

TELEPHONE INSTRUCTIONS TO FIND PRECINCT WORKERS

THIS IS PROBABLY THE MOST IMPORTANT PHASE OF THE WHOLE CAMPAIGN. YOUR SUCCESS WITH THIS CAN BE THE KEY TO WINNING THE ELECTION.

The purpose of the calls we are making is to get one person in each precinct to visit each Democrat *wherever convenient* beginning on ~~Saturday, May 25,~~ to canvass his precinct, that is to determine if possible which Democrats will vote for Kennedy. On election day, June 4th, he should visit or phone each Democrat in the precinct who has expressed support of Senator Kennedy to make sure that they vote. Phone only the "D" (Democrat) in a precinct.

A suggested approach on your call could be as follows...

"Good morning (evening), this is Senator Kennedy's headquarters in Los Angeles. Senator Kennedy would like you to be a volunteer precinct worker. You would visit the Democrats listed in your precinct before election day, giving them a pamphlet about Senator Kennedy, urging them to vote for Senator Kennedy, and determine if possible if the voter is for Senator Kennedy. On election day June 4th you would call or visit only those who have expressed support for Senator Kennedy to be sure they have voted. "Will you please go to the headquarters to get your precinct list and campaign literature, (If they can't we'll advise the headquarters and they will try to get it to them). "Thank you so very much for your help."

12444  
Victory  
Hollywood  
985-7910  
not be done by June 4 date to res dem 2 hr. (to canvass pre)



1. Next to names mark NA - No Answer  
                                   U - Unfriendly  
                                   K - For Kennedy but can't help
2. After you have found a worker, draw a circle around the person's name and phone number. In the upper right hand corner write the word, "completed".
3. If you have been unable to find a worker in a precinct go back and call those numbers that were either busy or not at home.
4. There is one point that we must stress, DO NOT ARGUE WITH ANYONE. If you hit an unfriendly response, simply say "Thank You" and hang up.

YOU HAVE OUR SINCERE THANKS AND APPRECIATION FOR HELPING US ON THIS ASSIGNMENT.

\*Your calls should not take very much time.  
 Try to make as many calls as possible -- don't overspend your time.

(42) 12444 Victory  
 A. Halliwell  
 985-7910

(57) ~~13835 Ventura Blvd.~~  
~~Shuman Oaks~~