

128. Business Environment of the Fine Arts (3)

Proseminar for seniors. Integration of principles of business management with production in the fine arts; case studies; analysis.

156. Labor Law (3)

Prerequisite: Econ 1A-B; B A 18, Mgt 110A-B. Proseminar in the law of industrial relations; historical and current principles for legal settlement of labor-management disputes; statutes, court decisions, administrative rulings; case studies; individual presentations.

174. Introduction to International Business (3)

Principles and practice of international business and finance; government policies; mechanisms of world trade; international commercial relations.

175. Management of Multinational Enterprises (3)

Entering foreign markets; building an operational organization abroad to meet host country requirements; management strategies; problems of managing in foreign environments; trade barriers; comparative management styles of foreign businesses; case studies.

176. World Commerce and Development (3)

History, growth and change in world trade; importance of foreign trade in national economies; relationship of social and cultural development to foreign trade; opportunities and constraints for expansion of international business.

178. Technical Aspects of International Business (3)

International finance, foreign exchange, balance of payments, source of capital, management of funds, IMF, World Bank; accounting procedures in foreign countries; handling of multinational transactions; inflation, valuation of currencies, taxes and financial reporting; import/export procedures; international investments.

184. Real Estate Law (3)

Meets California statutory course requirement for real estate license. Prerequisite: B A 18. Legal aspects of acquisition and ownership of real estate; conveyances, mortgages, evidences of title; planning and zoning.

189T. Topics in Business Administration (1-3; max total 9 if no topic repeated)

Prerequisite: senior standing or permission of instructor. Studies in business administration.

190. Independent Study (1-3; max see reference)

See *Academic Placement—Independent Study*.

198. Supervised Work Experience (1)

Open only to business majors. Prerequisite: permission of instructor. Work Experience: Learning through on-the-job experience in a business. Written reports.

199. Internship (3-6; max total 6)

Open only to business majors. Prerequisite: permission of instructor. Student holds responsible position in business or government agency and reports on firm's operations and suggested improvements.

200 series. Graduate courses are listed under *Business*.

FINANCE (Fin)**34. Personal Investments (3)**

Alternative uses of personal savings; stocks, bonds, mortgages and other securities, mutual funds, credit unions, banks, savings and loans, real estate investment trusts, insurance; financial security; mathematics of finance.

103. Financial Management in Health Care Institutions (3)

Prerequisite: Fin 133. Administrative use of financial information for internal control, capitalization and budgeting, and credits and collections. Sources of financing, asset management, operational planning and control, and investments in health care facilities.