.75		3.60		2.50		3.75		6.00		47.60	
7.89	8.73	10.00			2.00		3.60		2.50		3.75		6.00		44.47	
198.39	271.09	260.00			96.25		94.03		66.32		95.05		157.25		1,238.38	
Average:		7.63	10.43	10.00	3.70		3.62		2.55		3.66		6.05		47.63	

"D"

Pooling Comparison on 2 Seed Prices and 3 Tonnages

	<u>\$ 150.00 per ton</u>	<u>\$ 147.00 per ton</u>
Extra Charges	58.60	58.60
Average Oil Mill Price	52.39	52.39
Grower's Incentive & Pool Risk	39.01	36.01
	<u>\$ 150.00</u>	<u>\$ 147.00</u>

17,000 Tons

17,000 sold for planting	\$ 2,550,000.00	\$ 2,499,000.00
8,000 sold for crushing @ \$53	424,000.00	424,000.00
2,000 sold to Reserve @ \$51	102,000.00	102,000.00
	<u>\$ 3,076,000.00</u>	<u>\$ 3,025,000.00</u>
Pooling Price	113.93	112.04
Extra Charges with Research and Handling Charge Pro-rated	104.88	104.88
Grower's Incentive & Pool Risk	<u>9.05</u>	<u>7.16</u>
Grower Company	8.28 <u>.77</u>	7.16 ---- <u>7.16</u>

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18,000 Tons

18,000 sold for planting	\$ 2,700,000.00	\$ 2,646,000.00
7,000 sold for crushing @ \$53	371,000.00	371,000.00
2,000 sold to Reserve @ \$51	102,000.00	102,000.00
	<u>\$ 3,173,000.00</u>	<u>\$ 3,119,000.00</u>
Pooling Price	117.52	115.52
Extra Charges with Research and Handling Charge Pro-rated	105.49	105.49
Grower's Incentive & Pool Risk	<u>12.03</u>	<u>10.03</u>
Grower Company	9.77 <u>2.26</u>	8.77 1.26 <u>10.03</u>

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20,000 Tons

20,000 tons sold for planting	\$ 3,000,000.00	\$ 2,940,000.00
5,000 sold for crushing @ \$53	265,000.00	265,000.00
2,000 sold to Reserve @ \$51	102,000.00	102,000.00
	<u>\$ 3,367,000.00</u>	<u>\$ 3,307,000.00</u>
Pooling Price	124.70	122.48
Extra Charges with Research and Handling Charge Pro-rated	106.82	106.82
Grower's Incentive & Pool Risk	<u>17.88</u>	<u>15.66</u>
Grower Company	12.69 <u>5.19</u>	11.58 4.08 <u>15.66</u>

## COMPARATIVE PRICE FIGURES

1953-54 to 1960-61

"C"

	1953- 1954	1954- 1955	1955- 1956	1956- 1957	1957- 1958	1958- 1959	1959- 1960	1960- 1961
Extra Ginning	7.00	7.00	7.00	7.20	7.25	7.25	7.50	7.75
Sacks & Twine	10.50	9.50	10.00	9.00	9.40	10.20	10.00	10.65
Hauling	12.50	11.50	11.00	10.80	10.00	10.00	10.00	10.00
Storage	3.50	3.50	3.50	3.50	3.75	3.75	3.75	3.75
Interest	3.75	3.75	3.25	3.75	3.25	3.25	3.60	3.70
Taxes	2.50	2.50	2.25	2.50	2.50	2.50	2.50	2.50
Insurance	3.50	3.50	3.50	3.50	3.75	3.75	3.75	3.75
Research	----	----	----	----	----	----	----	10.00
Distributors'								
Handling Charge	4.00	4.00	4.75	4.75	5.00	6.00	6.00	6.50
	47.25	45.25	45.25	45.00	44.90	46.70	47.10	58.60

Average price of  
cotton seed to  
grower..... 53.93 60.00 45.96 62.15 52.09 42.65 45.23 52.39

Grower's Incentive  
& Pool Risk..... 26.82 26.75 27.79 27.85 28.01 35.65 35.67 39.01

SEED PRICE....128.00 132.00 119.00 135.00 125.00 125.00 128.00 150.00

Seed Price - 1960-61:

1. Extra Ginning has been increased 25¢, Sacks and Twine 65¢, Interest 10¢, Handling Charge 50¢, Grower's Incentive and Pool Risk \$3.34.
2. Research item in the amount of \$10.00 has been added.
3. Average price paid grower increased \$7.16 over last year. This plus increases in extra costs in handling planting seed and adding the Research item makes a total increase of \$22.00 or \$.011 per pound.

INFORMATION

"B"

1. Reserve Seed:

A. We saved - fuzzy seed	1,164 tons
mechanically delinted	213 tons

B. Part of the fuzzy seed developed a fungus on the lint that injures germination. Some samples were acid delinted. Some of these increased in germination and others did not.

We cannot afford to sell this for planting seed, which means that our Research fund will be lower than ever.

We can sell this for oil purposes and possibly get our money back. It is possible there will be a sale for the mechanically delinted seed.

Our revenue from Reserve seed will be only \$90,000 as against \$147,000 last year.

2. Research:

- A. The Directors voted last year to add \$5 to the price of seed as a guess. We know now that we will have to raise \$180,000, which means that we add \$10 per ton, collected as we do our handling charge, or add \$6.66 per ton to each ton produced. This is a must.
- B. All we can do is guess. If we assume we will sell 18,000 tons of seed for planting due to decrease in acreage, the \$10 or \$6.66 will be sufficient.

3. Seed Saving:

- A. We have more seed on hand than we expected to save due to incorrect figures supplied by some Cooperators when we checked totals.
- B. This means that the spread to the grower this year will be low. To bring it up, we will have to raise the Grower's Incentive and Pool Risk item. If we bring it up to last year's share (grower - \$17.06 and cooperator - \$9.56) we will have to add \$33.34 to this item.

4. Imperial Valley Seed Price:

The Distributors purchased some acid delinted and treated Delta Pine cotton seed from an Imperial Valley source last year. This seed was used by John Turner for testing purposes and cost the Distributors \$285 per ton f.o.b. Imperial Valley. The average cost of ACALA 4-42 acid delinted seed last year was \$210 per ton.

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS

	Tons saved at \$52.00 = \$	
197	Tons saved at \$53.00 = \$	10,441.00
	Tons saved at \$	= \$
<b>TOTAL</b>	<b>197</b>	<b>\$ 10,441.00</b>
Average charges per ton of seed 1959-1960		Place your cost figures for 1960-1961 below
Extra ginning	\$ 7.50	\$ 7.50
Sacks and Twine	10.00	\$ 12.00
Note: This included \$2.95 for labor and twine.		
Actual cost of sacks for 1960-61 including freight based on 31 sacks per ton is \$7.41.		
Hauling	10.00	\$ 10.00
Storage	3.75	\$ 3.75
Interest	3.60	\$ 3.80
Taxes	2.50	\$ 3.20
Insurance	3.75	\$ 3.75
Organization expense	6.00	\$ 6.00
<b>TOTAL</b>	<b>\$ 47.10</b>	<b>\$ 50.00</b>
Growers' Incentive & Pool Risk - \$ 35.67 First \$7.50 to grower - balance, if any, 50% to grower and 50% to company.		\$ 35.67
How many tons of Green Tag seed will you need for your own use this coming season?		-0-

Company name \_\_\_\_\_

**CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS**  
**SEED POOLING INFORMATION**  
**1948-49 THROUGH 59-60**

<u>Year</u>	<u>Tons Produced</u>	<u>Tons Sold for Planting</u>	<u>Planting Seed Price</u>	<u>Tons Sold for Crushing</u>	<u>Price Paid for Crushing</u>	<u>Tons Sold to Reserve</u>	<u>Price Paid for Reserve</u>	<u>Pooling Price</u>	<u>Average Seed Pr Paid Gr at Gin</u>
1948-49	21,091	14,459	\$ 131.00	4,799	Aver. 344.62	1,833	\$ 85.00	\$ 113.13	\$ 73.64
1949-50	17,809	11,714	101.00	4,013	65.00	2,083	65.00	91.60	45.51
1950-51	23,100	22,603	160.00	-----	-----	497	70.00	150.06	100.64
1951-52	33,734	30,047	138.00	1,357	65.00	2,330	50.00	120.97	73.71
1952-53	35,226	29,679	130.00	4,508	Aver. 65.17	1,039	60.00	119.63	67.97
1953-54	23,441	19,883	128.00	1,910	63.00	1,648	65.00	118.27	58.93
1954-55	25,689	21,928	132.00	2,363	60.00	2,290	75.00	120.27	60.00
1955-56	25,300	19,333	119.00	3,903	Aver. 65.47	2,064	75.00	109.13	65.76
1956-57	24,598	18,909	135.00	3,964	Aver. 70.20	1,723	60.00	119.79	62.18
1957-58	24,322	16,219	125.00	6,484	Aver. 64.73	1,619	65.00	104.27	52.07
1958-59	26,861	19,792	125.00	5,875	78.50	1,194	50.00	111.50	62.68
1959-60	25,073	21,715	128.00	1,979	Aver. 56.87	1,377	51.00	116.15	48.23
<u>Average</u>	<u>25,523</u>	<u>20,531</u>	<u>\$ 129.33</u>	<u>3,430</u>	<u>\$ 58.22</u>	<u>1,642</u>	<u>\$ 64.25</u>	<u>\$ 117.73</u>	<u>65.46</u>

1. Decimal places have been left off the tonnages.
2. In some instances, where more than one price has been paid for crushing seed, an average has been used above.
3. The above will make slight differences in totals if anyone tries to balance a particular year, but this gives a key to the breakdown of the pooling arrangements.

<u>Price Paid for Reserve</u>	<u>Pooling Price</u>	<u>Average Seed Price Paid Grower at Gin</u>	<u>Extra Cost of Handling Planting Seed</u>	<u>Growers Incentive to Pool Risk</u>	<u>Pooled Spread</u>	<u>Amount Paid to Grower</u>	<u>Amount Paid to Cooperator</u>	<u>State Acreage</u>
85.00	\$ 113.13	\$ 75.68	\$ 26.00	\$ 19.32	\$ 1.45	\$ 7.45	\$ -----	804,000
65.00	91.60	45.53	26.00	19.47	10.07	7.53	2.53	937,000
70.00	100.06	100.66	26.00	19.84	17.09	11.45	6.45	981,000
50.00	120.97	73.70	26.00	19.00	10.99	7.99	2.99	1,320,000
60.00	119.63	67.97	26.00	23.03	12.94	10.24	2.74	1,306,000
65.00	118.27	58.93	27.25	26.82	17.70	12.60	5.10	1,340,000
75.00	120.27	60.00	26.25	26.75	12.75	11.63	4.12	803,000
75.00	109.13	48.96	26.25	27.97	19.06	12.27	5.77	745,000
60.00	119.79	62.18	26.00	27.05	13.07	10.62	2.12	709,000
65.00	104.27	52.09	26.75	26.01	8.76	8.23	.73	711,000
50.00	111.50	42.65	26.75	26.65	23.75	18.62	6.11	732,000
51.00	110.15	45.23	27.15	25.67	26.62	17.06	9.56	875,000
64.25	\$ 117.73	65.46	25.04	25.84	14.82	10.64	4.26	921,133

as been used above.  
but this gives a key -

SURPLUS SEED

1. Reasons.
2. Letter calling for bids.

## SURPLUS SEED

Reasons for decision to save surplus:

1. In early days reproduction seed was scarce and could not plant sufficient acreage to take care of acreage increases.
2. Tried allocating each gin a percentage of total to be saved. Some gins' fields were late and could not be picked, some gins decided last minute not to save seed.
3. In 1933 had to plant bollie seed and in some fields it would take 1250# of seed cotton to produce a bale and in other parts as much as 1500#.
4. When there was a shortage of seed one year, growers saved their own seed and tried to peddle it at a high price for planting seed.
5. As late as 1951 when we had an increase of over 700,000 acres, we ran short of seed.
6. For these reasons it was decided to save enough seed so as not to get caught short.
7. This surplus is milled each year to clean up seed settlements.
  - A. This eliminates the hazards of weevils and fungus in storage which causes a loss.
  - B. Milling the seed each year does not penalize the general planter of seed as to cost.
  - C. The idea of carrying the surplus to sell to growers the following year is not logical as there are new improvements each year in the seed stocks.
  - D. It could not be sold at a reduced figure for planting seed as it costs money to carry the seed and experience has shown that even though the idea is advanced that some growers prefer 2-year old seed, when it comes time to plant, no one wants old seed.
8. For the past several years the acreage has been uncertain so we could only guess as to amount to be saved.
9. Surplus is sold to cooperating mills on a % of planting seed produced the year previous.

May 27, 1961

Mr. E. J. Cecil  
Ranchers Cotton Oil Co.  
P.O. Box 248  
Fresno, California

Dear E. J.:

We are now ready to receive bids on surplus planting seed for crushing.

There is an approximate total of 7,971 tons of prime, first picking planting seed. Of this, 1,117 tons is delinted only (black seed), which has always brought a higher figure than fuzzy seed.

Your share of this total is 1,594 tons.

We would appreciate a bid from you on the total amount.

If you are not the high bidder, you will be contacted by phone after the bids have been opened and you will be permitted to take your share at the high bid if you want it. If you do not want your share, it will go to the highest bidder.

We will open the bids on Monday, June 5, 1961, at 10 A.M., and you will receive a call before noon.

The seed is in convenient storage and is located at or near the following points: Arvin, Bakersfield, Corcoran, Buttonwillow, Cawelo, Firebaugh, Madera, Wasco, Fresno, Shafter, Weedpatch, Riverdale, and Visalia.

Type and tonnage of seed:

<u>Fuzzy sacked</u>	<u>Fuzzy bulk</u>	<u>Delinted only-sacked</u>	<u>Delinted only-bulk</u>
3,812 tons	3,042 tons	412 tons	705 tons

Mr. E. J. Cecil  
Page 2  
May 27, 1961

All bids will be on the basis of F.O.B. warehouse where stored.  
Payment is to be made on net weight of truck loads including sacks  
and seed. As usual this seed is considered sold on a contract basis.

You will arrange for and pay for all trucking and labor.

If you are unable to get your bid in the mail so we receive it by  
10 A.M., Monday, June 5, 1961, please give us a call and your bid  
before 10 A.M. on Monday, the 5th.

Yours truly,

L. B. Nourse, Manager

vmf

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
SEED POOLING INFORMATION  
1948-49 THROUGH 59-60

Year	Tons Produced	Tons Sold for Planting	Planting Seed Price	Tons Sold for Crushing	Price Paid for Crushing	Tons Sold to Reserve	Price Paid
1948-49	21,091	14,459	\$ 131.00	4,799	Aver. \$44.62	1,833	\$
1949-50	17,809	11,714	101.00	4,013	65.00	2,083	
1950-51	23,100	22,603	160.00	-----	-----	-----	407
1951-52	33,734	30,047	138.00	1,357	65.00	2,330	
1952-53	35,226	29,679	130.00	4,508	Aver. 65.17	1,039	
1953-54	23,441	19,583	128.00	1,910	63.00	1,648	
1954-55	25,689	21,028	132.00	2,363	60.00	2,298	
1955-56	25,300	19,333	119.00	3,963	Aver. 65.49	2,064	
1956-57	24,598	18,909	135.00	3,964	Aver. 70.20	1,725	
1957-58	24,322	16,219	125.00	6,484	Aver. 64.75	1,619	
1958-59	26,861	19,792	125.00	5,875	78.50	1,194	
1959-60	25,073	21,715	128.00	1,979	Aver. 56.87	3,377	
Average	25,523	20,531	\$ 129.33	3,430	\$ 58.22	1,642	\$

1. Decimal places have been left off the tonnages.  
 2. In some instances, where more than one price has been paid for crushing seed, an average has been used.  
 3. The above will make slight differences in totals if anyone tries to balance a particular year, due to the breakdown of the pooling arrangements.

Example based on 1959-60 pool settlement

Total Extra Charges	4710
Ar. price paid grower	4523
Growers Incentive + Pool Rent	3567
	12800

If price of seed is not increased

+12.50

-12.50

Pooling Price of Seed 118.15

Total Deductions

Extra Charges	4210
---------------	------

Ar. oil mill	4523
--------------	------

Total Spread	2582
--------------	------

Settlement:

First 750 to grower	750
---------------------	-----

	10.32
--	-------

59.60

45.23

1949-50	17,809	11,714	101.00	4,013	65.00	2,083
1950-51	23,100	22,603	160.00	—	—	497
1951-52	33,734	30,047	138.00	1,357	65.00	2,330
1952-53	35,226	29,679	130.00	4,506	Aver. 65.17	1,039
1953-54	23,441	19,883	128.00	1,910	63.00	1,648
1954-55	25,689	21,028	132.00	2,363	60.00	2,298
1955-56	25,300	19,333	119.00	3,903	Aver. 65.49	2,064
1956-57	24,598	18,909	135.00	3,964	Aver. 70.20	1,725
1957-58	24,322	16,219	125.00	6,484	Aver. 64.75	1,619
1958-59	26,861	19,792	125.00	5,875	78.50	1,194
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Average	25,523	20,531	\$ 129.33	3,430	\$ 58.22	1,642

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Example based on 1959-60 pool settlement

Total Extra Charges	\$ 4710
Ar. price paid grower	4523
Grower Incentive + Pool Pmt	<u>3567</u>
	12800

If price of seed is not increased

+12.50

-12.50

Pooling Price of Seed \$ 118.15

Total Deductions

Extra Charges	4210	5960
Ar. oil mill	<u>4523</u>	<u>4523</u>

Total \$ spread

2582

Settlements

Fist 7500 grower	<u>750</u>
	18.32

50% grower 50% Cooperator	916
---------------------------	-----

To Grower	<u>016</u>	1666
To Cooperator	<u>916</u>	<u>916</u>
		\$ 2582

Price Paid for Reserve	Pooling Price	Drop below Selling Price	Average Seed Price Paid Grower at Gin	Extra Cost of Handling Planting Seed	Growers Incentive & Pool Risk	Pooled Spread	Amo Paid Gro
\$ 85.00	\$ 113.13	12.87	\$ 75.68	\$ 36.00	\$ 19.32	\$ 1.45	\$ 1
65.00	91.60	9.40	45.53	36.00	19.47	10.07	7
70.00	108.06	9.94	100.66	39.50	19.84	17.09	11
50.00	128.97	9.43	73.70	44.50	19.80	10.99	7
60.00	119.63	10.37	67.97	39.00	23.03	12.94	10
65.00	128.27	9.73	53.93	47.25	26.82	17.70	12
75.00	120.27	11.73	60.00	45.25	26.75	15.75	11
75.00	109.13	9.87	45.96	45.25	27.97	19.04	13
60.00	119.79	15.21	62.15	45.00	27.85	13.47	10
65.00	104.27	20.73	52.09	44.90	28.01	8.96	8
50.00	111.50	13.50	42.65	46.70	35.65	23.73	15
51.00	118.15	9.85	45.23	47.10	35.67	26.62	17
04.25	\$ 117.73	11.60	60.46	43.04	25.84	14.82	10

as been used above.  
but this gives a key

50	59.60	1954.60	36.00	1948.48	+12.80	48.50	1948.48	39.50	1940.57	52.00
	45.23		75.68			25.68		106.66		100.66
	23.17		14.32		-12.50	6.82		14.84		7.34
4	128.00		131.00			131.00		160.00		160.00
	118.15		113.13			113.13		158.06		158.06
			36.00		48.50		39.50		52.00	
	104.83		25.68	111.68	75.68	12.42	106.66	140.16	100.66	152.66
	13.32		145		111.15		17.90			540
	750							750		
	582		145		This figure is REF INK		1040			

65.00	91.60	9.40	45.53	36.00	19.47	10.07	7.53
79.00	158.06	9.94	100.66	39.50	19.84	17.09	11.45
541.00	128.97	9.03	73.70	44.50	19.80	10.99	7.99
60.00	119.63	10.37	67.97	39.00	23.03	12.94	10.24
5.00	118.27	9.73	53.93	47.25	26.82	17.70	12.60
5.00	120.27	11.73	60.00	45.25	26.75	15.75	11.63
5.00	109.13	9.87	45.96	45.25	27.97	19.04	13.27
0.00	119.79	15.21	62.15	45.00	27.85	13.47	10.62
5.00	104.27	20.73	52.09	44.90	28.01	8.96	6.23
0.00	111.50	13.50	42.65	46.70	35.65	23.73	15.62
1.00	118.15	9.85	45.23	47.10	35.67	26.62	17.36
1.25	\$ 117.73	1.60	60.46	43.04	25.84	14.82	10.54

who used above.  
this gives a key

1. Auto charges should always give a balance 12.50

59.60	1454.60	36.00	1148.49	+12.50	48.50	1948.49	39.50	1810.57	52.00
45.23		7.568			7.568		10.66		100.66
23.17		—14.32		-12.50	—6.82		—14.84		—7.34
128.00		131.00			131.00		160.00		160.00
118.15		1131.3			1131.3		158.06		158.06
		36.00		48.50		39.50		52.00	
104.83		2568.171.68		7.568	—12.428	100.66	—14.066	100.66	—152.66
13.32		145		—11.15		17.90			5.40
7.50						7.60			
58.2		145		This figure is		10.40			
291				RED INK		520			
10.91		145				12.70			5.40
2.91		000				520			00





POOL SETTLEMENT

1. Regular.
2. Adding \$7.50 for grower and \$5.00 for cooperator  
in extra charges as guarantee.

DISTRIBUTORS OF CALIFORNIA A 4-42 ACALA PLANTING SEED

DIRECTORS  
H. L. POMEROY  
PRESIDENT  
FLOYD NELSON  
VICE PRESIDENT  
TILFORD CHENEY  
KENNETH FRICK  
JOE CARDWELL  
CHARLES SCHWARTZ  
LLOYD HARNISH

MANAGER - SECRETARY - TREASURER  
L. B. NOURSE

**CALIFORNIA**  
**PLANTING COTTON SEED DISTRIBUTORS**  
2201 F STREET  
TELEPHONE FAIRVIEW 4-6538  
BAKERSFIELD, CALIFORNIA

**ACCOUNT WITH**

Attached you will find a statement of your account in relation to the total tonnage of seed produced in the State, and your total production including seed sold for planting, reserve and milling purposes.

In equalizing the pools of the State, all Growers will receive the same settlement, which is reflected in the pooling price shown. In order that all may receive the same amount for their seed, you are to make the following deductions, known as Costs of Handling Planting Seed, in your settlement with the Growers:

Extra Ginning	\$ 7.50
Sacks and Twine	10.00
Hauling and Distribution	10.00
Storage	3.75
Taxes	2.50
Interest	3.60
Insurance	3.75
Distributors Handling Charge	5.1965
Total per ton	\$ 46.2965
Average Cotton Seed Price to Grower per ton at ginning time	\$ 45.23
<b>TOTAL DEDUCTIONS PER TON</b>	<b>\$ 91.5265</b>
Pooling price of seed per ton	\$ 118.1500
Total Deductions	91.5265
	\$ 26.6235

**TOTAL GROWER'S INCENTIVE AND POOL RISK**  
(Formerly called SPREAD)

DISTRIBUTION: First \$7.50 to Grower  
Balance split 50% to Grower  
and 50% to Cooperator.

Grower's share of total	\$ 17.0617
Cooperator's share of total	\$ 9.5618
	\$ 26.6235

You will notice by the Statement that your Company either owes money or is to receive money. IF YOUR COMPANY OWES MONEY, PLEASE SEND YOUR CHECK AT ONCE AS WE CANNOT MAKE FINAL SETTLEMENT UNTIL YOUR CHECK IS RECEIVED.

Yours respectfully,

L. B. Nourse, Manager

DISTRIBUTORS OF CALIFORNIA A 4-42 ACALA PLANTING S--D

DIRECTORS  
H. L. POMEROY  
PRESIDENT  
FLOYD NELSON  
VICE PRESIDENT  
TILFORD CHENEY  
KENNETH FRICK  
JOE CARDWELL  
CHARLES SCHWARTZ  
LLOYD HARNISH

CALIFORNIA  
PLANTING COTTON SEED DISTRIBUTORS  
2201 F STREET  
TELEPHONE FAIRVIEW 4-6538  
BAKERSFIELD, CALIFORNIA

MANAGER - SECRETARY - TREASURER  
L. B. NOURSE

August 3, 1960

ACCOUNT WITH

We submit the following statement of your account in the 1959-60 A 4-42 Seed Production Pool.

After equalizing all figures, the common pooling price is \$ 118.15 per ton. This figure is based on the total seed value and the total seed production including both planting seed and seed purchased for the Reserve Storage and seed milled.

Your production of 1256.067 Tons @ Pool Price \$ 148,406.39

Your sales of 1004.485 Tons Planting Seed @ \$ 128.00 was \$ 128,574.07

Gross value ~~ABOVE~~ BELOW the pooling value \$ 19,832.32

You have paid handling charges of \$ 6.00 per ton on all planting seed sold, amounting to \$ 6,026.91

The average pool prorate of these charges is \$ or \$ 6,527.10

Difference due ~~FROM~~ FROM you on this charge \$ 500.19

NET AMOUNT DUE TO ~~FROM~~ YOU TO EQUALIZE POOL \$ 19,332.13

OIL MILL POOL (av. oil mill price) DUE TO FROM YOU \$ 243.90

NET AMOUNT DUE TO FROM YOU \$ 19,576.03

NOTE: For your information, the total pool production of seed

was 25,073 tons of which your total production

represents 5.00 %.

**DISTRIBUTORS OF CALIFORNIA A 4-42 ACALA PLANTING SEED**

DIRECTORS  
H. L. POMEROY  
PRESIDENT  
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VICE PRESIDENT  
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**CALIFORNIA  
PLANTING COTTON SEED DISTRIBUTORS**

2201 F STREET  
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BAKERSFIELD, CALIFORNIA

MANAGER-SECRETARY-TREASURER  
L. B. NOURSE

**ACCOUNT WITH**

The figures on Planting Seed ginned at the oil mill prices below were supplied by you when we established the Planting Seed price based on the average cotton seed price to grower.

As was explained at the Mid-year and Annual Meetings, these figures have been pooled in order to establish the average cotton seed price paid to grower which is \$ per ton.

Since you will receive MORE LESS at the average price than you paid out at the prices below, you will OWE RECEIVE the following:

357.910	Tons Ginned @ \$ 44.00	:	Value	: \$ 15,748.04
892.737	Tons Ginned @ \$ 46.00	:	Value	: 41,065.90
	Tons Ginned @ \$	:	Value	:
	Tons Ginned @ \$	:	Value	:
	Tons Ginned @ \$	:	Value	:
	Tons Ginned @ \$	:	Value	:
1250.647	Tons Total (All Values)	:	Total Value	: 56,813.94
1250.647	Total Tons @ \$ 45.2326197	:	Value	: 56,570.04
	Due To <del>From</del> You			243.90

NOTE: If there is a difference in the total tonnage reported by you in the January report and the final total figures on the Auditor's Voucher, this difference has been adjusted by multiplying the difference by the average cotton seed price to grower and ~~subtracting~~ - Adding the amount TO ~~FROM~~ the total value.

DISTRIBUTORS OF CALIFORNIA A 4-42 ACALA PLANTING S EED

DIRECTORS  
H. L. POMEROY  
PRESIDENT  
FLOYD NELSON  
VICE PRESIDENT  
TILFORD CHENEY  
KENNETH FRICK  
JOE CARDWELL  
CHARLES SCHWARTZ  
LLOYD HARNISH

CALIFORNIA  
PLANTING COTTON SEED DISTRIBUTORS

2201 F STREET  
TELEPHONE FAIRVIEW 4-6538  
BAKERSFIELD, CALIFORNIA

MANAGER-SECRETARY-TREASURER  
L. B. NOURSE

**IMPORTANT**

SETTLE WITH YOUR GROWERS ON THE FOLLOWING BASIS:

- A. All settlements will be 25% on an acreage percentage and 75% on actual tons produced. Use \$17.0617 per ton as the amount of Growers Incentive & Pool Risk to be distributed to your Growers.
- B. Your total acreage is 1992 acres.
- C. Your total tonnage is 1256.067 tons.

Figure your settlement as follows:

- A. The Growers Incentive and Pool Risk is \$17.0617 per ton, multiply this by your total tons. This gives the total cash to be paid out to all your Growers.
- B. Take 25% of total cash, this gives you the total cash to be paid out on acreage percentage basis.
- C. Divide this amount by your total acres. This gives the amount to pay per acre. Multiply this by each Grower's acres.
- D. Take 75% of total cash and divide by your total tons. This gives amount to pay per each ton produced. Multiply this by each Grower's tons.
- E. Total of C plus D equals total cash to be paid to Growers.

Grower's Name.....	Grower's Acres.....	118
		190
		113
		133
		000
		48
		260
		310
		493
		320
Split ginning		7
	Total	<u>1992</u>

SPECIAL DIRECTORS MEETING

1. Analysis of Research and University Grants.
2. Reserve seed.
3. Total University Grants 1950-1961.

DISTRIBUTORS OF CALIFORNIA A 4-42 ACALA PLANTING SEED

*Manager*

**CALIFORNIA**

**PLANTING COTTON SEED DISTRIBUTORS**

2201 F STREET

BAKERSFIELD, CALIFORNIA

TELEPHONE FAIRVIEW 4-6538

MANAGER - SECRETARY - TREASURER

L. B. NOURSE

DIRECTORS:  
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JOE CARDWELL  
CHARLES SCHWARTZ  
LLOYD HARNISH

**SPECIAL MEETING  
DIRECTORS AND ADVISORY DIRECTORS**

U. S. Cotton Field Station  
Shafter, California  
April 26, 1961

This report shows estimated Revenue from Reserve seed sales, disbursements from Experimental and Research Fund to May 1, 1961, estimated amounts needed to June 30, 1961, and total commitments for 1961-62.

In 1957-58 we assured the University we would support each project for at least three years up to \$10,000 each. Attached sheet shows Grants to University from 1953-54. The three-year period is up now. Only one project says their project has been placed in the University budget requests for next year 1962-63.

Our Research fund has become depleted due to -

- A. Decrease in out-of-State sales.
- B. Having to crush fuzzy Reserve due to weevils and fungus in storage.
- C. Have never added to price of seed for Research up to this year.
- D. \$10 per ton was added this year on estimated sales of 18,000 tons.

1. **STRAIN TESTS:**

- A. Location sheet showing tests for 1961 attached.
- B. These are becoming more valuable but costs are increasing due to:
  - 1. More tests.
  - 2. Distance travelled greater.
  - 3. More help is required.
  - 4. DPL has to be hauled to Indio.
  - 5. Had to purchase used pickup to transport scales.
  - 6. This year we exceeded our estimate by \$2,000 but believe we can operate without another increase for the present.

Budget 1961-62

C. Cost to May 1, 1961	\$21,260.00
Estimate to June 30, 1961	<u>3,740.00</u>
Estimate for 1960-61	<u>23,000.00</u>
Over estimate	\$ 2,000.00
D. Estimate for 1961-62.....	\$25,000.00

Special Meeting - Directors and Advisory Directors  
 April 26, 1961

2. <u>WEED CONTROL PROJECT: (A. S. Crafts)</u>	<u>Budget 1961-62</u>	
A. Cash on hand July 1, 1960	\$7,355.00	
B. Cash needed to June 30, 1961	1,728.00	
C. Estimated balance June 30, 1961	27.21	
D. Request for 1961-62.....	\$ 6,702.00	
E. Amount University contributes:		
Salary - Kempen (Shafter)	\$6,490.00	
Administration (Davis)	<u>1,250.00</u> \$7,740.00	
F. Last year Grant was.....	\$6,002.69	
3. <u>NEMATOLOGY PROJECT: (D. J. Raski)</u>		
A. Cash on hand July 1, 1960	\$7,000.00	
B. Cash needed to June 30, 1961	-----	
C. Estimated balance June 30, 1961	1,000.00	
D. Request for 1961-62 - \$7,036.00		
Balance June 30 - <u>1,000.00</u>		
E. Requested from Distributors.....	\$ 6,036.00	
F. Amount University contributes	\$ 750.00	
G. Last year's Grant was.....	\$7,000.00	
4. <u>IRRIGATION PROJECT: (R. M. Hagan)</u>		
A. Cash on hand July 1, 1960	\$8,415.89	
B. Cash needed to June 30, 1961	8,415.89	
C. Balance June 30, 1961	00.00	
D. Budget request for 1961-62.....	\$ 8,300.00	
E. Estimated amount University contributes	\$10,842.00	
	<u>Distributors</u>	<u>University</u>
Stockton	\$	\$ 9,156.00
Doneen - 1/10 time		1,686.00
Nelson - 1/2 time	3,143.00	
Summer help	2,557.00	
Garage	1,200.00	
Travel	700.00	
Supplies	700.00	
	<u>\$ 8,300.00</u>	<u>\$10,842.00</u>
F. Last year's budget.....	\$8,175.00	

Agreeing to

Budget 1961-62

78,820

5. FERTILIZATION PROJECT: (R. M. Love)

A. Cash on hand July 1, 1960	\$ 6,850.00
B. Cash needed to June 30, 1961	15,370.00
C. Balance June 30, 1961	350.00
D. Requirements 1961-62	15,020.00
E. Amount University donates	<u>8,520.00</u>
F. Request for 1961-62.....	\$ 6,500.00.....\$6,500.00
G. Last year's budget	\$ 5,532.00

6. GREENHOUSES:

A. Cost of foundation for government greenhouse	\$ 4,350.00
Estimate	<u>4,000.00</u> \$ 350.00

B. Cost of foundation and part of greenhouse for University	\$ 5,938.00
Estimate	<u>5,600.00</u> \$ 338.00
Over estimate	\$ 688.00

C. No expected expenditure this year.....	\$ 00.00
---	----------

7. COTTON LABORATORY:

A. Estimate for equipment.....	\$ 2,000.00
--------------------------------	-------------

8. AERIAL SURVEY:

A. Cost of flying all fields to locate other varieties	\$ 2,378.00
B. Estimate	<u>3,000.00</u>
Under estimate	\$ 622.00

Perhaps we can cut this amount by shot checks. We cannot afford to give up the idea.

C. Estimate for 1961-62.....	\$ 3,000.00
------------------------------	-------------

9. WEED AND ANGULAR LEAF SPOT SURVEY:

A. Estimated cost 1960-61	\$3,550.00
B. Estimate for 1961-62.....	\$3,500.00

This is combined with publicity also so it is hard to give accurate figures.

10. BELL LEASE AND OHANNESON 40:

A. These figures are not included in totals as they return a profit. Just for information.	
B. Receipts to May 1, 1961	\$21,463.39
C. Rent, repairs, taxes, etc. to May 1, 1961	<u>12,441.28</u>
Over.....	\$ 9,022.11

D. This amount may be reduced before June 30, 1961.

E. Unexpected expense this year:

1. Rework well, new bowls & lengthen column -	\$2,072.35
2. Penalty on 1959-60 cotton	<u>1,166.44</u>
	\$3,238.79

Page -4-

Special Meeting - Directors and Advisory Directors  
April 26, 1961

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RESEARCH FUNDS:

The following figures are estimates and final amounts will vary.  
Seed was sold in Texas, Arizona, and some overseas.  
Overseas seed was sold at \$300 per ton.

RESERVE SEED:

Fuzzy seed sold for crushing due to weevils and fungus:

703 tons @ \$50 and \$55.....\$ 37,897.00

Fuzzy treated and delinted:

675 tons @ \$150 ..... 101,250.00  
\$139,147.00

1,378 tons purchased for Reserve @ \$51..... 70,278.00

Gross estimate for Reserve..... \$ 68,869.00

Cost of carrying Reserve seed:

Trucking, storage, insurance,  
taxes - 1,378 tons @ \$7.00.....\$ 9,646.00

Estimate for loss in weight and  
adjustments to keep program on

even keel..... \$ 2,000.00 \$ 11,646.00

Estimate for Reserve..... \$ 57,223.00

\*Balance in Reserve fund June 30, 1960..... 91,521.00

Total estimated Reserve 1961-62..... \$148,744.00

Note:

Research figures from 1960 audit:

Receipts	\$123,087.00
Disbursements	135,903.00
Deficit	\$ 12,816.00
Excess revenue 1959-60	79,337.00
	\$ 66,521.00

Borrowed from growers' revolving  
fund ..... 25,000.00  
\* ..... \$ 91,521.00

Page -5-

Special Meeting - Directors and Advisory Directors  
April 26, 1961

ESTIMATED RESERVE 1961-62 \$148,744.00

Disbursements from Reserve to May 1, 1961:

Strain tests	\$21,260.00
Shafter Station	60,962.00
Angular leaf spot and weeds	2,950.00
Flying fields	<u>2,378.00</u>
	\$ 87,550.00

Estimated amounts to June 30, 1961:

Strain tests	\$ 3,740.00
Shafter Station	16,000.00
Angular leaf spot and weeds	600.00
Cotton laboratory	1,000.00
University -	
Weed Project	6,702.00
Nematology	6,036.00
Irrigation	8,300.00
Fertilization	<u>6,500.00</u>
Inventory 3 yrs in until last grant received	7,000.00
	48,878.00
	<i>OK June 1961 Total V. new</i>
	<i>\$ 12,316.00 black ink last year red ink.</i>
	<u>136,428.00</u>

Commitments and Proposed Expenditures for 1961-62:

Strain tests	\$25,000.00
Shafter Station	77,000.00
Laboratory	2,000.00
Aerial survey	3,000.00
Angular leaf spot and weeds	3,500.00

Estimate of Grants for University  
that have to be paid before July 1  
of each year. This year's Grants  
used as estimate

27,538.00 \$138,038.00

Page -6-

Special Meeting - Directors and Advisory Directors  
April 26, 1961

In discussing matters with our attorney, due to the fact that the Experiment and Research Fund was established by subsequent Resolution, it would appear that the only action needed at this time will be a motion by the Directors to the effect that all funds in the Experiment and Research Fund be allocated for the following uses, without mentioning amounts.

1. Defoliation studies on cotton.
2. Support of Shafter Experiment Station.
3. Mechanization studies.
4. Purchase of laboratory equipment.
5. Cotton strain tests.
6. Weed control studies.
7. Fertilization studies.
8. Irrigation studies.
9. Additional greenhouses.
10. Support U. S. D. A. Winter Garden in Mexico.
11. Nematology studies.
12. Plant disease studies.
13. Additional office facilities.
14. Any other, and all, projects which were contemplated by subsequent Resolutions and that will arise in the future in the way of experimental and research work on cotton.

*Larry*  
L. B. Nourse, Manager

vmf

GRANTS TO UNIVERSITY OF CALIFORNIA  
By  
CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
For  
COTTON RESEARCH PROJECTS  
1953-54 .... 1961-62

A. Defoliation (Finished)	5 years	\$ 115,000.00
B. Weed Control - Start	1953-54	\$ 10,000.00
	1954-55	7,113.51
	1955-56	3,162.51
	1956-57	3,500.00
	1957-58	4,636.69
	1958-59	6,012.47
	1959-60	5,945.44
	1960-61	<u>6,002.69</u>
Requested.....	1961-62	<u>6,702.00</u>
		46,373.31
C. Irrigation - Start	1955-56	\$ 6,700.00
	1956-57	7,500.00
	1957-58	7,800.00
	1958-59	7,800.00
	1959-60	7,500.00
	1960-61	<u>8,175.00</u>
Requested.....	1961-62	<u>8,300.00</u>
		45,475.00
D. Fertilization - Start	1955-56	\$ 7,500.00
	1956-57	5,000.00
	1957-58	7,836.19
	1958-59	9,570.13
	1959-60	9,570.13
	1960-61	<u>5,532.00</u>
Requested.....	1961-62	<u>6,500.00</u>
		45,008.45
E. Nematology - Start	1958-59	\$ 4,120.00
(Equipment purchased by University; bill sent to Distributors)		
	1959-60	2,100.00
	1960-61	<u>5,106.00</u>
Requested.....	1961-62	<u>7,000.00</u>
		18,326.00
		<u>6,036.00</u>
F. Entomology (Cost of greenhouse)	1960-61	\$ 5,938.00
		<u>5,938.00</u>
		<u>\$ 276,120.76</u>

Total requests by University for 1961-62:

Weed Control	\$ 6,702.00	
Irrigation	8,300.00	
Fertilization	6,500.00	
Nematology	6,036.00	
Entomology	<u>00.00</u>	
		\$ 27,538.00
		<i>1961-62</i>
		<i>27,538.00</i>
		<i>303,658.76</i>
		<i>80 000.00</i>
		<i>323,658.76</i>

Put ~~check in~~  
~~spare funds~~  
~~gather~~

THE BUREAU  
OF THE GREEN THING

1 2 3 4 5 6

Estimated Cash position

April 15 - 1961

Receipts

Cash balance

12846200

Estimated -

Handling chg - 7.50

on 18000 Lm

11700000

Research 70

post on 18000 Lm

18000000

42546200

Distributions

Estimated by June 30 - 1

Station staff handbook

2500000

Distributors

2000000

University grant

2753800

Berkeley Bank

1500000

Interest in bank

350000

Bennie Bros.

1050000

23623800

18892400

Operating

June 30 1962

Commitments

Distributors expense

13803800

8500000

22303800

- 3411400

	Cost of Research	Unexpected Expenses	Operating	University Steam Heat	Slipper St. Staff Accts	Salaries & Expenses
1953	119568.00					
1953-54	<u>62926.00</u>	Greenhouse 16000.00				<u>49891.14</u>
1954	182484.00	103806.00		628570.02	37230.00	555550.00
				1999992.29891.27		
1954	5704200					
1954-55	<u>98941.00</u>	Off-Bag 52000.00				
1955	149983.00	142313.00		72159.00	42659.00	5297.00
1955	83719.00					<u>49282.00</u>
1955-56	<u>75863.00</u>	Pension Fund 13626.00				
1956	159583.00	22971.00		725070.00	27178	5678.00
1956	70002.00	Ball lesson 63000.00				
1956-57	<u>67444.00</u>	Pension Fund 13792.00				<u>51,477</u>
1957	137446.00	103771.00		80028.00	26066	5044.00
1958	66118.00	Pension Fund 130000.00			22522.00	28955.00
1958-59	<u>79490.00</u>					<u>51,859</u>
1958	145609.02	103404.00		80578.00	27340	9721.00
1958	10715.00	Chambers 40 40000.00				38371.00
1958-59	<u>60543.00</u>	Pension Fund 130000.00				<u>88,071</u>
1959	82059.00	190823.00		83759.00	28121.00	16892.00
1959	<u>(281566)</u>	Young People 33000			39784.00	48272.00
1959-60	66521.00	Retirement Well				
	<u>25000.00</u>	135903.00 on Chambers 24000.00				
1960	91521.00			96861.00	26709.00	20754.00
	863991			5111200	21449.00	<u>72,561</u>
		8203118.00	548788	210312	68946	344874
		etc etc				
		Total unexpected Expenses dropped 6000 from 1955 to 1956. Increased 23000 in expenses with 34000 per year in 7 years but 15000 in 7 years due to more adding & less in 7 years. More work being 7 years due to workers replacement for Research. Due to more done as a result more in progress in all help needed by 3000 less work due to less -				
		In salaries - for that added extra funds to operations in 1956 - 1. Variation				
Deficit	60000.00					
	59000.00					
	<u>25000.00</u>					
	<u>25000.00</u>					

Balance in Research June 30

1953

119568.00

Excess Research Reserv. Due 30/6/53

1953-54

62926.00

Balance in fund June 30

1954

182484.00 103806.00

Balance in Research June 30

1954

57092.00

Gross Reserv. Due sales

1954-55

98441.00

Balance in fund June 30

1955

149983. 148313.00

Balance in Research June 30

1955

83719.00

Excess Reserv. Due sales

1955-56

75863.00

Balance in fund June 30

1956

109583.00 77931.00

Balance in fund June 30

1956

70002.00

Gross Reserv. Due sales

1956-57

67444.00

Balance in fund June 30

1957

137446.00 103771.00

Balance in Research June 30

1957

66118.00

Excess Reserv. Due sales

1957-58

79480.00

Balance in fund June 30

1958

145609.02 103401.00

Balance in Research June 30

1958

12715.00

Gross Reserv. Due sales

1958-59

180543.00

Balance in fund June 30

1959

82059.00 190813.00

Balance in Research June 30

1959

72815.00

Excess Reserv. Due sales

1959-60

66521.00

Borrowed from Gravem Room

- -

25000.00 135903.00 on 10th anniv

Balance in fund June 30

1960

91521.00

Estimated Reserv. for sale to  
Reserv. Due 290000

Bank loan 150,000 Deficit 60000.00

Balance in fund June 30 91,000

Est. cost of Reserv. 60-61 150,000 Deficit 59,000.00

Borrowed from Reserv. 60 25000 235000.00

Cost of  
Research

Research &amp; Expenses Operating University Staff &amp; Staff

Salaries

Greenhouse 16000.00

6285000 3723000 555500 199999

Office Bldg. 52000.00

7319900 4265900 529700 49

Pension Fund 13826.00

7250700 27172 567800 31

Bell lesson 63000.00

Pension Fund 1379200 504400 22522

Pension Fund 150000.00

8002800 26066 572100 38371

Pension Fund 40000.00

83759.00 2812100 1689200 39784

Group Room 33000

Pension Fund 13000.00

Renovating Hall

24000.00

96861.00 26709.00 20754.00 51112

8203118.00 545787 210312 68946

Total unexpended Income &amp; Dropped 6000.00

expenses will be 34,000 per year in 7 years but 15000 in 7 years

adding to seed in 7 years. More like being 7 years out &amp; better

for Research. Due to more done as we put money in Research

help more by 31000 per year less due to less

in solution. As that creates outside that

will operations in 1956 - 1960

DATA  
EXTRA CHARGE COMMITTEE  
Jan., 6, 1960

1. Pool Settlements;

A. This is up to the committee with Floyd Nelson as chairman.

In 1955-56 we tried a split of 1st., \$7.50 to Grower and the next \$5 to the Cooperator and the balance split 50-50/

This gave the cooperator more in proportion than the Grower so we returned to the 1st \$7.50 to Grower and the balance split 50-50.

B. In past we have tried 100% on tennage, 50-50 on tonnage and acreage but have always returned to the 75-25 settlement for the reason that the more you allow a man on a acreage basis the less some will do to save seed. Our maximum amount saved seems to be on the 75-25 split.

2. Reasons for decline in Research Fund;

- A. Demand for seed Out of State has been diminishing.
- B. Since 1953-54 we have been bleeding the fund for greenhouses, office buildings, purchase of land and other items without adding to the price of seed for research. Some \$276,000 has been expended this way.
- C. Last year we had to sell some fuzzy seed at oil mill price due to weevils which reduced our research fund. This year some of our fuzzy seed developed a fungus on the lint which injures germination so it has had to be sold for crushing which made us some \$100,000.00 short.
- D. Last year we had to borrow \$25,000 from the Growers reserve to bolster up our Research fund.
- E. Unless we add \$10 to the seed price this year we will have to borrow from the bank above the amount needed to carry Reserve seed as we did this year for operating expense
- F. The Directors last year suggested that we add \$5 to the price of seed.
- G. No matter what we do we are guessing on a lot of items such as amount of seed we can sell, amount of Grants to be requested by University. Indications are now that the amount asked for will be increased.

# Financial Pictures

1960-61  
Operating + Research

Adding 10% for Research

## Receipts - Actual + estimated

Cash in Bank 1/1/61 <u>actual</u>	\$ 63000.00
Sale Reserve Seed estimated	1000000.00
Handling Charge	35000.00
Research added for price of seed 10% ✓	108000.00
	<u>185000.00</u>
	\$ 456500.00

## Disbursements -

Amount needed to operate to

June 30 1961-

Operating + Shaffer Station est-	114000.00
Am't of University Grants due in May	27000.00
Am't owed Berkeley Bank due in August	150000.00
Am't due Bemis Day - due now	34000.00
	<u>325000.00</u>
	Surplus \$ 131500.00

By own figures Reserve developing a fungus  
we last sale for planting seed over \$100000 in revenue for Research -

## Monthly operation costs

Including Shaffer research est- 1600000 7 months \$ 11200000  
over 1950000

Have no revenue coming in from July to February  
unless we borrow from the  
Berkeley Bank for Reserve  
Seed + operating expenses  
as we did this year -

Get by without borrowing

If we add 10 we can possibly  
get by by borrowing only for  
Reserve Seed -

These figures base on estimated sale of 18000 ton of Flaming feed

Open Ton Research #1	Adding \$8 per ton for Research #2	Adding \$6 per ton for Research #3	Adding \$5 per ton for Research
	#2	#3	
	6300000	6300000	6300000
	10550000	10550000	10530000
	10800000	10800000	10800000
45650000	14400000 42050000 10800000 38450000	90000000 36650000	
32500000	32500000	32500000	32500000
\$13150000	92500000	59500000	41500000
11200000	11200000	11200000	11200000
1950000	short 1650000	short 5250000	short 7050000
Get by milton borrowing	Have to borrow	Have to borrow	Have to borrow

Reserve Seed Estimated	10000000	53000000	10550000	105500000
Handling Charge	—	10800000	—	108000000
Research added to price of seed 10% <sup>1</sup>	—	<u>18990000</u>	<u>\$ 45650000</u>	<u>144000000</u>

#### Disbursements -

Amount needed to operate to  
June 30 1961 -

Operating & Shaffer Station est-	114000000
Am't of University Grants due in May	2700000
Am't owed Berkeley Bank due in August	16000000
Am't due Dennis Day - due now	3400000
	<u>32500000</u>
Surplus	<u>\$ 13150000</u>

By our fugue theme developing a fugue  
we lost sale for plants and over \$100000 in revenue for Research -

#### Monthly operation costs

Including Shaffer research est -

16000000	7 months	<u>\$ 11200000</u>
over		<u>1950000</u>

short

Have no revenue coming  
in from July to February  
unless we borrow from the  
Berkeley Bank for Reserve  
Seed & operating expenses  
as we did this year -

If we add <sup>1/2</sup> we can possibly  
get by by borrowing only for  
Reserve Seed -

get by without borrowing

Last year we borrowed <sup>1/2</sup> from Geocarto Res to  
bolster up our Research fund -

#### On hand -

Office equipment	350000
Stock Berkeley Bank	1470000
Chinnison 40	4000000
Inventory seeds	<u>2150000</u> <u>\$ 79700.00</u>

AUDIT 1959 -1960

REPORT

on

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
Bakersfield, California

YEAR ENDED

JUNE 30, 1960

ROBERT A. CULLITON  
PUBLIC ACCOUNTANT  
SUITE 104, 2030 TRUXTUN AVENUE  
BAKERSFIELD, CALIFORNIA

ROBERT A. CULLITON  
PUBLIC ACCOUNTANT  
SUITE 104, 2030 TRUXTON AVENUE  
BAKERSFIELD, CALIFORNIA

July 20, 1960

To the Board of Directors  
California Planting Cotton Seed Distributors  
Bakersfield, California

Gentlemen:

At the request of your secretary, Mr. L. B. Nourse, we have completed a Balance Sheet audit of the books and records of your organization for the year ended June 30, 1960, and submit herewith the following Exhibits:

EXHIBIT "A", Operating Statement  
Year ended June 30, 1960

EXHIBIT "B", Statement of Condition  
As at June 30, 1959 - 1960

SCHEDULE -1-, Analysis of Research Fund  
As at June 30, 1960

REVENUES AND EXPENDITURES:

All data submitted relative to revenues was examined and reconciled with the records. The expenditures were likewise verified by cancelled checks and supporting vouchers.

The operating statement covering your operations for the year is reflected on Exhibit "A". Following is a condensed Statement of Operations:

REVENUES:

Outside Seed	\$	-0-
Sacks, Twine, etc.		464 05
Handling Charges		133 978 35
Interest Earned		156 83
	<u>\$</u>	<u>134 599 23</u>

EXPENDITURES:

Total Expenses		96 861 51
EXCESS REVENUES	<u>\$</u>	<u>37 737 72</u>

The total sales of Reserve Seed for the year amounted to \$ 147 726 85; cost of seed sold, \$ 59 763 67, leaving an excess of \$ 87 963 18. Deducted from this amount are direct charges for treating, hauling, storage and insurance in the total amount of \$ 8 625 72, thereby leaving a net revenue from the sale of Reserve Seed of \$ 79 337 46.

This excess revenue was allocated to the Cotton Experimental and Research Fund per resolution passed by your Board of Directors May 19, 1951.

Outside Seed Sales resulted in no gain or loss as this seed is merely transferred from one company to another.

Sacks, Twine, etc. are furnished on a cost basis to members. A gain of \$ 464 05 is shown in this account.

Handling Charges for the year amounted to \$ 133 978 35. This is on a basis of \$ 6 00 per ton.

Interest earned on Savings Account amounted to \$ 156 83.

The Expenses for the year totaled \$ 96 861 51 and are set forth in detail on Exhibit "A".

The excess Revenues over Operating Expenses amounted to \$ 37 737 72, and are allocated as follows: 1959-60 Revolving Fund Credits, \$ 12 737 72; Research and Experimental Fund \$ 25 000 00.

#### STATEMENT OF CONDITION:

On Exhibit "B" is set forth a Comparative Statement of Condition as at June 30, 1959 - 1960; and the following is a condensed statement thereof:

	- 1959 -	- 1960 -
ASSETS:		
Cash on Deposit - Bank of America	\$ 34 033 34	\$ 147 263 52
Accounts Receivable	68 975 27	25 028 01
Inventories	7 018 92	6 060 46
Equipment - depreciated	2 281 96	3 559 11
Investments	<u>13 509 02</u>	<u>14 700 82</u>
TOTAL ASSETS	<u>\$ 125 818 51</u>	<u>\$ 196 611 92</u>

**LIABILITIES:**

Accounts Payable	\$ 6 766 32	\$ 60 687 63
Notes Payable	-0-	-0-
Reserves	82 059 31	91 521 92
Revolving Fund - Prior year	5 328 23	31 664 65
Revolving Fund - Current year	31 664 65	12 737 72
<b>TOTAL LIABILITIES AND RESERVES</b>	<b>\$ 125 818 51</b>	<b>\$ 196 611 92</b>

Cash on deposit in the amount of \$ 147 263 52 was verified with the records from bank statements and cancelled checks from the depository bank.

Accounts Receivable, \$ 25 028 01.

An examination of the accounts receivable disclosed current amounts for Handling Charges of \$ 13 232 57; Trucking, \$ 1 378 70; Reserve Seed, \$ 1 459 79 and Sundry Accounts, \$ 8 241 28. No verification was made with the several debtors, but information on file indicated that this amount is reasonably accurate.

Inventories have been set up at market price as of June 30, 1960 at a value of \$ 6 060 46 and consist of Reserve Seed, \$ 4 537 59 and Sacks and Twine, \$ 1 522 87.

Equipment consisting of office furniture, fixtures, equipment and seed stackers was verified with the records at a cost of \$ 12 392 43. Depreciation has been set up on the records in the amount of \$ 8 833 32; leaving net equipment as shown by the records of \$ 3 559 11.

Investments made by your association consist of stock in the Berkeley Bank for Cooperatives in the amount of \$ 14 700 82.

This completes the total assets of the association in the amount of \$ 196 611 92.

Reserves in the amount of \$ 91 521 92 are set up on the records and an analysis of this reserve fund will be found on Schedule -1- of this report.

The Liabilities of your Association total \$ 60 687 63 and are made up of the following items: Accounts Payable: Shafter Station Expenses, \$ 450 85,

Outside Seed and Trucking, \$ 4 628 00; 1959-60 Seed Settlement \$ 21 899 40; and Sundry Accounts Payable \$ 11 809 98.

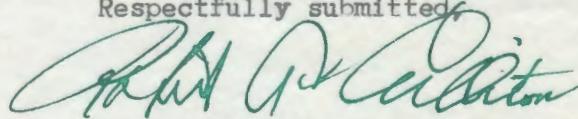
Revolving Fund Credits, \$ 44 402 37. This amount is made up of the last two years credit which is shown in detail on Exhibit "B" appended hereto.

This completes all Assets, Reserves and Liabilities as shown by the records and disclosed during the examination.

In our opinion, the accompanying statements present fairly the financial position of California Planting Cotton Seed Distributors at June 30, 1960 and the results of its operations for the year, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceeding year. Our examination of these statements was made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

During the process of this examination, every courtesy and assistance was extended by your Mr. Nourse and staff and grateful appreciation is hereby expressed.

Respectfully submitted,



Robert A. Culliton  
Public Accountant

RAC/1

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
 Bakersfield, California  
 OPERATING STATEMENT  
 Year ended June 30, 1960

R E V E N U E S

RESERVE SEED:

Sale of Reserve Seed	\$ 147 726 85
Reserve Seed Purchased	\$ 60 163 46
Inventory July 1, 1959	<u>4 137 80</u>
	\$ 64 301 26
Less: Inventory June 30, 1960	<u>4 537 59</u>
Cost of Seed Sold	\$ 59 763 67
GROSS REVENUE - RESERVE SEED	\$ 87 963 18
Less: Treating, Trucking, Storage and Insurance	\$ 8 625 72
NET REVENUE	<u>\$ 79 337 46</u>

Allocation of Net Revenue:

Cotton Experimental and Research Fund	\$ 79 337 46
--	--------------

OUTSIDE SEED:

Total Receipts	\$ 250 637 54
Less: Disbursements	<u>\$ 250 637 54</u>
	-0-

SACKS, TWINE, ETC.:

Sale of Sacks, Twine, etc.	\$ 128 616 35
Purchases	\$ 126 794 05
Inventory July 1, 1959	<u>2 881 12</u>
	\$ 129 675 17
Less: Inventory June 30, 1960	<u>1 522 87</u>
Cost of Sales	<u>128 152 30</u>
GAIN FROM SALE OF SACKS, ETC.	464 05

HANDLING CHARGES

133 978 35

OTHER REVENUES:

Interest - Savings Account	156 83
<u>TOTAL ALL REVENUES</u>	<u>\$ 134 599 23</u>

EXPENDITURES

1959

Agricultural Council of California	\$ 273 91	224.23
Advertising	3 368 09	1718.60
Depreciation Expense	693 97	575.48
Director's Meetings	1 227 40	396.38
Germination Tests	2 761 25	3672.46
Hotel and Meals	3 614 96	3905.11
Legal and Auditing Expense	1 852 05	1800.00
Mileage and Transportation	13 157 86	12399.37
Office Rent and Supplies	9 993 64	8425.79
Office and Field Salaries	40 089 94	35037.63
Taxes	555 88	608.61
Payroll Taxes	3 102 60	
Tags, Bags and Rings	11 476 56	11844.61
Telephone and Telegraph	3 957 58	3150.58
Miscellaneous Expenses	735 82	83759.00
<b>TOTAL EXPENSES FOR YEAR</b>		<b>\$ 96 861 51</b>
<b>EXCESS REVENUE FOR YEAR</b>		<b>\$ 37 737 72</b>

## ALLOCATION OF EXCESS REVENUES:

Revolving Fund Credits	\$ 12 737 72
Experimental and Research Fund	25 000 00
	<b>\$ 37 737 72</b>

Nature of money transfer

Nature

Nature

Nature of money transfer

1/1/1960 funds now show the full sum to me  
short term loan.

Interest from open 1/2 year

Interest & Rent due 25000

Total 37000

Old sum is now used by Delta with a sum  
by Delta & only enough for the purpose  
allowable to appear

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
 Bakersfield, California  
 STATEMENT OF CONDITION  
 As at June 30, 1959 - 1960

	- 1959 -	- 1960 -	INCREASE *DECREASE
<b><u>A S S E T S</u></b>			
ASH IN BANK:			
Bank of America - Bakersfield Branch	\$ 34 033 34	\$ 147 263 52	\$ 113 230 18
ACCOUNTS RECEIVABLE:			
Seed and Handling Charges	\$ 68 975 27	\$ 25 028 01	\$ 43 947 26*
INVENTORIES:			
Planting Seed and Sacks	\$ 7 018 92	\$ 6 060 46	\$ 958 46*
EQUIPMENT:			
Office Furniture and Fixtures	\$ 7 501 88	\$ 9 473 00	\$ 1 971 12
Seed Stackers	2 919 43	2 919 43	-0-
Less: Reserve for Depreciation	\$ 10 421 31	\$ 12 392 43	\$ 1 971 12
NET EQUIPMENT	8 139 35	8 833 32	693 97
	\$ 2 281 96	\$ 3 559 11	\$ 1 277 15
INVESTMENTS:			
Berkeley Bank for Coops. - Stock	\$ 13 509 02	\$ 14 700 82	\$ 1 191 80
<b>TOTAL ASSETS</b>	<b>\$ 125 818 51</b>	<b>\$ 196 611 92</b>	<b>\$ 70 793 41</b>
<b><u>R E S E R V E S</u></b>			
Cotton Experimental and Research Fund	\$ 122 059 31	\$ 91 521 92	\$ 30 537 39
Less: Purchase Ohanneson 40 Acres	40 000 00	-0-	40 000 00*
<b>TOTAL RESERVES</b>	<b>\$ 82 059 31</b>	<b>\$ 91 521 92</b>	<b>\$ 9 462 61</b>
<b><u>L I A B I L I T I E S</u></b>			
ACCOUNTS PAYABLE:			
Sundry Accounts Payable	\$ 6 766 32	\$ 38 788 23	\$ 32 021 91
Due Growers for Seed Pooled	-0-	21 899 40	21 899 40
<b>TOTAL ACCOUNTS PAYABLE</b>	<b>\$ 6 766 32</b>	<b>\$ 60 687 63</b>	<b>\$ 53 921 31</b>
ITEMS PAYABLE:	\$ -0-	\$ -0-	\$ -0-
Berkeley Bank for Cooperatives	\$ -0-	\$ -0-	\$ -0-
REVOLVING FUND:			
1957-1958 Revolving Fund Credits	\$ 5 328 23	\$ -0-	\$ 5 328 23*
1958-1959 Revolving Fund Credits	31 664 65	31 664 65	-0-
1959-1960 Revolving Fund Credits	-0-	12 737 72	12 737 72
<b>TOTAL REVOLVING FUND</b>	<b>\$ 36 992 88</b>	<b>\$ 44 402 37</b>	<b>\$ 7 409 49</b>
<b>TOTAL RESERVES AND LIABILITIES</b>	<b>\$ 125 818 51</b>	<b>\$ 196 611 92</b>	<b>\$ 70 793 41</b>

CALIFORNIA PLANTING COTTON SEED DISTRIBUTORS  
 Bakersfield, California  
 ANALYSIS OF EXPERIMENTAL AND RESEARCH FUND  
 Year ended June 30, 1960

Balance in Fund July 1, 1959 \$ 82 059 31

R E C E I P T S

Cotton Sales	\$ 21 344 67
Cottonseed Sales	3 396 12
Expense Refunds	2 961 44
Sundry Receipts	50 00
Berkeley Bank Dividend and Stock	812 24
Sacks not used for Bulk Seed	<u>12 463 80</u>
TOTAL RECEIPTS	<u>41 028 27</u>
	\$ 123 087 58

D I S B U R S E M E N T S

Experimental Station and Research Salaries	\$ 51 112 68
Shafter Station Expense	21 449 55
Bell and Ohanneson Ranch Expense	13 166 19
University of California Nematology Research	7 000 00
University of California Weed Control Research	6 002 69
University of California Fertilization Research	5 532 00
University of California Irrigation Research	8 175 00
Strain Test Research	20 754 76
Public Relations	<u>2 710 25</u>
TOTAL DISBURSEMENTS	<u>135 903 12</u>
Add: Excess Revenue 1959-1960 Reserve Seed Sales	\$ (12 815 54)
Allocated from Revolving Fund	79 337 46
Balance in Fund June 30, 1960	<u>25 000 00</u>
	\$ 91 521 92

SACKS

1. New bags versus used bags.
2. State letter.
3. Analysis of cost using two sacks.
4. Paper sacks versus burlap.

# ARKELL Safety Bag Company

ESTABLISHED 1896

6345 WEST 65TH ST., CHICAGO 38, ILL.

CABLE ADDRESS: ARKSAFE • TEL. PORTSMOUTH 7-6670

TWX Summit, Illinois 1244

FACTORIES: CHICAGO, ILL.  
AND NEWPORT NEWS, VA.

June 1, 1961

California Planting Cotton Seed Distributors  
2201 F Street  
Bakersfield, California

Attention: Mr. L. B. Nourse

Dear Mr. Nourse:

Our representative, Mr. E. W. Sweeney, has asked us to quote our current prices on elastic multiwall bags for packaging 80 lbs. of delinted cotton seed. Our price is as follows:

11-3K "ARKSAFE" Exton Elastic Multiwall Bags 18 x 5 x 42"  
(3/45 Lb. Plies, Crinkled Approximately 15%) Brown Outer  
Ply, Brown Bottom Tape, Printed 1 Side 1 Color

Minimum Carload (45,000 Pcs.).....\$231.85 M

This price is delivered Bakersfield, California, terms net 10 days.

Under separate cover we are sending you a sample in this size and construction for test purposes. If additional samples are necessary, we will be glad to furnish them to you.

We can make shipment approximately ten days to two weeks after receipt of an order, or sooner if your needs require it.

Yours very truly,

ARKELL SAFETY BAG COMPANY

*Margaret Urick*  
Margaret Urick

MEU:jz

cc: E. W. Sweeney

Cost of sewing machines at Sims

1/2 set weight portable \$ 325  
heavy - \$ 750

# BETTER ADHESIVES PACE HIGHER PAPER BAG AND LINER PRODUCTION

*Constantly improved adhesive formulations and the existence of in-plant testing facilities enable a large protective paper products firm to improve line speed and efficiency and, at the same time, maintain rigid quality control standards.*

Located on the waterfront at Newport News, Va., only a cannon burst away from where the ironclads *Monitor* and *Merrimac* fought their famous naval engagement many years ago, is the twenty-three acre plant of the Arkell Safety Bag Company, manufacturers of crinkled and standard multiwall bags, paper, covers, linings and other paper packaging products. The factory, moved from Brooklyn, N.Y. in 1947, has its own private railroad sidings for 24 freight cars, is within hauling distance of deep water facilities for shipping, and is located on mainline truck routes. Arkell is thus ideally situated to ship its products anywhere in the U.S. and the world.

One of the oldest companies continually manufacturing bags for protective purposes, Arkell invented creping paper for industrial liner purposes. Their bags and liners are used for packaging products such as chemicals, fertilizers and seeds which require absolute protection from all conditions of climate and storage. Extremely conscious of its reputation for quality, the company is constantly seeking ways of upgrading the ingredients which go into the manufacture of its many products.

When Arkell first entered the manufacture of creped paper bags and liners, they formed the longitudinal seam of each by sewing, which created tiny needle holes that had to be closed up to improve the bag's weather resistance. Later on bags were made with a center seam. When machinery became available which could paste down the center seam, Arkell replaced the sewing method with adhesive seaming, thus obtaining better waterproofness. Thereafter most machinery for bag and liner manufacturing was adapted to the efficient use of adhesives.

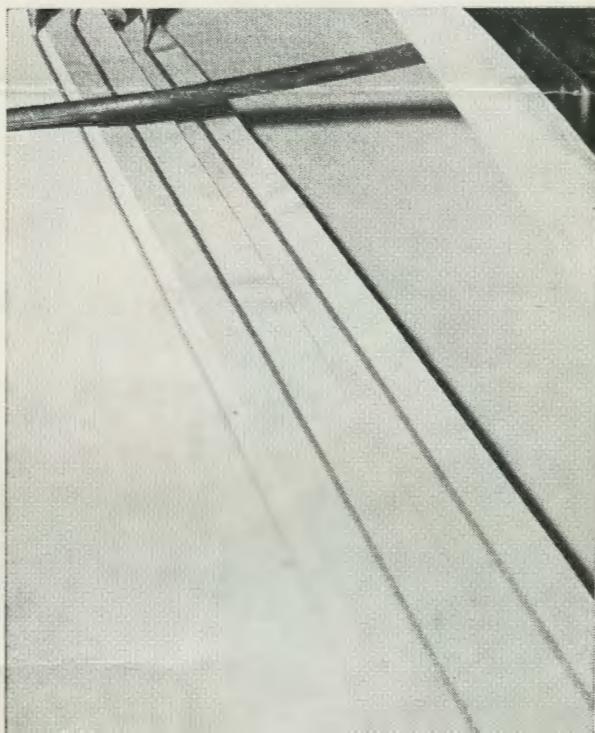
As the speed and efficiency of the machinery were improved over the years, faster-tack adhesives were required. The net effect has been a see-saw in which adhesives required improved machinery, and the newer model machinery required ever better adhesive formulations.

Arkell finally reached a point where they required a specification adhesive in order to continue to make their products economically. They needed an adhesive

which would consistently give them extreme wet tack, waterproofness, heat and cold resistance, flexibility under low temperature conditions, be non-migratory in terms of contamination to the packaged product, handle easily, have good shelf life, and be odor-free upon curing. Specifications and formulations were sought from a total of 44 different companies before Arkell found an adhesive manufacturer that could satisfy their rigid demands and high quality standards. Arabol Mfg. Co. proved to have the quality and standards which matched Arkell's own demands on its products, and a relationship began which has seen a steady improvement in adhesive formulations during the 12 years the two companies have collaborated.

Now Arkell runs 3, 4 or 5 ply multiwall bags. The company designed and built its own machinery and began the manufacture of elastic multiwalls about 20 years ago. At first, these machines were limited in output, and there were quality control problems from the start. However, as these machines were im-

**RIBBON OF ADHESIVE** flows in constant stream out of nozzle, left, to provide strongest seam closure at outer edge as crinkle bags are made in tuber machine.



proved, Arabol formulated less expensive, more efficient adhesives which incorporated all the properties required and speeded the workability of the adhesive to conform to the demands of the faster and better machinery.

In the bag company's tubing operation, waterproof plies of creped paper composed of two sheets of kraft with asphalt sandwiched in between, must be bonded together at the seams. Because the combination resists adhesive penetration and therefore lengthens cure-time, difficult obstacles are imposed which the adhesive had to overcome in establishing the required wet tack and final bond. To solve these problems, Arabol builds into their formulation certain agents which make the adhesive as stable as required by the various machines while wetting. Then, after application, the emulsion breaks very quickly to establish the necessary wet bond.

In actual operation, adhesive is delivered by the truckload to a special department located in a building adjacent to the main plant. Here the adhesives are remixed to achieve the proper consistency, and then fed by pipeline to the plant. On the line, the adhesive is applied on the outer edge of the seam via nozzle, like a ribbon, as the plies are being closed longitudinally in a continuous belt. The seam then is placed under pressure for a setting period as the tube moves forward, and finally bag lengths are cut off after the seam has been set. An inspector spot-checks the cut bags to make sure the adhesive has been applied uniformly and the tack has been properly set up. A waterproof seam is important, in order to provide continuous waterproof protection. The out-

side seam which is closed by Arabol adhesives has to be strong to achieve this end.

#### Research & Development Laboratories

Fully staffed research and development laboratories capable of making complete evaluations of all coatings and adhesives, and maintaining quality checks are maintained at Arkell's Newport News plant. Locally established techniques determine proper wet tack, fiber tear and other considerations of adhesive quality. The Brookfield Viscometer is used regularly to measure the viscosity of production samples of adhesive and a Weatherometer accelerates weathering conditions on the adhesive as a spot-check for aging qualities.

One of the company's proudest possessions is a pilot machine equipped to coat or laminate paper stocks with water emulsion or dispersion type adhesives. The experimental machine has been able to accelerate the development of new formations and circumvent costly interference with production when making a test run. The pilot machine is under constant development and modification to match the continuing changes in adhesive formulations and machinery capabilities.

Test data are sent by Arabol Mfg. Co. on every shipment of adhesive made to Arkell. The company's laboratories and its technical experts are available to check out and service any problem which Arkell or other customers may present to them. The continuing availability of this service has been of immeasurable assistance to the bag and liner company in maintaining its high quality standards.

**TAKING A VISCOSITY READING** in the Arkell quality control laboratory, located in the factory at Newport News, Virginia, as measured in centipoises on the viscometer.



**INSPECTING FOR GOOD TACK** after bags have been cut to length and tack has been set up on the tubing machine line. Note stacked bags against plant wall.



DISTRIBUTORS OF CALIFORNIA A 4-42 ACALA PLANTING SEED

DIRECTORS:  
H. L. POMEROY  
FRED FORD CHENET  
LOYD NELSON  
JOE CARDWELL  
L. A. HARNISH  
KENNETH FRICK  
H. C. JERRY RICE

**CALIFORNIA**  
**PLANTING COTTON SEED DISTRIBUTORS**  
2201 F STREET  
BAKERSFIELD, CALIFORNIA  
TELEPHONE FAIRVIEW 4-6838

MANAGER-SECRETARY-TREASURER  
L. B. NOURSE

April 30, 1959

SEED SACKS FOR 1959  
COTTON PLANTING SEED

It was reported at the Mid-year Meeting:

1. As in the past, ALL COTTON PLANTING SEED must be put in new burlap bags.
2. The Distributors have ordered a supply for all Cooperators, based on last year's use.
3. Notify the Distributors the number you will require as soon as possible.

A few have advanced the idea that they should be permitted to use last year's bags over again this year.

There are several reasons that this is not a logical idea:

1. We have just completed tests which show:

- A. Used bags lose 23% in tensil strength over a new bag. This could cause the loss of valuable seed by breakage.
- B. A new bag containing mercury-poisoned seed contains..... 3.7 mg mercury  
A bag cleaned by being blown out & turned contains..... 2.9 mg mercury  
A bag cleaned by washing contains..... 1.5 mg mercury  
Washing makes a sack useless.

NOTE: If any of these bags were accidentally used again on seed that was not treated, the State would condemn those sacks and investigate the balance of the lots. Besides this, no mill could take a chance on using the surplus for crushing and we could not take a chance of selling it to them.

- C. A large percentage of used bags have to be patched, so we would have part old and part new bags and this would eliminate taking any seed into the Reserve, as out-of-state customers object to used sacks.

- 1. Used bags have to be fumigated and the fumigant used has been known to injure germination.
- 2. Many ranches do not take care of sacks and the condition of many sacks that would be returned would be more worthless than these tests show.

Aside from these points, the majority of materials you purchase are put up in new packages. No one expects a refund on these packages, or to have them used over again.

We have a product that we are all proud of, therefore we cannot afford to use an inferior package.

ALL SEED MUST BE PUT IN NEW BURLAP BAGS.

*Darry*  
L. B. House, Manager

LBN:ps

↓  
Khapra beetle still a threat.

In Imperial Valley seed stored where some old bags were used for other products.

Cotton seed had to be removed & fumigated separately when left in same house & fumigant germination fairly serious did & germination was delayed

Khapra beetle is carried in old burlap.

Because we have not had trouble here is use of new burlap & Coopers have kept their premises free of cotton seed & kept them clean.

C. SELDON MORLEY  
Agricultural Commissioner

JAMES W. STOCKTON  
Assistant Commissioner



AGRICULTURAL BUILDING

2610 M STREET

P. O. Box 946

Phone FAirview 7-2111

Extension 2307

DEPARTMENT OF AGRICULTURE  
BAKERSFIELD

March 30, 1959

Mr. L. B. Nourse, Manager  
California Planting Cotton Seed Distributors  
2201 F. Street  
Bakersfield, California

Dear Larry:

The use of reclaimed bags with the word "poison" stenciled on them presents quite a problem. If they are used only for poison treated seed it would be permissible; however, if the seed in a poison labeled bag had not been treated it would be mis-labeled and it would be our duty to stop-sale the seed so labeled. This is our responsibility and the U. S. Pure Food and Drug laws are very strict.

A few weeks ago a pure food inspector checked a bean warehouse and found one sack of beans in a re-used sack with the word poison stenciled on it. I have been informed by the warehousemen they were then required to check all the beans in that particular lot, and the one sack of beans improperly marked was destroyed.

The use of reclaimed sacks for clean seed or feed (beans) is obviously hazardous because normal cleaning of cotton seed sacks will not remove all of the poison contained in the sack material.

Very truly yours,

C. Seldon Morley  
Agricultural Commissioner

CSM:abc

UNIVERSITY OF CALIFORNIA  
COLLEGE OF AGRICULTURE  
AGRICULTURAL EXPERIMENT STATION

March 31, 1959

DEPARTMENT OF AGRONOMY  
DAVIS, CALIFORNIA

Mr. L. B. Nourse, Manager  
Calif. Planting Cotton Seed Distributors  
2201 F Street  
Bakersfield, California

Dear Larry:

Some of the problems mentioned in your letter of March 26 are fairly familiar to us in relationship to our Seed Certification Program. I hope the solution to your Purple Tag Seed problem works out satisfactorily, but it does present a problem when some people attempt to "throw their weight around". However, if these folks are very far off base, they may not get too far with their efforts.

We have also had a problem here in the reuse of used bags for certified seed. This has been a problem with alfalfa seed when it has been necessary to reclean the seed in order to meet certification requirements. This problem was discussed at some length at the last meeting of the California Seed Association Certification committee. I presume it also will come up at the annual meeting of the Crop Improvement Association. The khapra beetle has not been a problem of much importance with us on the alfalfa seed problem, but these seeds being quite small do create a mixture problem when old bags are reused.

Very truly yours,

Maurice L. Peterson, Chairman  
Department of Agronomy

MLP:nt

Larry Nourse

PLAN TO CHANGE FROM LARGE SIZE SACK  
TO  
80# OR 100# SACK FOR FINISHED PRODUCT

4/9/48

1. White & Purple Tag fuzzy seed will always have to be sacked.
2. Where large sacks have to be used, seed tags showing Cooperators name, Lot number and serial numbers will have to be put on sacks at gin when sacking fuzzy seed.
3. When taken to a delinting plant for processing, delinted and treated seed will be put in 80# sacks & other tags carrying Cooperators name, same lot number and continuing serial numbers will be place on sacks.

COOPERATORS WHO SACK FUZZY SEED WILL HAVE TO;

- A. Use large present size sack for fuzzy seed.
- B. Tags with Cooperators name, lot number with serial numbers will have to be used as at present.
- C. These large sacks will be reused for one or two years but must be sent to a plant to be cleaned, fumigated, have tags removed and returned to the gin that originally used them.
- D. When delinted, 80# sacks will be used and new tags carrying Cooperators name, same lot number and serial numbers will have to be attached by delinting plant.

COOPERATORS WHO BULK FUZZY SEED AND HAVE OWN DELINTING PLANT WILL HAVE TO;

- A. Attach serially numbered tags with name and lot number to each sack as at present.
- B. Be responsible for tagging any lots taken in for delinting.
- C. Be responsible for saving large sacks by lots, keeping them separated in bundles so they may be picked up for recleaning. Lots cannot be mixed.
- D. Be responsible for loss or damage to large sacks.

COOPERATORS WHO BULK FUZZY SEED BUT HAVE NO DELINTING PLANT WILL HAVE TO;

- A. SACK AND TAG ALL SEED BEFORE SENDING TO A DELINTING PLANT FOR PROCESSING.

COOPERATORS WHO SAVE WHITE & PURPLE TAG SEED WILL HAVE TO;

- A. SACK ALL FUZZY SEED. IT CAN NEVER BE BULKED.

- A. All extra costs on the two sack system will have to be prorated or pooled, so no one Cooperator has any advantage.
5. Delinting plants will have to supply the Distributors with figures showing amount of seed delinted by various lots so sufficient sacks can be ordered from season to season.
6. In carrying on a program that requires over 500,000 sacks, burlap has to be ordered early in order to get a price advantage and be sure of an ample supply.
7. The simplest and cheapest operation is for us to use the present size sack and demand that each Cooperator place only 100# in each sack.



EXPLANATION FOR THE WORK SHEET ON  
COST OF CHANGING THE SIZE  
OF SEED SACKS

First an explanation on the way this sheet was compiled:

1. There are some Cooperators that bulk all the planting seed they save, some that bulk and sack the planting seed saved, and some that sack all the planting seed saved. The changing of any one Cooperator in the way the planting seed is handled, this coming year, will reflect in the figures shown on this sheet. A change will make a difference in the amounts of monies shown in each of the tables of the work sheet.

2. The figures used on this work sheet were compiled from the reported tons of seed saved during the 1957-58 season. To get a true comparison the total tons of seed saved was broken down into total tons of delinted seed to determine the number of sacks needed for delinted seed. The large sacks used by those Cooperators sacking FUZZY seed, and the number of sacks needed to sack the Fuzzy seed was figured on the basis of 80# FUZZY seed per sack which is average.

3 COST OF TWO SACKS PACKED 80# DELINTED SEED: The figures in this column show the combined cost of the large sacks for packing fuzzy seed, the small sack for 80# delinted seed, and the trucking charges for delivery of both sets of sacks to the various gins.

4 COST OF PRESENT SACK PACKED 100# DELINTED SEED: The figures in this column show the cost of the sack used at the present time and the delivery charges to the various gins.

5 EXTRA CHARGES: 1. TRUCKING TO AND FROM CLEANERS: There will be an extra charge for cleaning the large size sack if the two sack system is put into operation as each sack will have to be cleaned before it can be used the second years sacking of FUZZY seed. The figures shown in this column are estimated from previous trucking invoices, cost of hauling being nearly the same as the hauling will be to and from the cleaners. This column is figured on the complete hauling cost of picking up the sacks, taking them to the cleaners, and returning them to the gins.

6 2. COST OF CLEANING @ \$0.075 PER SACK: This is a set price given by a cleaning plant which includes the turning, cleaning, fumigating, and repairing the sacks. Tags will be removed also.

7 TOTAL COST OF THE TWO SACKS FIRST YEAR: This figure represents the cost of both size sacks, large for FUZZY seed and small for delinted seed, trucking to the gins, all cleaning and hauling charges connected with this process. This cost is for the first year only as some of the large sacks can be reused, however there will be some replacements for lost or torn sacks.

8 EXTRA COST OF TWO SACKS: This column shows the difference between the cost of the present size sack and the use of two sacks, with the present size sack being packed 100# of delinted seed.

9 EACH COOPERATORS PORTION OF THE OVERAGE: This column shows the prorated cost for each Cooperator. The total tons of seed saved was divided into the total overage and an average cost per ton was determined. This figure was multiplied by the tons saved by each Cooperator to determine their share on a prorated basis.

CERTIFIED SEED

1. California Crop Improvement Association.
2. Rules for inspection, weeds and sacks and cleaning machinery.

Standards for Certified  
Seed in California  
1950

California Crop Improvement Association  
University of California  
Davis, California

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## GENERAL SEED CERTIFICATION STANDARDS

### Introduction

The purpose of seed certification is to maintain and make available to the public, high quality seeds and propagating materials of superior crop plant varieties so grown and distributed as to insure genetic identity and purity. Only those varieties that contain superior germ plasm are eligible for certification.

The certification of field crop seeds (except Cotton) in California is performed by the California Crop Improvement Association, officially recognized as a state seed-certifying agency under the California Seed Law. Seed certification is conducted with the supervision and cooperation of the Agricultural Experiment Station, the Agricultural Extension Service, the State Department of Agriculture, and the County Agricultural Commissioners.

### Classes of Certified Seed

**Breeders Seed** is directly controlled by the originating or in certain cases the sponsoring plant breeder or institution and may provide the source of the increase of foundation seed.

**Foundation Seed** shall be seed stocks that are so handled as to most nearly maintain specific genetic identity and purity and that may be designated or distributed by the California Agricultural Experiment Station. Production must be carefully supervised or approved by representatives of the Experiment Station.

**Registered Seed** shall be the progeny of foundation or registered seed that is so handled as to maintain satisfactory genetic identity and purity and that has been approved and certified by a certifying agency. This class of seed should be of a quality suitable for the production of certified seed.

**Certified Seed** shall be the progeny of foundation, registered, or certified seed that is so handled as to maintain satisfactory genetic identity and purity and that has been approved or certified by the California Crop Improvement Association.

At the discretion of the Crop Improvement Association a grower may be permitted to continue production of certified seed from lots of his own seed which passed field inspection and which were fully inspected in the seed sample, but rejected because of factors which do not involve genetic identity and purity of germ plasm.

### Varieties Eligible for Certification

Only those varieties approved by the Agricultural Experiment Station and accepted by the Crop Improvement Association are eligible for certification. Varieties are frequently added to the list which includes on March 1, 1950, the following:

**Barley**—Arivat, Atlas 46, California Common, California Mariout, Club Mariout, Hero, Rojo, Tennessee Winter, Vaughn.

**Wheat**—Baart 46, Big Club 43, Bunyip 41, Escondido 41, Federation 41, Galgalos, Onas 41, Pacific Bluestem 37, Poso 48, Ramona 44, Sonora 37, White Federation 38.

**Oats**—California Red, Coast Black, Kanota, Palestine, Ventura, Westdale.

**Rye**—Merced.

**Rice**—Caloro, Calady 40, Colusa (1600), Conway, Calrose.

**Sorghums**—Double Dwarf 38 milo, Heileman 40 milo, Dwarf White 39, Dwarf White Durra, Sudan 23, Tift Sudan.

**Flax**—Punjab, Punjab 47, Imperial.

**Beans**—Red Kidney, White Kidney, Dark Red Kidney, Sutter Pink, Standard Pink 38, Small White 38, Ventura Lima, Pinto, Korean Mung, Bountiful, Stringless Black Valentine, Sure Crop Wax, Giant Stringless Green Pod, Contender, Tendergreen, California Blackeye 1, California Blackeye 5, California Blackeye 7, California Blackeye 7711, Westan, Wilbur.

**Alfalfa**—Buffalo, Ranger, Atlantic, Africa, India, California Common 49.

**Miscellaneous**—Williamette vetch, Ladino clover, Alta fescue, Tall fescue, Harding grass, Burnet, Smilo, Perennial Veldt, Nodding Stipa, Purple Stipa, Rose Clover, Prairie Brome, Harlan Brome, Ryegrass 12, Empire Lotus, Kenland Red Clover, Akaroa Orchard grass.

#### Eligibility of Growers

Anyone may grow certified seed who is accepted for membership in the Crop Improvement Association and who meets the requirements for certification. It is expected that persons growing certified seed shall be genuinely interested in producing a high quality product, and in promoting the use of better seed.

#### Eligibility of Land

Fields must not have grown the same crop, except of the same variety certified, for a certain length of time previous, as defined in the individual crop standards. In all cases, regardless of previous crops, the field must be free of volunteer plants of the same crop. Fields on which seed is to be planted for certification must be free of all primary noxious weeds and those secondary noxious weeds apt to be difficult to separate from the crop seed.

##### Primary noxious weeds

Austrian fieldcress	Horsenettle	Perennial sowthistle
Blueweed	Klamath weed	Quack grass
Camelthorn	Leafy spurge	Russian knapweed
Canada thistle	Perennial gaura	Whitetop
	Perennial peppercress	

##### Secondary noxious weeds

Alkali mallow	Johnson grass	Sandbur grass
Bermuda grass	Nutgrass	Wild morning glory
Dodder	Poverty weed	Yellow starthistle
	Puncture vine	

#### Application Forms

Applications to grow certified seed should be submitted to the county farm advisor before the crop is planted. Applications for fall and winter planted crops must be in the office of the Crop

Improvement Association by April 1. Applications for planted crops by July 1. Growers must re-apply each year for perennial crops.

#### Sources of Seed

Growers wishing to produce seed for certification must plant certified seed of the class "foundation," "registered" or "certified" depending upon the variety involved. Evidence of certification (a tag taken from the seed to be used) must accompany the application or be submitted before the application will be accepted.

#### Seed Treatment

Seed of wheat, barley, oats, rye, milo, durra, and sudan planted to produce certified seed must have been treated for seed borne diseases.

#### Isolation of Field

Any field producing seed for certification must be separated from all other fields by a definite boundary such as a fence, ditch, levee, roadway, or barren strip at least ten feet wide. Crops which cross pollinate must be separated a much greater distance from fields of another variety with which crossing is apt to occur. Isolation requirements for such crops are defined in the individual crop standards.

#### Handling Crop Prior to Inspection

Planting certified seed is not enough to insure producing certified seed. Mixtures of other crops, other varieties, or off types, are apt to be present for one reason or another. These should be removed (rogued) from the field ahead of field inspection.

#### Field Inspection

Fields being grown for certification will be inspected by a competent inspector authorized by the Crop Improvement Association. Every effort will be made to inspect fields early enough to avoid delays in harvest, but the Crop Improvement Association assumes no responsibility for fields which are harvested ahead of regularly scheduled inspection dates.

Standards for field inspection are defined by crops in addition to which the following rule shall apply to all crops:—Poor stands, poor growth, lack of uniformity, excess weeds, secondary noxious weeds apt to be difficult in separation, or any other condition which is apt to make inspection inaccurate, or to bring certified seed into disfavor shall be cause for rejection of a field.

#### Harvesting

Beginning with harvesting and continuing through final tagging, the county agricultural commissioner shall have complete authority to safeguard, by suitable measures, the identity of seed intended for certification.

Harvesting must be carried out with utmost precaution to avoid mixtures and maintain identity. Machines should be cleaned thoroughly. As an added precaution, the first five bags harvested, or preferably all seed taken from the first cut around the field, should be discarded except in the case of small seeded legumes,

*Seed*  
grasses, or similarly valuable crops where extra pains must be taken in cleaning the harvester. All bags must be clean, and preferably new. **The agricultural commissioner may inspect harvesting equipment if considered necessary by him.**

Each grower will be issued a number for each crop grown for certification. This number will serve to identify the seed throughout its movement from field to purchaser. It must be stenciled on each bag of seed at harvest, except where harvested in bulk—in which case the stencil will not be used until the seed is bagged.

#### **Processing**

**Recleaning, or any processing (including blending and rebagging) must be supervised by the county agricultural commissioner, or other authorized person.** Blending of certified seed of small seeded legumes will be permitted if each lot going into the blend meets the minimum requirements for certification, and if special written permission is obtained from the Crop Improvement Association.

Cleaning and processing equipment, including hoppers, spouting, bucket elevators, conveyors, or other places where foreign seeds might lodge, must be cleaned thoroughly to avoid contamination of the certified seed. **Equipment must be cleaned to the satisfaction of the agricultural commissioner or other supervising person.** It shall be the responsibility of the grower or other owner of the seed to make sure that the agricultural commissioner is notified ahead of the processing operation. The Crop Improvement Association and agricultural commissioner make no provision for automatically supervising such operations unless notified well in advance as to the exact date processing is to occur.

#### **Intercounty Movement of Unprocessed Seed Subject to Certification**

**Seed, grown for certification, which is to be moved into another county for processing, or moved from one county to another for any other reason prior to final tagging, must be transferred under instructions of the agricultural commissioner, who must be notified before the seed is removed from the originating county.** The agricultural commissioner may inform the commissioner in the receiving county. A regular Intercounty Transfer form is provided for this purpose. All seed thus moved must be identified to the satisfaction of each commissioner and labeled to comply with the California Seed Law.

Movement of any seed not completely certified, but intended for eventual certification must be approved by the commissioners in the counties involved. Such procedure, properly followed, easily permits processing, or reprocessing, at any point in the state.

#### **Sampling**

A sample of seed, drawn by the county agricultural commissioner, must be taken from each lot of seed to be certified. Sampling procedure shall follow that defined by the California Seed

*Seed*  
Law. The sample shall be packaged in such fashion as to prevent injury to the seed and shall be sent to the California Crop Improvement Association office.

**Size of Sample**—In the following are minimum weights of samples of seeds to be submitted for analysis:

- A. Four ounces of Ladino clover, Harding grass, Smilo, or seeds of similar size.
- B. One half pound of alfalfa, brome grass, ryegrass, or seeds of similar size.
- C. One pound of sudan grass, burnet, and seeds of similar size.
- D. Two pounds of cereals, vetches, beans, grain sorghums, and seeds of similar size.

#### **Seed Inspection (examination, purity analysis, germination test)**

*Seed*  
The officially drawn sample is submitted to the Crop Improvement Association where it is recorded, examined, and a portion filed. The remainder is forwarded to the State Seed Laboratory for official test. If the sample meets the required standards, a certificate bearing the laboratory analysis information and notice of final certification will be issued. **In addition to meeting laboratory requirements for germination and purity each lot of seed certified must be well screened and graded, bright in color, and otherwise of good appearance.**

#### **Tags and Seals**

*Seed*  
Seed sold as certified seed, if bagged, must be contained in new bags, each of which must bear the official certification tag and seal of the California Crop Improvement Association. Tagging shall be subject to the supervision of the county agricultural commissioner to whom the tags are sent.

#### **Complying with Federal and State Laws**

*Seed*  
Responsibility for any obligations, other than those concerned with certification, arising from the sale or shipment of seed which has been certified rests with the grower or subsequent handler making the sale or shipment. The California Seed Law requires label information additional to that supplied by the certification tag.

The California Seed Law requires that seed be labeled and that the test for germination indicated on the label shall have been completed within a nine-month period, exclusive of the month tested. The validity of the certified seed tag therefore lapses in a similar period. A sample drawn by a seed law enforcement official may be forwarded to the Crop Improvement Association office for retest. Upon the successful completion of such test new tags may be issued for the lot in question.

#### **Fees**

*Seed*  
Annual Membership dues, Calif. Crop Improvement Association—\$1.00.

Field Inspection—10 cents per acre (minimum \$2.00).

Bag fees: Cereals and vetch, 3 cents per bag; beans, flax and sorghums, 5 cents per bag; small seeded legumes, grasses and similar crops,  $\frac{1}{2}$  cent per pound.

## SMALL GRAIN SEED CERTIFICATION STANDARDS

(Wheat, barley, oats, rye)

### I. Application of General Certification Standards

The General Certification Standards are basic and together with the following specific standards constitute the standards for certification of small grain.

### II. Land Requirements

Small grain intended for certification shall not be grown on land which produced the same kind of crop during either of the two previous years, unless certified seed of the same variety.

### III. Field Inspection

Each field intended for certification must be inspected during the head stage prior to harvest.

### IV. Field Standards

#### A. General

Fields of wheat, barley, and oats for certification must be clearly separated from other fields by a ditch, levee, roadway, fence, or barren strip at least ten feet wide. Rye must be isolated from other varieties of rye at least 40 rods (660 ft.). A portion of a field may be certified only if the boundaries of the portion to be certified are clearly defined, preferably by a mowed strip.

#### B. Specific

Other varieties ... (maximum) 1 head per square rod  
Other crops ..... (maximum) 1 head per square rod  
Primary noxious weeds (maximum) None

##### Diseases

Barley stripe ..... (maximum) 5 plants per acre  
Smut (all types) ..... (maximum) 5 plants per acre

### V. Seed Standards

Laboratory purity .....	(minimum)	98%
Germination .....	(minimum)	90%
Bushel weight .....	(minimum)	
Wheat .....		56 pounds
Barley .....		45 pounds
Oats .....		32 pounds
Rye .....		54 pounds
Inert matter .....	(maximum)	2%
Other crops .....	(maximum)	2 seeds per pound
Weed seeds .....	(maximum)	0.1%
Noxious weed seeds .....	(maximum)	0

## FLAX SEED CERTIFICATION STANDARDS

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for the certification of flax.

### II. Land Requirements

Flax intended for certification shall not be grown on land which produced the same kind of crop during either of the two previous years, unless certified seed of the same variety.

### III. Field Inspection

Each field intended for certification must be inspected prior to harvest, preferably during the bloom stage. Late boll inspection is satisfactory for inspection of varieties which can be distinguished from other varieties in this stage.

### IV. Field Standards

#### A. General

Fields for certification must be clearly separated from other fields by a ditch, levee, roadway, fence, or barren strip at least ten feet wide. A portion of a field may be certified only if the boundaries of the portion to be certified are clearly defined, preferably by a mowed strip.

#### B. Specific

Other varieties ... (maximum) 1 plant per square rod  
Other crops ..... (maximum) 1 plant per square rod  
Cheat ..... (maximum) 5 plants per acre  
Primary noxious weeds (maximum) None

### V. Seed Standards

Laboratory purity .....	(minimum)	98%
Germination .....	(minimum)	90%
Bushel weight .....		49 pounds
Inert matter .....	(maximum)	2%
Other crops .....	(maximum)	9 seeds per pound
Weed seeds .....	(maximum)	0.1%
Cheat .....	(maximum)	9 seeds per pound
Noxious weed seeds .....	(maximum)	0

## RICE SEED CERTIFICATION STANDARDS

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for certification of rice.

### II. Land Requirements

Rice intended for certification shall not be grown on land which produced the same kind of crop during the previous year, unless certified seed of the same variety.

### III. Field Inspection

Each field intended for certification must be inspected at a suitable stage prior to harvest.

### IV. Field Standards

#### A. General

Fields for certification must be clearly separated from other fields by a ditch, levee, roadway, fence, or barren strip at least ten feet wide, if the adjoining is the same variety of similar purity. If another variety, seeded by plane parallel to the edge of the field being certified, at least 100 feet should separate the two; if seeded by plane at right angles to the edge, at least one-fourth mile should separate them.

#### B. Specific

Other varieties .... (maximum)	1 head per square rod
Red rice .... (maximum)	None
Other crops .... (maximum)	1 head per square rod
Primary noxious weeds (maximum)	None

### V. Seed Standards

Laboratory purity ....	(minimum) 98%
Germination ....	(minimum) 85%
Bushel weight ....	(minimum) 44 pounds
Inert matter ....	(maximum) 2%
Other crops ....	(maximum) 2 seeds per pound
Other varieties	
Red rice ....	(maximum) 0
Weed seeds ....	(maximum) 0.1%
Noxious weed seeds ....	(maximum) 0

## BEAN SEED CERTIFICATION STANDARDS

(Including blackeyes and mung beans)

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for the certification of beans.

### II. Land Requirements

There shall be no restriction as to previous crop except where volunteer plants are a factor, in which case beans other than certified beans of the same variety shall not have been grown the previous year. In all cases mung beans intended for certification must not be grown on land which produced mung beans of another variety the year previous.

### III. Field Inspection

Each field intended for certification must be inspected prior to harvest. At least one inspection shall be made, preferably during the mid bloom stage, and in some cases during the late pod stage.

### IV. Field Standards

#### A. General

Fields for certification must be clearly separated from other fields by a ditch, levee, roadway, fence, or barren strip. A portion of the field may be certified only if the boundaries of the portion to be certified are clearly defined by at least two blank rows.

#### B. Specific

Other varieties and distinct off types (maximum)	0.1%
Other crops (inseparable) .... (maximum)	0.1%
Primary noxious weeds .... (maximum)	0
Diseases	
Bacterial bean blight .... (maximum)	0
Anthracnose .... (maximum)	0
Mosaic .... (maximum)	2%

### V. Seed Standards

Pure seed ....	(minimum) 99%
Germination ....	(minimum) 85%
Inert matter ....	(maximum) 1%
Foreign material ....	(maximum) 0.5%
Splits and cracks ....	(maximum) 1.0%
Badly discolored ....	(maximum) 1.0%
Other crops ....	(maximum) 0.1%
Other varieties ....	(maximum) 0.1%
Weed seeds ....	(maximum) 0

The total of inert matter, foreign materials, splits and cracks, badly discolored, other crops, and other varieties in combination shall not exceed 2%. The seed must be well screened and graded, bright in color, and otherwise of good appearance.

## ALFALFA SEED CERTIFICATION STANDARDS

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for certification of alfalfa. Only foundation seed and registered seed, grown in the region of adaption, of the varieties Ranger, Buffalo and Atlantic shall be eligible to produce certified seed. Seed production from any one planting shall be limited to six years.

### II. Land Requirements

Alfalfa intended for certification must not be grown on land which grew alfalfa or had alfalfa planted on it for two years previous. The land should be inspected prior to seeding and before the land is disturbed after the previous crop, at which time it must be free of alfalfa plants.

### III. Field Inspection

A field inspection shall be made each year that a certified seed crop is to be produced. The field inspection shall be made prior to harvest at such time as is necessary, preferably when the crop is in blossom. Winter-hardy varieties should be inspected once during the first or second winter after seeding, when non-winter hardy types can be observed. Excessive volunteer plants shall be cause for rejection.

### IV. Field Inspection

#### A. General

Fields intended for certification must be isolated from all other alfalfa plants at least 30 rods (500 feet). A portion of a field may be certified only if the remainder of the field is planted to the same variety otherwise eligible for certification and mowed for hay before seed is set.

#### B. Specific

Other varieties .....	(maximum) 0.5%
Sweet clover .....	(maximum) 10 plants per acre
Primary noxious weeds .....	(maximum) None

### V. Seed Standards

Laboratory purity .....	(minimum) 99.5%
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#### Germination

and hard seed .....	(minimum) 85%
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Inert matter .....	(maximum) 0.5%
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Other crop seed .....	(maximum) 0.1%
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Melilotus species .....	(maximum) 90 seeds per pound
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Weed seeds .....	(maximum) 0.2%
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Noxious weeds .....	(maximum) None
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Any foundation or registered alfalfa seed produced in California must meet the minimum requirements of the International Crop Improvement Association.

## LADINO CLOVER SEED CERTIFICATION STANDARDS

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for certification of Ladino clover.

### II. Land Requirements

Ladino clover intended for certification shall not be grown on land which produced white clover or non-certified Ladino for four years previous.

### III. Field Inspection

Fields intended for certification must be inspected at such times as will determine most accurately mixtures of off types and other varieties. Usually such inspection should take place during the blossom stage. Certain cases may require an inspection early in the spring or during the seedling stage immediately following planting.

### IV. Field Standards

#### A. General

Fields or portions of fields for certification must be clearly separated from other fields of Ladino by a ditch, levee, roadway, fence, or barren strip at least ten feet wide. A field must be isolated at least 40 rods (660 feet) from blossoming white clover other than Ladino.

#### B. Specific

White Dutch clover .....	(maximum) 1%
Alsike clover .....	(maximum) 2%
Primary noxious weeds .....	(maximum) 0

### V. Revised Certification Standards for Ladino Clover

Laboratory purity .....	(minimum) 99.0%
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Inert matter .....	(maximum) 1.0%
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Weed Seeds .....	(maximum) 0.5%
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Noxious weed seeds .....	(maximum) 0
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Buckhorn .....	(maximum) 90 seeds per pound
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Dock .....	(maximum) 90 seeds per pound
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Other crop seeds .....	(maximum) 0.1%
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Alsike clover .....	(maximum) 225 seeds per pound
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Germination and hard seed .....	(minimum) 85.0%
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## RED CLOVER CERTIFICATION STANDARDS

(These standards have not been officially approved but will serve until such time as red clover standards are adopted by the California Crop Improvement Association.)

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for certification of red clover. Certified seed may be grown only from foundation or registered seed. Seed of the certified class shall not be eligible for planting to produce certified seed.

### II. Land Requirements

Red clover intended for certification shall not be grown on land where red clover seed has been produced within a three-year period just previous, or where at least two cultivated crops have not intervened.

### III. Field Inspection

Fields intended for certification must be inspected at least once prior to harvest.

### IV. Field Standards

#### A. General

Isolation from other red clover must be at least 500 feet for fields producing registered or certified seed, and 1000 feet for foundation seed.

#### B. Specific

Other varieties shall not exceed .2% for registered and certified seed—none in foundation seed.

### V. Seed Standards

Laboratory purity ..... (minimum) 99.0%

#### Germination

and hard seed ..... (minimum) 85.0%

Inert matter ..... (maximum) 1.0%

#### Other crop seed

Foundation seed ..... (maximum) 45 seeds per pound

Registered & Certified (maximum) 0.25%

Sweet clover ..... (maximum) 45 seeds per pound

Weed seeds ..... (maximum) 0.25%

Buckhorn & Dock. (total maximum) 45 seeds per pound

Noxious weeds ..... (maximum) None

## SORGHUM SEED CERTIFICATION STANDARDS

### (Milo, durra, sudan)

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for certification of sorghums.

### II. Land Requirements

Sorghum crops intended for certification shall not be grown on land which produced the same kind of crop the year previously unless certified seed of the same variety. Land for sudan must not have grown non-certified sudan for two years previous.

### III. Field Inspection

Fields intended for certification must be inspected at least once prior to harvest, preferably during the blossom stage. Two inspections may be advisable under certain conditions—one taking place during the blossom stage and another at maturity.

### IV. Field Standards

#### A. General

All fields or portions of fields used for the production of certified seed must be at least 40 rods (660 feet) distant from fields, fence rows, or areas containing other varieties of sorghums (including Johnson grass).

#### B. Specific

Other varieties (definite mixtures) ..... (maximum) 1 head per 5 acres

Other varieties (doubtful mixtures) ..... (maximum) 5 heads per acre

Primary noxious weeds (maximum) None

Johnson grass ..... (maximum) None

#### Diseases

Head smut ..... (maximum) None

Kernel smut ..... (maximum) 1 head per 10,000 heads

### V. Seed Standards

Laboratory purity ..... (minimum) 98%

#### Germination

Grain sorghums ..... (minimum) 80%

Sudan ..... (minimum) 85%

Inert matter ..... (maximum) 2%

Weed seeds ..... (maximum) 0.1%

Noxious weed seeds ..... (maximum) 0

Other varieties ..... (maximum) 1 seed per pound

Other crops ..... (maximum) 1 seed per pound

## GRASS SEED CERTIFICATION STANDARDS

(Includes Burnet and Rose Clover)

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for certification of grass seed.

### II. Land Requirements

A field to be eligible for the production of certified seed must not have grown or been seeded to the same species during the previous five years. In the case of Rose Clover, no Rose Clover should have been seeded or grown during the previous two (2) years.

### III. Field Inspection

A field inspection shall be made each year that a certified seed crop is to be produced. The field inspection shall be made prior to harvest at such time as is necessary, preferably after the crop has headed. In the case of Ryegrass 12 one inspection should be made at such time that volunteer ryegrass can be observed.

### IV. Field Standards

#### A. General

All fields or portions of fields used for the production of seed must be at least 40 rods (660 feet) distant from fields or areas containing plants with which cross pollination is apt to occur.

#### B. Specific

Other varieties (same species) .....	1%
Inseparable other crops .....	0.5%
Primary noxious weeds .....	None

### GRASS SEED CERTIFICATION STANDARDS (Continued)

Variety	V. Seed Standards				Rate Per Pound Maximum Other Crops
	Minimum Germination	Minimum Purity	Maximum Inert	* Maximum Weeds	
Harding	70.00	99.00	1.00	0.1	45
Tall Fescue	85.00	98.00	2.00	0.2	27
Nodding Stipa (Stipa Cernua)	70.00	90.00	10.00	0.1	45
Purple Stipa (Stipa Pulchra) ..	70.00	90.00	10.00	0.1	27
Perennial Veldt .....	70.00	70.00	30.00	0.2	45
Smilo .....	70.00	99.00	1.00	0.1	45
Ryegrass 12 .....	80.00	98.00	2.00	0.2	36
Brome .....	85.00	95.00	5.00	0.2	27
Orchard Grass .....	85.00	90.00	10.00	0.2	45
Rose Clover .....	**85.00	99.00	1.00	0.2	27
Burnet .....	85.00	99.00	1.00	0.1	27

\* Noxious Weed Seeds — None.

Phalaris species in Harding grass not to exceed the rate of 45 seeds per pound.

Other Bromus species in Harlan and Prairie brome not to exceed the rate of 27 seeds per pound.

\*\* Includes hard seeds.

## VETCH SEED CERTIFICATION STANDARDS

### I. Application of General Certification Standards

The General Seed Certification Standards are basic and together with the following specific standards constitute the standards for the certification of vetch.

### II. Land Requirements

Vetch intended for certification should not be grown on land which produced the same kind of crop during either of the two previous years, unless certified seed of the same variety.

### III. Field Inspection

Each field intended for certification must be inspected during the bloom stage prior to harvest.

### IV. Field Standards

#### A. General

Fields for certification must be clearly separated from other fields by a ditch, levee, roadway, fence, or barren strip at least ten feet wide. A portion of a field may be certified only if the boundaries of the portion to be certified are clearly defined, preferably by a mowed strip.

#### B. Specific

Other varieties ... (maximum) 1 plant per square rod  
Primary noxious weeds (maximum) None

### V. Seed Standards

Laboratory purity ..... (minimum) 98%

Germination

and hard seed ..... (minimum) 85%

Inert matter ..... (maximum) 2%

Other varieties ..... (maximum) 10 seeds per pound

Other crops ..... (maximum) 2 seeds per pound

Weed seeds ..... (maximum) 0.1%

Noxious weed seeds ..... (maximum) None

## California Crop Improvement Association By-Laws

### Article I—Purpose

The purpose of this association, as given in the Articles of Incorporation, shall be accomplished:

1. By maintaining and making available to the public, through seed certification, high quality seeds and propagating materials of superior crop plant varieties so grown and distributed as to insure genetic identity and purity.
2. By cooperating with the University of California College of Agriculture in the development and distribution of superior varieties and strains of crop plants.
3. By cooperating with the California State Department of Agriculture and the county agricultural commissioners in the sampling and testing of seeds.
4. By holding membership in and cooperating with the International Crop Improvement Association in fostering the adoption of uniform

standards for seed certification throughout the United States and affiliated countries.

5. By cooperating with seed improvement programs of the California Farm Bureau Federation, the California Seed Council, or other organizations engaged in activities designed to improve agriculture.
6. By sponsoring and supporting publicity, seed shows, and other activities which promote the production, distribution, and use of good seed.
7. By encouraging the existence of county committees whose function shall be that of furthering the purposes of this association and of making recommendations to the association relative to local problems.

This corporation is one which does not contemplate pecuniary gain or profit to the members thereof.

### Article II—Membership

Any person, partnership, company, or firm interested in growing certified seed in California, or in promoting the interests of this association may apply for membership. Applications for membership may be accepted or rejected by the directors following investigations as to the applicant's integrity and his interest in better seeds. Any applicant, not a member of the association, wishing to grow seed for certification by the association shall apply for membership in the association. The membership fee shall be one dollar per year. Membership shall terminate at the end of one year unless dues are renewed. All rights in the corporation shall cease upon termination of membership. Membership shall be evidenced by a certificate bearing statements indicating membership and that the corporation is not one for profit.

A member may be suspended and refused membership the following year for failure to cooperate in carrying out the objects of the association; or for refusing to abide by the by-laws and regulations of the association.

### Article III—Directors

The management and direction of the association shall be carried on by sixteen directors as follows:

8 grower members representing districts, one being elected by members within each of 8 districts, defined by counties as follows:

**District I**, Imperial, San Diego, Orange, Riverside, San Bernardino

**District II**, Los Angeles, Ventura, Santa Barbara

**District III**, Kern, Tulare, Kings, Fresno, Madera, Mono, Inyo

**District IV**, San Luis Obispo, Monterey, San Benito, Santa Cruz, Santa Clara, San Mateo, San Francisco

**District V**, Merced, Stanislaus, Mariposa, Tuolumne, San Joaquin, Alameda, Contra Costa, Solano, Sacramento, Calaveras, Alpine, Amador

**District VI**, Sutter, Yuba, El Dorado, Placer, Nevada, Sierra, Butte, Yolo, Colusa

**District VII**, Glenn, Tehama, Trinity, Shasta, Plumas, Lassen, Modoc, Siskiyou

**District VIII**, Marin, Sonoma, Napa, Lake, Mendocino, Humboldt, Del Norte

8 members representative of and appointed by the following agencies:

1 representative, College of Agriculture, University of California,

1 representative, Agronomy Division, University of California,  
1 representative, Truck Crops Division, University of California,  
1 representative, Agricultural Extension Service, University of California,  
1 representative, California State Department of Agriculture,  
1 representative, California Farm Bureau Federation,  
1 representative, Agricultural Commissioners Association,

## Article IV—Officers

The officers of the association shall be a president, a vice-president and a secretary-treasurer. The president and vice-president shall be elected by the Board of Directors from their membership at the annual meeting and shall hold office for terms of one year and until their successors shall have been elected and qualified. The secretary-treasurer shall be one of the representatives of the College of Agriculture as designated by that institution, or such other person or agency representative as may be determined by the Board of Directors.

The president shall preside at all meetings of the directors or of the members, appoint committees and perform all other duties usually required by a presiding officer.

## Article V—Meetings

### Meetings of Members:

1. An annual meeting of members shall be held at a time and place designated by the executive committee. Special meetings of members may be called by the president at any time with the approval of a majority of the directors and shall be called by him upon the request of twenty members.
2. For the purpose of electing directors, the members in each district shall, prior to the annual meeting, hold a district meeting and shall thereat nominate a director. All directors nominated shall be ratified by the general membership at the annual meeting.
3. Special district meetings may be called from time to time by the director from such district and shall be called upon the request of ten members therein. The director of such district shall act as presiding officer at any district meeting. In the absence of the director at any district meeting, an alternate, to preside, shall be elected by the membership present.
4. All members present at an annual or special meeting of the general membership shall be fully empowered to transact any busi-

1 representative, California Seed Association.

Each director from a district shall be elected for a term of one year and shall hold office until his successor shall have been elected and qualified. Each director representing one of the named agencies shall, at the pleasure of the appointing agency, serve for an undetermined period of time, or until a successor has been appointed by such agency.

The association acting through its directors is authorized to enter into cooperative agreements with individuals and with public and private agencies for the advancement of the purposes for which this association is organized. In addition, this association acting through its directors shall be empowered to acquire and possess real and

personal property, establish one or more special funds and generally to exercise any and all powers granted to corporations under the laws of this state when not in conflict with provisions for the formation of non-profit corporations under which this association is organized.

## Article VI—Power to Contract

The association acting through its directors is authorized to enter into cooperative agreements with individuals and with public and private agencies for the advancement of the purposes for which this association is organized. In addition, this association acting through its directors shall be empowered to acquire and possess real

and personal property, establish one or more special funds and generally to exercise any and all powers granted to corporations under the laws of this state when not in conflict with provisions for the formation of non-profit corporations under which the association is organized.

## Article VII—Committees

1. Certification committee. The directors shall request the appointment of a certification committee composed of representatives of the University of California and the California State Department of Agriculture. This committee shall recommend the varieties to be certified, and the standards to be employed in field and seed inspections. All action of the certification committee shall be subject to approval of the directors.
2. Executive committee. The president, vice-president, and secretary-treasurer shall constitute the executive committee which shall transact all business for the directors between meetings of directors, approve standards for new crops, and modify standards not affecting genetic purity when such modifications are necessary to maintain a supply of certified seed. Standards for new crops and modifications of standards shall not become permanent until duly adopted at the annual meeting. A temporary modification of standards not affecting genetic purity may be made by the executive committee only when for reason not under the control of the growers more than 75 per cent of the lots fail to meet some particular standard. The standard may then be lowered so as to include the upper 50 per cent of the lots.
3. The following commodity committees may be appointed by the president following each annual meeting of the directors:
  - a. Small grains
  - b. Beans and peas (include vetch and blackeyes).
  - c. Sorghums and corn.
  - d. Small seeded legumes and pasture crops.
4. County committees. The association shall recognize and encourage county committees elected by the membership within the county. The county committee may make recommendations to the Board of Directors concerning applications for membership; assist in field inspections; and otherwise aid in accomplishing the objects of the association.

The president may appoint other committees as necessity arises.

## Article VIII—Expenses

Grower members of the Board of Directors shall be reimbursed for transportation and subsistence while attending the annual meeting of the association. Expenses of delegates, selected by the Board of Directors to attend the annual meeting of the International Crop Improvement Associa-

tion each year, shall be paid by the association. Office expenses, including salary of the secretary-treasurer and a clerk, supplies, field inspection, seed inspection, etc., may be shared by the association and the University of California as mutually agreed by the directors and the University officials.

## **Article IX—Classes of Certified Seed**

The association shall recognize in certification two classes of seed as follows:

1. Foundation seed, which shall be seed produced by the California Agricultural Experiment Station or seed which has been approved as Foundation seed by the Experiment Station; and which in either case has been so handled as to most nearly maintain genetic identity and purity.

2. Certified seed, which shall be the progeny of Foundation, or of Certified seed; and so handled as to meet the standards defined by the association. A grower may be permitted to continue production of certified seed from lots of his own seed which passed field inspection and which were fully inspected in the seed sample, but rejected because of factors which do not involve genetic identity and purity of germ plasm.

## **Article X—Certification Procedure**

The association shall make every effort to safeguard its procedures and to adequately sample each lot of seed to be certified and shall grant certification only on lots meeting all regulations and standards insofar as can be determined by normal sampling methods.

The association through its Board of Directors is empowered to limit the acreage of seed any member may plant for certification, if it appears desirable to do so to avoid exploitation in the distribution of certified seed.

## **Article XI—Regulations and Standards**

The directors shall maintain regulations and standards governing fees, inspections, and all other phases of

seed certification. Such regulations and standards shall be subject to revision at any meeting.

## **Article XII—Amendments**

These by-laws may be amended by a two-thirds vote of the directors

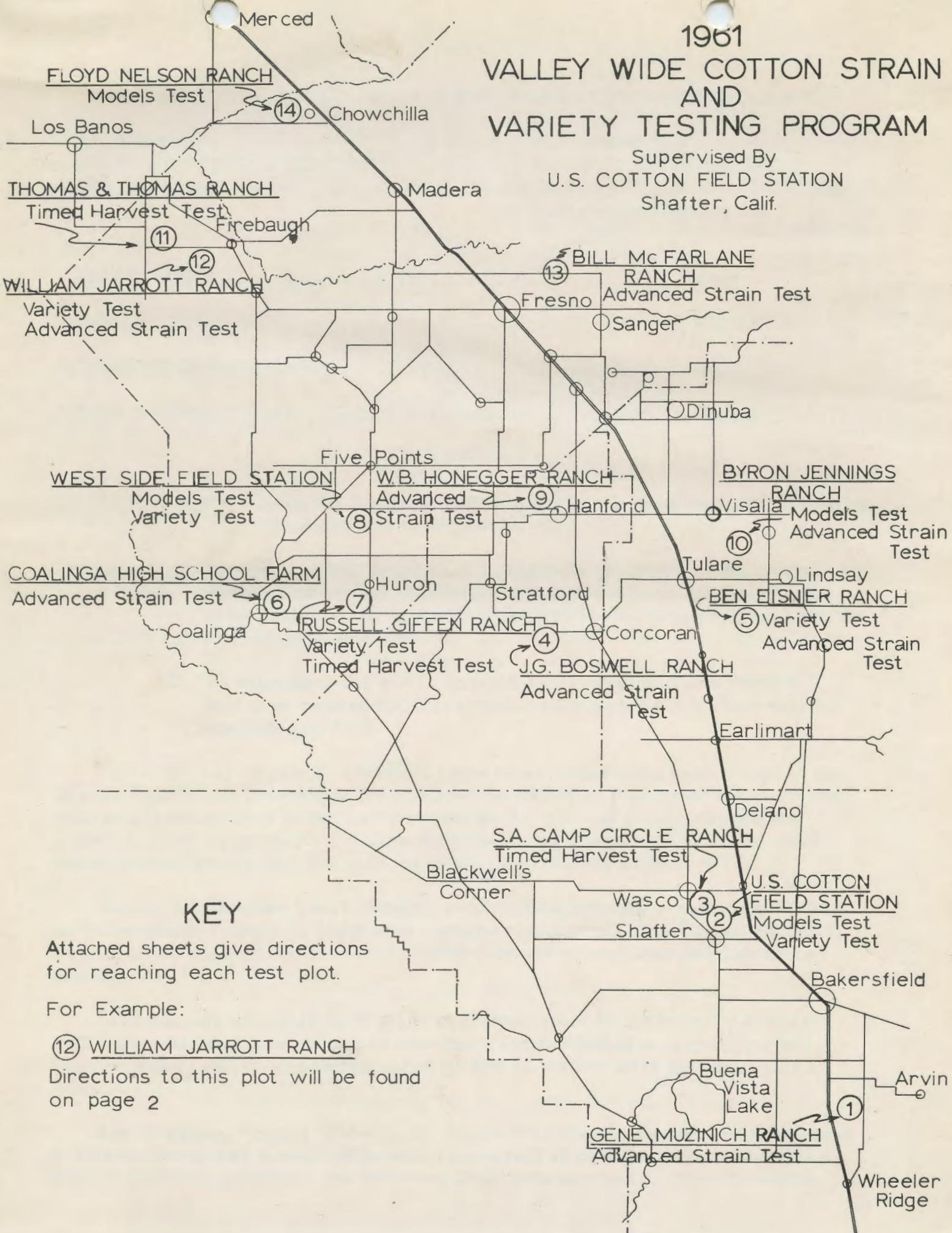
present at any regular called meeting.

STRAIN TEST LOCATIONS

1961

# VALLEY WIDE COTTON STRAIN AND VARIETY TESTING PROGRAM

Supervised By  
U. S. COTTON FIELD STATION  
Shafter, Calif.



## VALLEY WIDE COTTON STRAIN AND VARIETY TESTING PROGRAM

Supervised by  
U. S. COTTON FIELD STATION  
Shafter, California

Distributed by  
CALIFORNIA PLANTING  
COTTON SEED DISTRIBUTORS  
Bakersfield, California

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VARIETY TESTS - Deltapine Smooth Leaf (a Mississippi-bred Variety) compared with Acala 4-42 and Acala 7-8.

Purpose: (A) To check yield, quality and production efficiency of this rain-belt variety against our wilt tolerant Acala 4-42 and Acala 7-8, which is an early maturing experimental strain but is as wilt susceptible as Deltapine Smooth Leaf.

(B) To determine the effect on yield by growing wilt susceptible varieties on land for three consecutive years. This test will be concluded in 1962.

For a number of years, varieties from other states have been tested at the Shafter Station and throughout the San Joaquin Valley to determine the yield and quality of such cottons in our environment under cultural and management practices used by growers. Without exception, the introduced varieties have failed to perform as well for yield or quality as our own ACALA 4-42.

During the past few years with the emphasis on growing a rain-belt variety in the Southern Valleys of California (outside California's One Variety District) we increased the number of tests to more extensively evaluate this introduced variety.

All rain-belt varieties have these characteristics in common: they lack sufficient wilt tolerance, which is necessary for producing a crop in our San Joaquin Valley soils; and the inherent quality of the lint does not equal that of ACALA 4-42.

The Breeding Project at the U. S. Cotton Experiment Station has in the past few years developed a very early maturing strain of cotton superior to ACALA 4-42 in spinning qualities, but with very little wilt tolerance. It is therefore

Variety Tests (continued)

our purpose in the Variety Tests to compare our high quality wilt tolerant ACALA 4-42 with the high quality, wilt susceptible ACALA 7-8 and the low quality wilt susceptible Deltapine Smooth Leaf.

This experiment is located on average land and heavily infested land in five areas of the San Joaquin Valley. This is on the same plots as 1960 tests at three locations.

Locations of Variety Tests

- (2) U. S. Cotton Field Station - Located North of Shafter on Shafter Avenue.
- (5) Ben Eisner - Located Northeast of Woodville at corner of Avenue 192 and Road 188.
- (7) Russell Giffen Ranch - Turn West on Tornado Street (the first road South of Huron) and go half-mile West. Test is on South side of road, the first cotton with rows running N. & S.
- (8) West Side Field Station - Located on Southwest corner of Lassen Avenue and Oakland (Grangeville Blvd.) Avenue.
- (12) William Jarrott Ranch - Located four miles West of Firebaugh on Nees Avenue to Jerrold, test at Southeast corner of Nees and Jerrold Avenue.

MODELS TEST

Purpose: To evaluate the latest seed releases of ACALA 4-42 for yield, disease tolerance, fiber and seed quality.

Test Entries:

1960 Model - The seed used for general planting throughout the San Joaquin Valley in the spring of 1960.

1961 Model - The seed used for general planting throughout the San Joaquin Valley in the spring of 1961.

1962 Model - This seed stock is presently being grown in the Purple Tag increase fields and will be used for general planting seed in 1962.

1963 Model - This seed stock is presently being grown in the White Tag increase fields for use in 1963 as the general planting seed.

Models Test (continued)

Due to the fact that an improved ACALA 4-42 seed stock is released to the California Planting Cotton Seed Distributors for increase each year, this test serves as a continuing check on these releases in various sections of the Valley while they are being multiplied to become the general planting seed.

Locations of Models Test

- (2) U. S. Cotton Field Station - North of Shafter on Shafter Avenue.
- (8) West Side Field Station - Located at the Southwest corner of Oakland and Lassen Avenues.
- (10) Byron Jennings - Test is located 1.7 miles East of Farmersville on Avenue 280 (Visalia Road) on the South side of the road.
- (14) Floyd Nelson Ranch - Located at the corner of Road 12 and Avenue 26. Go West on Avenue 25 to Road 12 and turn North to Avenue 26.

ADVANCED STRAIN TEST - In this advanced stage of testing, our four most advanced experimental Acala strains are being compared with ACALA 4-42.

**Purpose:** To determine the yield and quality potential of these advanced strains in an effort to give the Valley growers improved cotton as soon as possible.

**Test Entries:**

ACALA 4-42 Foundation - This seed represents the best possible ACALA 4-42 for increase in 1960. It will become the 1964 general planting seed unless one of the experimental strains proves superior.

Experimental Strain AxTE - A composite, or seed mixture, of the three following families of AxTE. These three components represent the more promising early maturing strains developed from this combination.

Experimental Strain 11-612 - A follow-up of Strain 11 used in the 1960 tests. It gave high yields over the valley in the 1960 tests but needs improvement for stalk stiffness and wilt tolerance. It makes up one-third of the AxTE composite.

Experimental Strain 22 - This strain gave very high yields in the 1960 Family Tests. It is a more vigorous growing cotton than Strain 11 with better boll and gin turn-out. Preliminary information indicates it will be a good picker and the fiber will process well at the mill.

Advanced Strain Test (continued)

Experimental Strain 1 - This strain also performed well in the 1960 Family Tests. It has the most desirable plant type derived from this combination. It is very early maturing, has an erect plant and excellent boll. There is some question at present of its spinning features. It has the finest fiber of all strains being tested.

Locations of Advanced Strain Test

- (1) C. G. Muzinich Ranch - Go South on Wheeler Ridge Road. Test is one-fourth mile South of Sandrini Road. Next to Wheeler Ridge Co-op Gin.
- (4) J. G. Boswell Ranch - Go West of Corcoran on Omaha Avenue to 10th Avenue, turn South to Pueblo Road. Turn West on Pueblo Road and plot is located approximately 4-1/2 miles, or 2-1/2 miles West of J. G. Boswell Land Company shop, on the North side of the road.
- (5) Ben Eisner Ranch - Located Northeast of Woodville at corner of Avenue 192 and Road 188.
- (6) Coalinga High School and Jr. College Farm - At the Northeast edge of town on Highway 33 North and turn East off Highway 33 to farm entrance.
- (9) W. B. Honegger Ranch - Test plot located at 13148 Grangeville Avenue, or at the corner of Road 13 and Grangeville Avenue.
- (10) Byron Jennings Ranch - Test is located 1.7 miles East of Farmersville on Avenue 280 (Visalia Road) on the South side of the road.
- (12) William Jarrott Ranch - Located at Southeast corner of Nees and Jerrold Avenues, approximately four miles West of Firebaugh on Nees Avenue.
- (13) Bill McFarlane Ranch - Go East on Shaw Avenue past Clovis Avenue to Armstrong. Turn North on Armstrong and go 1/4 mile to test.

TIMED HARVEST TEST - Two of the experimental Acala strains will be compared with the current ACALA 4-42 seed stock in larger field plots.

**Purpose:** To determine how many days earlier a picking machine can be started in the experimental strains being tested than in the ACALA 4-42. Also, to determine the performance of these early strains in textile mill spinning when each cotton is harvested at its optimum maturity date.

**Test Entries:**

4-42 Green Tag - The general planting seed for valley wide use in 1961.

Timed Harvest Test (continued)

Experimental Strain 22 - This is the same Strain 22 as in the Advanced Strain Test. A high yielding cotton with potential for good mill acceptability.

Experimental Strain "X" - This strain represents an attempt to utilize hybrid vigor. Seed of an AxTE Family and Cal 7 were composited in 1957. These seed were planted in isolated increases where high natural crossing was expected. Textile mills are quite fond of this cotton. Preliminary yield tests indicate this seed stock might be desirable for production in Southern California Valleys. Since one component is susceptible to Verticillium wilt there is some question as to its use in the San Joaquin Valley, but it does represent the desirable plant type being developed in several strains at Shafter.

Locations of Timed Harvest Test

- (3) S. A. Camp Circle Ranch - Go three miles North of Shafter on Shafter Avenue to Kimberlina Road, turn West and go two miles to Circle Ranch. Test is located on North side of Headquarters buildings.
- (7) Russell Giffen Ranch - Turn West on Tornado Street, the first road South of Huron and go one-half mile West. Test is on South side of road, the first cotton rows running N. & S.
- (11) Thomas & Thomas Ranch - Located approximately 9 miles West of Firebaugh on Nees Avenue. Test is located 1/2 mile South of the new ranch office.

#### GERMINATION TESTS

1. Each growers lots sent to State Seed Laboratory
2. Germinations can be low. If in bulk seed whole lot might be tagged with lowest germination.
3. Sell nothing but 80% or over

One year the seed of all  
growers of one of your Coops  
had germination of below 75%.  
This was no fault of the growers  
or the coop it could of  
happened to any one.

we threw this total surplus into  
the surplus pool so the Coop  
would loose no money & spread out  
over the whole pool did not seriously  
effect the others -



STATE OF CALIFORNIA  
DEPARTMENT OF AGRICULTURE  
COOPERATING WITH  
U. S. DEPARTMENT OF AGRICULTURE

California Planting Cotton Seed Distributors  
2201 F Street  
Bakersfield, California

Bureau of Rodent and Weed  
Control and Seed Inspection  
California Seed Laboratory  
1220 N Street  
Sacramento 14, California

January 20, 1961

SEED LABORATORY REPORT

The following is the result of the test of the sample of seed received.

December 21, 1960

LABORATORY No.	APPLICANT'S IDENTIFICATION MARK	TYPE OF SEED	PER CENT PURITY	PER CENT OTHER SEED	PER CENT INSECT	PER CENT WEEDS
40275	2-13	Gossypium spp.-Cotton				
<p>Impurity includes broken seeds, dirt, stones, chaff and similar material The Seed Laboratory does not make varietal determinations</p>						
<p>WEED SEEDS</p>						
	Starred Seeds and And. Seed Appearing in Label	APPROXIMATE NUMBER PER LB. OF SAMPLE		Starred Seed Seeds		APPROXIMATE NUMBER PER LB. OF SAMPLE
Purity approximately 99% Weed seeds less than 0.01%						
<p>CALIFORNIA NOXIOUS-WEED SEED EXAMINATION</p>						
<p>Noxious weed seed according to California State seed law based on examination of <u>500</u> gms.</p>				<p>GERMINATION REPORT</p>		
<p>noxious</p>				LENGTH OF TEST (SEEDS)	GERMINATION	WEAK SEEDS *
				9	PER CENT	PER CENT
					92.00	0

It is unlawful to sell agricultural or vegetable seed containing primary noxious weed seeds (Sec. 914 (4) California Seed Law).

\* Indicate those secondary noxious weed seeds exceed the minimum as provided in Section 912(4) of the California Seed Law and must be labeled in accordance with that section.

\*\* Many kinds of leguminous seeds, such as white clover and alfalfa, have seeds which remain hard at the end of the time usually allowed for a germination test. These "hard seeds" have unusually hard seed coats, preventing them from taking up moisture readily. Unless the seed coat is scratched or broken or until such time that the seed coat becomes sufficiently softened so the seed can take up moisture the viability of the "hard seeds" remains unknown. The presence of a large percentage of hard seeds is of considerable practical importance, as a good stand may not be secured on account of the delayed germination of the viable portion.

Walter R. Hall

Chief

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In replying to this report, please refer to laboratory number.



STATE OF CALIFORNIA  
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Bureau of Rodent and Weed  
Control and Seed Inspection  
California Seed Laboratory  
1220 N Street  
Sacramento 14, California  
February 27, 1961

SEED LABORATORY REPORT

The following is the result of the test of the sample of seed received

February 6, 1961

LABORATORY NO.	APPLICANT'S IDENTIFICATION MARK	KIND OF SEED	PER CENT PURITY	PER CENT OTHER CROP	PER CENT INERT	PER CENT WEEDS
41468	1-2 Duplicate	Gossypium spp. - Cotton		Not Requested		

Inert matter includes broken seeds, dirt, stones, chaff and similar material  
The Seed Laboratory does not make varietal determinations

WEED SEEDS	WEED SEEDS NAME STATED NAME AND WEED APPEAR AS LABELED	APPROXIMATE NUMBER PER LB. OF SAMPLE	OTHER CROP SEEDS	APPROXIMATE NUMBER PER LB. OF SAMPLE

CALIFORNIA NOxious-WEED SEED EXAMINATION			GERMINATION REPORT		
Noxious weed seed according to California State seed law based on examination of _____ gms.					
		LENGTH OF TEST (DAYS)	GERMINATION		HARD SEEDS *
			PER CENT	PER CENT	0

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Walter S. Ball

Chief

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